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Q1 General Info:

Name:
Jean Duran

Firm Name:
Realty One of NM

Firm Address:
1902 Candelaria Rd NW

City:
Albuquerque

State:
NM

Zip:
87107

Email Address:
jeanduran@jeanduran.com

Phone Number:
505-259-4946

Q2 Member Type:Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office.**** **Designated REALTOR®/Participant**

Q3 Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination? **Yes**

Q4 Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years? **No**

Q5 Are you applying for an Officer position? If so, which one?

Officer (select one)
Treasurer

2018 GAAR Questionnaire/Resume

Q6 Are you applying for a Director position?

Respondent skipped this question

Q7 If you selected "Officer" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?

Yes

Q8 If you selected "Officer" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months (prior to August 1, 2017) and/or are you a QB of at least 5 Brokers?

YES – I have had at least 5 transactions that closed in the prior 12 months

YES – I am a QB of at least 5 Brokers

Q9 Number of years licensed:

20-30 years

Q10 Years of REALTOR® Membership:

20-30 years

Q11 Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of: ****Hint - you can find your GAAR/SWMLS Committee history on your Member Portal.****

GAAR Director, SWMLS Director, President SWMLS, Pro standards committee GAAR. RANM Chair Prof Standards, Budget & Finance, Bylaws committees, Director

Q12 Have you participated in GAAR's Leadership Series? **No**

Q13 Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

none

Q14 Please list any REALTOR® Designations you hold:

GRI, ePro

Q15 In the appropriate space, indicate approximate percentage of your time that reflects your business: ****Must add up to 100%****

- Single-family Brokerage:	75
- Appraising:	0
- Coaching:	20
- Farm & Land Brokerage:	0
- Commercial Brokerage:	0
- Building & Development:	5
- Property Management:	0
-Real Estate Instructor	0

Q16 Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) regular or special meetings per fiscal year without an excuse deemed valid by the board of directors shall be construed as resignation. If elected, will you attend the regular meetings of GAAR as an Officer or Director? **Yes**

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Q17 What challenges face the current real estate industry?

Political uncertainty affects trade, consumer prices, home prices and mortgage interest rates.
Big baby boomer and millennial populations (who want different things in their homes) are causing generational disruption and housing mismatch.
The proliferation of real estate technology is also going to have a big impact on consumers, agents and brokers.

Q18 What challenges face the Association?

Changes in the New Mexico Real Estate Commission rules that will affect Realtors locally

Q19 How do you feel GAAR could be more relevant to our members?

GAAR has done a good job of reaching out to its members but we can do better in communicating all of the benefits we offer

Q20 Name one problem you find with GAAR, and how would you fix it:

Communication I would suggest working with a marketing expert to get the news and word out to those members who don't respond to emails and blogs

Q21 Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

To provide our members with value-added products and services, employ leading edge technology, uphold high ethical and professional standards, and advocate for private property rights.
To design and assure implementation of a strategic plan for the Association to benefit it's member.

Q22 What do you feel will be unique about the next two-year time frame?

The political climate, nationally, statewide and at the local level

Q23 What leadership skills will be critical during this period?

The ability to voice well thought out opinions and be able to adapt to changes. Developed listening skills

Q24 What education, experience, skills or training do you possess that would be beneficial on the Board of Directors?

Bachelor Degree in Business Administration
Past leadership positions in SWMLS, GAAR and RANM
Graduate RANM Growth and Development Leadership program
Qualifying Broker to over 40 Associate Brokers
Member of Realty One of NM Advisory Committee

Q25 Given the challenges that face the Association, why would you want to be a leader?

I believe my past Leadership training and experience would be a benefit to our membership. I strive to serve our members, and the Board of Directors

Q26 Additional remarks by Candidate:

We belong to one of the most progressive Associations in the country and I believe it is because of the strong leadership we have had in the past and continue to have in the future.
