

CE GAME PLAN

- 1. Complete the New Broker Business Practices course within your 1st year of licensure.
- 2. Complete 22 hours of continuing education & the 8-hour NMREC Mandatory course each licensing cycle.
- 3. Renew your license with the NMREC before the last day of the month following your birth month every 3 years.

TRAINING

Open Labs

Hands on product training every Friday 2:30 pm - 4:30 pm here at the REALTOR® Building.

Open Webinars

Online training and

instruction from the comfort of your home or office.

MARKET REPORTS

GAAR publishes detailed monthly, quarterly and yearly market reports giving you access to the #1 source for current and local market statistics in the Greater Albuquerque area.

View the archive of Market Reports by visiting our website at:

GAAR GURU

Learn about the products and services available to you.

- DPR
- Find
- FlexMLS
- HouseLogic
- Instanet
- ListHub
- Realtor.com[®]
- Realtor.org®
- RPR
- Supra



GAAR.COM/CALENDAR

→ GAAR.COM/MARKET-STATISTICS

→ GAAR.COM/EDUCATION

GAAR.COM/GURU

AONE SNCCESS

INFORMATION • EDUCATION • NETWORKING • COMMUNITY YOUR PASSPORT TO REALTOR $^\circ$..



The 5 R's at gaar

are working to make you better at what you do.

Relevance

The Association must work

to ensure brokers remain relevant to each other and that REALTORS® building

meaningful, long-term relationships with consumers.

Building on a strong foundation for over 100 years.

Reach

The Association is imperative in being a watch-dog in

preserving and promoting the

fundamental value of private

property ownership for our

community

Reinvention

The Association must stay

current and innovative in

adapting new technologies

and business practices to meet

changing demands of members

and the consumer.



Reputation

The Association must be mindful of seeking to continually improve the services offered to members and to enhance their productivity.



Relationships

The Association plays a vital role in strengthening the relationship of the REALTORS® and the Association within the communities they serve.

VISIT US SOON

1635 University Blvd. NE Albuquerque, NM 87102 Mon-Fri 8 am - 5 pm **\$** 505-842-1433

STAY IN TOUCH

Don't be a stranger, we want to hear from you!

- **3** gaar.com
- **F** GAAR Members

- AlbuquerqueRealtors **y** @ABQRealtors

VISIT US ONLINE





WE'RE HAPPY TO SERVE ON YOUR TEAM...

Your success is important to us. We at **GAAR** are working with you and for you to keep you competitive in the market and relevant to your customers every step of the way.

Back row, from left to right: Natasha Litiku, Darcie Castleberry, Emy Gardiner, Michael P. Bustamante, Melody Mar Johnson, Jeff Bratton, Nick Fowler, Nate Brooks, Front row, from left to right: Heidi Sergel, Dana Earl, Janice McCrary, Laura Abascal, Genevieve Denery

Learn more about your team at gaar.com/about/staff.

BOARD OF DIRECTORS

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Joseph Chacon



Ashley Shaffer

GAAR's Impact on Community

By the end of November 2014, The REALTOR® Fund, an endowment established by GAAR through the Albuquerque Community Foundation, has raised approximately **\$520,000** towards it's goal of \$1 million by 2021 to commemorate GAAR's 100th birthday, while improving the lives of its community. Learn more at **gaar.com/fund**.



AWARDS GALA



RUN FOR THE ZOO

GAAR

Executive

Affiliate

Appraisal

Bowl-a-Thon

Community Relations

Golf Tournament

BOWL-A-THON 2014



GOLF TOURNAMENT

COMMITTEES

Email us at:



Leadership, Education & Action Programs (LEAP)

Mediation

Grievance

- Nominating
- Professional Standards
- The REALTOR® Fund
- Real Estate Community Political Action Committee (RECPAC)
- Run for the Zoo

SWMLS

- Executive
- Compliance
- Nominating
- Policy

