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Q1 General Info:

Name:

Joe Brooks

Firm Name:

Keller Williams Realty

Firm Address:

6703 Academy NE

City:

Albuquerque

State:

nm

Zip:

87109

Email Address:

JoeBrooksRealEstate@gmail.com

Phone Number:

5059773474

Q2 Member Type:**Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office.**

REALTOR®/Subscriber

Q3 Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination? **Yes**

Q4 Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?

No

Q5 Are you applying for an Officer position? If so, which one?

Respondent skipped this question

2018 GAAR Questionnaire/Resume

Q6 Are you applying for a Director position? **Yes**

Q7 If you selected "Officer" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years? **No**

Q8 If you selected "Officer" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months (prior to August 1, 2017) and/or are you a QB of at least 5 Brokers? **YES – I have had at least 5 transactions that closed in the prior 12 months**

Q9 Number of years licensed: **5-10 years**

Q10 Years of REALTOR® Membership: **5-10 years**

Q11 Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of: ****Hint - you can find your GAAR/SWMLS Committee history on your Member Portal.****

Member of the GAAR golf committee for 3 years.

Participated in the Leadership development in 2010

Was the Chair of the leadership development program in 2011

Q12 Have you participated in GAAR's Leadership Series? **Yes**

Q13 Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

none

Q14 Please list any REALTOR® Designations you hold:

Certified Negotiations Expert

Q15 In the appropriate space, indicate approximate percentage of your time that reflects your business: **- Single-family Brokerage: 100**
****Must add up to 100%****

Q16 Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) regular or special meetings per fiscal year without an excuse deemed valid by the board of directors shall be construed as resignation. If elected, will you attend the regular meetings of GAAR as an Officer or Director? **Yes**

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Q17 What challenges face the current real estate industry?

The evolution of technology and how the Realtor plays a role in that.

Q18 What challenges face the Association?

Providing value to the members and getting the members to engage the value.

Q19 How do you feel GAAR could be more relevant to our members?

Continue to provide training and support for our members.

Q20 Name one problem you find with GAAR, and how would you fix it:

I am not aware of any problem at this time, and want to be more involved.

Q21 Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

The Board of Directors is the leadership group that makes decision for the membership of GAAR.

Q22 What do you feel will be unique about the next two-year time frame?

I think a shift will be coming and It will be important to help the membership to prepare there business for that shift.

Q23 What leadership skills will be critical during this period?

Leading through others,
Consistency and reliability

Listening

2018 GAAR Questionnaire/Resume

Q24 What education, experience, skills or training do you possess that would be beneficial on the Board of Directors?

I have served on Keller Williams Realty Associate Leadership counsel.

Served on the Board of Directors of the Young Professionals of Albuquerque and most recently as the President.

I am always striving to lead by example, and improve my leadership skills daily.

Q25 Given the challenges that face the Association, why would you want to be a leader?

The association has given so much to me an my business, I want to give back and help my fellow Realtor succeed in this wonderful business.

Q26 Additional remarks by Candidate:

Respondent skipped this question
