



Greater Albuquerque Association of REALTORS®

GAAR offers a wide variety of continuing education and training classes to increase your knowledge.

## Current Education Schedule

WED, JUN 21	Rapid Real Estate Results	8:00 AM - 5:00 PM	0CE		Free* / Free
THU, JUN 22	Anatomy of a Purchase Contract **Core Elective	8:30 am - 12:30 pm	4CE	Education	\$40* / \$60
FRI, JUN 23	Fair Housing **Core Elective	8:00 am - 12:00 pm	4CE		\$40* / \$60
WED, JUL 05	First Wednesday Affiliate Q & A - Special Lending Programs	8:30 AM - 11:00 AM	0CE		Free*
MON, JUL 10	NMREC Core Course	8:30 am - 12:30 pm	4CE	Education	\$40* / \$60
WED, JUL 12	Surveys From A to Z **Core Elective	8:30 AM - 12:30 PM	4CE	Education	\$40* / \$60

THU, JUL 13	Breakthrough Customer Service and Technology	9:00 am - 4:00 pm	6CE	Training	Free* / Free
FRI, JUL 14	NAR Code of Ethics and Enforcement	8:30 am - 12:30 pm	4CE	Education	\$40* / \$60
MON, JUL 17	GAAR Lunch & Learn: Life Planning (Wills, Trusts and Other Stuff)	11:30 am - 1:30 pm	0CE		FREE*
MON, JUL 17	Property Management Essentials - Residential **Core Elective	8:30 AM - 12:30 PM	4CE	Education	\$40* / \$60
WED, JUL 19	Water Rights **Core Elective	8:30 AM - 12:30 PM	4CE	Education	\$40* / \$60
FRI, JUL 21	Business Ethics in Real Estate	8:30 am - 12:30 pm	4CE	Education	\$40* / \$60
SAT, JUL 22	NMREC Core Course	8:30 AM - 12:30 PM	4CE	Education	\$40* / \$60
THU, JUL 27	Intro to Solar	9:00 AM - 11:00 AM	2CE	Education	\$20* / \$40
MON, AUG 07	New Broker Business Practices	8:00am - 5:00pm	10CE	Education	\$195* / \$215
WED, AUG 09	Social Media for Sales Success	8:00 am - 5:00 pm	8CE	Training	\$80* / \$100
THU, AUG 10	NAR Code of Ethics and Enforcement	12:30 pm - 4:30 pm	4CE	Education	\$40* / \$60
FRI, AUG 11	Fair Housing **Core Elective	8:30 AM - 12:30 PM	4CE	Education	\$40* / \$60
MON, AUG 14	NMREC Core Course	8:30 am - 12:30 pm	4CE	Education	\$40* / \$60
WED, AUG 16	QB Refresher Course	9:00am - 4:00pm	0CE		\$30* / \$70
FRI, AUG 18	Business Ethics in Real Estate	8:30 am - 12:30 pm	4CE	Education	\$40* / \$60
MON, AUG 21	GAAR Lunch & Learn: Finances and Debt-Free Living	11:30 am - 1:30 pm	0CE		FREE*
WED, AUG 23	RANM Fall Conference	7:30 am - 5:00 pm	0CE		TBD*

WED, AUG 23	Advanced Map Reading and Surveys for the Real Estate Professional **Core Elective	8:00 AM - 5:00 PM	8CE	Education/	80.00*
THU, AUG 24	Energy Efficiency is Green and Smart	9:00 AM - 11:00 AM	2CE	Education	\$20* / \$40
FRI, AUG 25	Anatomy of a Purchase Contract **Core Elective	8:30 AM - 12:30 PM	4CE	Education	\$40* / \$60
THU, SEP 07	NAR Code of Ethics and Enforcement	12:30 pm - 4:30 pm	4CE	Education	\$40* / \$60
SAT, SEP 09	NMREC Core Course	8:30 AM - 12:30 PM	4CE	Education	\$40* / \$60
MON, SEP 11	GAAR Lunch & Learn: HR for your Office (for QBs)	11:30 am - 1:30 pm	0CE		FREE*
MON, SEP 11	New Broker Business Practices	8:00am - 5:00pm	10CE	Education	\$195* / \$215
MON, SEP 11	Attributes of a VA Loan	9:00 am - 11:00 am	2CE	Education	\$20* / \$40
FRI, SEP 15	Business Ethics in Real Estate	8:30 am - 12:30 pm	4CE	Education	\$40* / \$60
MON, SEP 18	NMREC Core Course	8:30 am - 12:30 pm	4CE	Education	\$40* / \$60
FRI, SEP 22	Contract Negotiations **Core Elective	8:30 AM - 12:30 PM	4CE	Education	\$40* / \$60
MON, OCT 09	NMREC Core Course	8:30 am - 12:30 pm	4CE	Education	\$40* / \$60
THU, OCT 12	NAR Code of Ethics and Enforcement	12:30 pm - 4:30 pm	4CE	Education	\$40* / \$60
FRI, OCT 13	Albuquerque Zoning: What Every Real Estate Broker Should Know	8:30 AM - 12:30 PM	4CE	Education	\$40* / \$60
MON, OCT 16	GAAR Lunch & Learn: Health Insurance	11:30 am - 1:30 pm	0CE		FREE*
MON, OCT 16	Earnest Money Disputes and Interpleader Action	9:00 am - 11:00 am	2CE	Education	\$20* / \$40
THU, OCT 19	Surveys From A to Z **Core Elective	8:30 AM - 12:30 PM	4CE	Education	\$40* / \$60

FRI, OCT 20	Business Ethics in Real Estate	8:30 am - 12:30 pm	4CE	Education	\$40* / \$60
WED, OCT 25	QB Refresher Course	9:00am - 4:00pm	0CE		\$30* / \$70
MON, OCT 30	New Broker Business Practices	8:00am - 5:00pm	10CE	Education	\$195* / \$215
SAT, NOV 04	NMREC Core Course	8:30 AM - 12:30 PM	4CE	Education	\$40* / \$60
WED, NOV 08	Advanced Map Reading and Surveys for the Real Estate Professional **Core Elective	8:00 AM - 5:00 PM	8CE	Education	80.00* / 100.00
THU, NOV 09	NAR Code of Ethics and Enforcement	12:30 pm - 4:30 pm	4CE	Education	\$40* / \$60
MON, NOV 13	NMREC Core Course	8:30 am - 12:30 pm	4CE	Education	\$40* / \$60
FRI, NOV 17	Business Ethics in Real Estate	8:30 am - 12:30 pm	4CE	Education	\$40* / \$60
MON, DEC 04	New Broker Business Practices	8:00am - 5:00pm	10CE	Education	\$195* / \$215
THU, DEC 07	NAR Code of Ethics and Enforcement	12:30 pm - 4:30 pm	4CE	Education	\$40* / \$60
MON, DEC 11	NMREC Core Course	8:30 am - 12:30 pm	4CE	Education	\$40* / \$60
THU, DEC 14	QB Refresher Course	9:00am - 4:00pm	0CE	Education	\$30* / \$70
FRI, DEC 15	Business Ethics in Real Estate	8:30 am - 12:30 pm	4CE	Education	\$40* / \$60