

# CERTIFIED INTERNATIONAL PROPERTY SPECIALIST



# CIPS

Certified International Property Specialist

## CIPS Institute Schedule

Albuquerque, NM / December 10-14, 2018

- December 10:** Global Real Estate: Local Markets 8 CE
- December 11:** Global Real Estate: Transaction Tools 8 CE
- December 12:** Asia/Pacific & International Real Estate 8 CE
- December 13:** Europe & International Real Estate 8 CE
- December 14:** The Americas & International Real Estate 8 CE

*Registration available for individual classes*

**By November 16, 2018:**

\$600 GAAR/RANM REALTOR®\*

\$700 Non-GAAR/RANM REALTOR®

**After November 16, 2018:**

\$650 GAAR/RANM REALTOR®\*

\$750 Non-GAAR/RANM REALTOR®

**\*RANM Members are eligible for scholarships (\$50 per class up to \$200 or \$300 for entire Institute.) Scholarships are limited and full price applies when scholarship seats are full. Call GAAR at 505-842-1433 to register at the reduced rate.**

**Register Today!**

[www.gaar.com](http://www.gaar.com) under Education

Questions? [education@gaar.com](mailto:education@gaar.com) or call 505-842-1433, option 2

In this 5-day CIPS Institute, you will learn the critical aspects of international real estate transactions, including:

- Globalization of economies
- International capital flow
- Marketing and business planning strategies
- Roles and expectations in international transactions



Greater Albuquerque Association of REALTORS®



NATIONAL  
ASSOCIATION of  
REALTORS®  
*Official Designation*



# Globalize Your Business. Attend the CIPS Institute.



# CIPS

Certified International Property Specialist

Last year foreign buyers spent \$153 billion on U.S. residential real estate. CIPS education will provide you with the knowledge and resources to position yourself as a global expert.

This 5-day institute will satisfy the education requirements to **apply for your CIPS designation**,\* the only international designation recognized by the National Association of REALTORS®.

Step into the global arena and market your business to the world with CIPS.

*\*Anyone can take the CIPS courses but only members in good standing of the National Association of REALTORS® can apply for the CIPS designation.*

**Certified International Property Specialist (CIPS) Courses**

**Sponsored by:**

**Greater Albuquerque Association of REALTORS®**

**Location:**

**GAAR REALTOR® Building  
1635 University Blvd NE  
Albuquerque, NM 87102**

**Date:**

**December 10-14, 2018**

**Time:**

**8:00 am – 5:00 pm each day**

**Instructor:**

**David Wyant**



**For more on CIPS, visit [www.nar.realtor/designations](http://www.nar.realtor/designations)**



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