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**COMPLETE**

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Page 1: GAAR Candidate Resume

**Q1** General Info:

**Name:**  
**Kristine L. Cannaday**

**Firm Name:**  
**Ida Kelly Realtors**

**Firm Address:**  
**7410 Montgomery Blvd. Suite 100**

**City:**  
**Albuquerque**

**State:**  
**NM**

**Zip:**  
**87109**

**Email Address:**  
**krishampton@msn.com**

**Phone Number:**  
**505-280-9414**

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**Q2** Member Type:\*\*Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office.\*\* **REALTOR®/Subscriber**

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**Q3** Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination? **Yes**

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**Q4** Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years? **No**

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**Q5** Are you applying for an Officer position? If so, which one? **Respondent skipped this question**

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2018 GAAR Questionnaire/Resume

**Q6** Are you applying for a Director position? **Yes**

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**Q7** If you selected "Officer" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years? **Respondent skipped this question**

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**Q8** If you selected "Officer" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months (prior to August 1, 2017) and/or are you a QB of at least 5 Brokers? **Respondent skipped this question**

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**Q9** Number of years licensed: **20-30 years**

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**Q10** Years of REALTOR® Membership: **20-30 years**

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**Q11** Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of: **\*\*Hint - you can find your GAAR/SWMLS Committee history on your Member Portal.\*\***

Compliance, Leap, The Realtor Fund, GAAR BOD, RANM BOD, NAR BOD, Mediation Committee, Ombudsman.

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**Q12** Have you participated in GAAR's Leadership Series? **Yes**

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**Q13** Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

N/A

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**Q14** Please list any REALTOR® Designations you hold:

N/A

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**Q15** In the appropriate space, indicate approximate percentage of your time that reflects your business:  
**\*\*Must add up to 100%\*\***

- Single-family Brokerage:	<b>100</b>
- Appraising:	<b>0</b>
- Coaching:	<b>0</b>
- Farm & Land Brokerage:	<b>0</b>
- Commercial Brokerage:	<b>0</b>
- Building & Development:	<b>0</b>
- Property Management:	<b>0</b>
-Real Estate Instructor	<b>0</b>
- Other:	<b>0</b>

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**Q16** Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) regular or special meetings per fiscal year without an excuse deemed valid by the board of directors shall be construed as resignation. If elected, will you attend the regular meetings of GAAR as an Officer or Director? **Yes**

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Page 2: GAAR Candidate Resume

**Q17** What challenges face the current real estate industry?

I believe the top issues facing the real estate industry are:

1. Political uncertainty, both nationally and globally.
  2. The aging population and the disparity between baby boomers wants and needs and the wants and needs of the millennial population.
  3. The continuous influx of new technology and the impact it has on how and why we buy real estate.
  4. Lack of investment in the infrastructure across the nation.
  5. The disappearing middle class and growing disparity between the haves and have nots.
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**Q18** What challenges face the Association?

All of the issues that impact the national and global real estate industry are also impact our local association and industry. In addition to these national and global issues, GAAR has historically struggled to find a way to represent the needs of both big and small real estate companies equally. Many Albuquerque Metro Realtors do not see the relevance and value in our association. Through the years, the Association has struggled with connecting to the Realtors in the smaller offices which further muddles the issue of relevance.

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**Q19** How do you feel GAAR could be more relevant to our members?

GAAR has made tremendous strides in bringing tools and resources to help Realtors work more efficiently and effectively. They have also put systems and programs in place to improve the Realtor image. The association should continue on this path and find a way to reach those Realtors in small offices that could greatly benefit from these tool and resources.

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**Q20** Name one problem you find with GAAR, and how would you fix it:

GAAR must work to make all political views welcome in public and private meetings and forums. Our industry is made up of Republicans, Democrats and Independents. Political Advocacy is a necessity for our industry. In order to see an increase in RECPAC contributions and political influence, we must appeal to a broader base with the candidates we support.

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**Q21** Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

The role of the the Board of Directors of the Greater Albuquerque Association of Realtors is to approve expenditures, establish governing policies of the association, establish bylaws, approve member programs and establish and follow a strategic plan.

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**Q22** What do you feel will be unique about the next two-year time frame?

The GAAR BOD will have to work to serve the needs of our aging baby boomer Realtor population and the very different needs and wants of the millennial Realtor population.

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**Q23** What leadership skills will be critical during this period?

I think communication skills, commitment, positive attitude, creativity, flexibility and open-mindedness will be important skills during this period.

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**Q24** What education, experience, skills or training do you possess that would be beneficial on the Board of Directors?

I graduated from George Washington University with a Bachelor's Degree in Political Science in 1987. I worked as an educator, counselor and commercial Realtor before relocating to Albuquerque in 1995. I have been a licensed Realtor in NM for 22 years. I have served on and chaired the LEAP Committee, the Compliance Committee and the Realtor Fund. I am a past GAAR Board member, past RANM Director and past NAR Director. I am also a graduate of the GAAR Leadership Development Program. I am a trained mediator and currently serve as a mediator and Ombuds for GAAR. I believe that all of these combined will be beneficial to my service as a GAAR Board of Director.

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**Q25** Given the challenges that face the Association, why would you want to be a leader?

Given the challenges that face the Association, I of course want to be a part of the leadership. I will work to see the opinions and voices of all our members represented in future decisions and policies.

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**Q26** Additional remarks by Candidate:

Thank you for considering me.

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