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Q1 General Info:

Name:

Jenn Cody

Firm Name:

Berkshire Hathaway HomeServices

Firm Address:

6711 Academy Rd NE Suite B

City:

Albuquerque

State:

NM

Zip:

87109

Email Address:

YourKeytoRE@gmail.com

Phone Number:

505.331.3504/505.798.6332

Q2 Member Type:**Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office.**

REALTOR®/Subscriber

Q3 Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination? **Yes**

Q4 Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?

No

Q5 Are you applying for an Officer position? If so, which one?

Respondent skipped this question

2018 GAAR Questionnaire/Resume

Q6 Are you applying for a Director position? **Yes**

Q7 If you selected "Officer" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years? **Respondent skipped this question**

Q8 If you selected "Officer" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months (prior to August 1, 2017) and/or are you a QB of at least 5 Brokers? **Respondent skipped this question**

Q9 Number of years licensed: **10-20 years**

Q10 Years of REALTOR® Membership: **10-20 years**

Q11 Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of: ****Hint - you can find your GAAR/SWMLS Committee history on your Member Portal.****

Professional Standards Committee
SUPRA Task Force & User Group
RANM Professional Education Committee
RANM Forms Committee

Q12 Have you participated in GAAR's Leadership Series? **Yes**

Q13 Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

none

Q14 Please list any REALTOR® Designations you hold:

none

Q15 In the appropriate space, indicate approximate percentage of your time that reflects your business: **- Single-family Brokerage: 100**
****Must add up to 100%****

Q16 Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) regular or special meetings per fiscal year without an excuse deemed valid by the board of directors shall be construed as resignation. If elected, will you attend the regular meetings of GAAR as an Officer or Director? **Yes**

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Q17 What challenges face the current real estate industry?

I'm finding that broker ethics and contract compliance are a consummate challenge. I also find that locally, appraisals have been restrictive concerning our market growth.

Q18 What challenges face the Association?

I feel that getting Realtors on the same page and elevating the standards of practice is the biggest challenge for the Association.

Q19 How do you feel GAAR could be more relevant to our members?

Diversifying affiliates would make GAAR more relevant for me. I think that the "affiliate" page should be a "go to" for Realtor members who are looking for vendors.

Q20 Name one problem you find with GAAR, and how would you fix it:

I find that the staff, though helpful is sometimes hard to reach. I don't have the power to hire more people, but I feel that relieving the staff of all duties and allowing them to focus will allow us to be better supported.

Q21 Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

To implement the strategic plan set in place while looking ahead and setting goals for the board's future.

Q22 What do you feel will be unique about the next two-year time frame?

I'm interested to see how the digitization of our business will change the semantics of the industry and the board.

Q23 What leadership skills will be critical during this period?

Staying calm and establishing creative ways to get people excited about change.

2018 GAAR Questionnaire/Resume

Q24 What education, experience, skills or training do you possess that would be beneficial on the Board of Directors?

I have degree in economics, finance, and have owned two brokerages. I understand and have seen so many sides of our industry. My experience allows me to come up with outside of the box strategies to progress.

Q25 Given the challenges that face the Association, why would you want to be a leader?

This association has given so much to me and my growth. I feel that is time for me to further serve it and pay it forward.

Q26 Additional remarks by Candidate:

I'm pretty awesome. :D
