

#9

COMPLETE

Collector: Web Link 1 (Web Link)
Started: Wednesday, August 22, 2018 3:37:11 PM
Last Modified: Wednesday, August 22, 2018 4:03:47 PM
Time Spent: 00:26:36
IP Address: 216.243.104.228

Page 1: GAAR Candidate Questionnaire - your responses will be viewable by the membership.

Q1 General Info:

| | |
|----------------|---------------------------|
| Name: | Ian Caird |
| Firm Name: | Bruce Caird Realty, Inc |
| Firm Address: | 2425 San Pedro NE ste 200 |
| City: | Albuquerque |
| State: | NM |
| Zip: | 87110 |
| Email Address: | ian@lobo.net |
| Phone Number: | 5058819696 |
| Year Licensed: | 1972 |

Q2 Member Type:**Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office.**
Designated REALTOR®/Participant

Q3 Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination? **Yes**

Q4 Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years? **No**

Q5 Are you applying for an Officer position? If so, which one? **Respondent skipped this question**

Q6 Are you applying for a Director position? **Yes**

Q7 If you selected "Officer" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years? **No**

2019 GAAR Candidate Questionnaire

Q8 If you selected "Officer" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months in which you represented a buyer, seller, landlord or tenant or performed an appraisal AND/OR are you a QB of at least 5 Brokers?

YES – I have had at least 5 transactions that closed in the prior 12 months

Q9 Years of REALTOR® Membership:

**>30
years**

Q10 Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of: ****Hint - you can find your GAAR/SWMLS Committee history on your Member Portal.****

Past president of SWMLS

Q11 Have you participated in GAAR's Leadership Development Program?

No

Q12 Please list any REALTOR® Institutes, Societies or Councils in which you currently hold membership:

GRI

Q13 Please list any REALTOR® Designations you hold:

GRI

Page 2: GAAR Candidate Resume

Q14 What opportunities and/or changes do you see facing the current real estate industry and how do those affect the association?

Legal and technology changes, and the way in which it interfaces with the Realtor (and their client/customers) is evolving every year. It is incumbent upon us to change with those trends.

Q15 How has GAAR impacted your business and is there anything else GAAR can do to benefit the membership more?

We have a fine organization supporting us educationally. We can still use a greater public awareness of the ways in which we interact with our community. We need to keep the Realtor image growing in a positive manner.

Q16 In your own words, describe what the next two-years in the real estate industry will look like:

We are just emerging from the downturn in our industry and will see an ever increasing pace as supply and demand equalize. Sellers will be happier as pricing improves and inventories shrink.

2019 GAAR Candidate Questionnaire

Q17 What leadership skills will be critical during this period and what education, experience, or training do you possess that would be beneficial on the Board of Directors?

Communication is critical. I am a past director and president of SWMLS. I have been an active Realtor since 1973 in the Greater Albuquerque Metro area. I have a background in both Commercial and Residential sales, land sales, and am a member of GAAR and CARNM. I am the QB for our office. If experience counts, I am ready to serve.

Q18 Tell us a little about yourself and why you would like to serve on the GAAR Board of Directors:

I am a second generation Realtor in Albuquerque. Our company dates back to 1957. I have seen the changes in the industry and in our community. I want to put to good use my experience and give back to our board at this stage of my career. It would be my privilege to work along side my peers to steer our objectives in a productive manner.
