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Page 1: 2019 SWMLS Board of Directors Questionnaire

Q1 General Information:

Name:	**Adrian Calderon**
Firm Name:	**Michael Sivage Homes**
Firm Address:	**4902 Alameda Blvd. NE**
City:	**Albuquerque**
State:	**NM**
Zip:	**87113**
Email Address:	**acalderon@sivage.com**
Best Contact Number:	**5059981813**
Years as a REALTOR® Member:	**35**

Q2 Are you applying for a Director or Officer position?   **Director**

Q3 If you selected "Officer" in question 2, have you served as an Officer or Director of GAAR or SWMLS OR been on a SWMLS Committee within the past 5 years?   **Respondent skipped this question**

Q4 Member Type: **Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office.**   **Designated REALTOR®/Participant**

Q5 Please list any REALTOR® Institutes, Societies or Councils in which you are currently in membership with and/or any designations you hold: **Respondent skipped this question**

Q6 In the appropriate space, indicate approximate percentage of your time that reflects your business: **Must add up to 100%**

- Single-family Brokerage:	**80**
- Farm & Land Brokerage:	**5**
- Other:	**15**

Q7 Which technologies offered by SWMLS are your favorite and why?

CMA reports and mobile applications. I am heavily involved in pricing new homes in New Mexico.

Q8 Please list all GAAR, SWMLS, RANM or NAR Committees,Task Forces, or PAGs you have been a member of: **Hint - You can view your GAAR/SWMLS committee history by going to your Member Portal**

Respondent skipped this question

Q9 Have you participated in GAAR's Leadership Development Program?

No

Q10 Have you reviewed the Board Responsibilities document and do you agree to abide by these responsibilities? GAAR Board Responsibilities SWMLS Board Responsibilities

Yes

Page 2: SWMLS Candidate Questionnaire

Q11 Please share your experience, qualifications, skills, knowledge, and any other relevant information that would make you an asset to the SWMLS Board of Directors and SWMLS Participants/Subscribers. If applying for an officer position, what leadership skills do you bring to the role?

The first year I started in Real Estate I was nominated for Rookie of the Year. Two years after that I was a Co-owner and qualifying Broker for a Real Estate company in Albuquerque that had two offices and averaged 40 Realtors. For the last 29 years I have worked for Sivage (Thomas) Homes in management roles and have been the qualifying broker for about 20 years. I was also the CIO for the company for about 15 years. We have built and sold thousands of homes in the New Mexico, Texas and Arizona markets. Currently I am an executive vice president who manages the New Mexico division.

Q12 What is important about the MLS to members, and how does it help them better serve their clients?

It is a comprehensive database that contains most of the current and historical real estate transactions in the metro area. This information is vital to anyone who is involved in any type of real estate business. MLS has successfully advanced in creating easy applications for its members to access the database which they can use to the benefit of their clients.

Q13 What are the strengths of the MLS core software and affiliated technology offerings and where do you see room for improvement?

The historical data is priceless. The applications to obtain the information continues to improve. But bad data is never good. Systems should be improved to keep the data accurate. But it must be done in a fashion to not hinder the members. The MLS needs to continue to obtain as much accurate data as possible but do it with technology that will not require more work from the members.

Q14 What is one thing you would like to change that is in the purview of SWMLS?

To improve the relations with the new home builders to obtain more closing data that will help with market values. MLS tools seem to have been influenced and shaped by residential resale members. Which I agree is the majority of the members. But with building permits making up 15%-45% of the real estate business over the last the 15 years, it influences the market. Only about 30%-50% of new home data makes it to the MLS data base. The SWMLS could benefit from more new home data.

Q15 Additional remarks by Candidate: **Respondent skipped this question**