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**COMPLETE**

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Page 1: GAAR Candidate Resume

**Q1 General Info:**

**Name:** Sherry Fowler  
**Firm Name:** Signature Southwest Properties  
**Firm Address:** 6751 Academy, NE Suite "B"  
**City:** Albuquerque  
**State:** New Mexico  
**Zip:** 87109  
**Email Address:** Sherry@sspabq.com  
**Phone Number:** 505.301.4425

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**Q2 Member Type:** \*\*Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office.\*\*  
**Designated REALTOR®/Participant**

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**Q3 Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?** **Yes**

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**Q4 Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?** **No**

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**Q5 Are you applying for an Officer position? If so, which one?**

Officer (select one)  
**Vice President**

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**Q6 Are you applying for a Director position?** **Respondent skipped this question**

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**Q7 If you selected "Officer" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?** **Yes**

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2018 GAAR Questionnaire/Resume

**Q8** If you selected "Officer" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months (prior to August 1, 2017) and/or are you a QB of at least 5 Brokers?

**YES – I have had at least 5 transactions that closed in the prior 12 months**

**YES – I am a QB of at least 5 Brokers**

**Q9** Number of years licensed:

**20-30  
years**

**Q10** Years of REALTOR® Membership:

**20-30  
years**

**Q11** Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of: **\*\*Hint - you can find your GAAR/SWMLS Committee history on your Member Portal.\*\***

GAAR Director 4 years

RANM Director 4 years

NMREC Education Advisory Committee

**Q12** Have you participated in GAAR's Leadership Series?

**No**

**Q13** Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

None

**Q14** Please list any REALTOR® Designations you hold:

None

**Q15** In the appropriate space, indicate approximate percentage of your time that reflects your business:  
**\*\*Must add up to 100%\*\***

- Single-family Brokerage: **99**  
- Commercial Brokerage: **1**

**Q16** Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) regular or special meetings per fiscal year without an excuse deemed valid by the board of directors shall be construed as resignation. If elected, will you attend the regular meetings of GAAR as an Officer or Director?

**Yes**

Page 2: GAAR Candidate Resume

**Q17** What challenges face the current real estate industry?

The challenges we face in our industry are continually changing and we have to adapt and change in response to the issues. Locally I believe we need more economic growth and jobs in our marketplace so that we can increase home ownership.

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**Q18** What challenges face the Association?

One challenge the the association always has is to engage the membership and continue to provide valuable tools and resources to our members.

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**Q19** How do you feel GAAR could be more relevant to our members?

I think the staff at GAAR have done an excellent job with the passport program, video outreach and other recently implemented programs.

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**Q20** Name one problem you find with GAAR, and how would you fix it:

I don't see any one particular problem, I believe being involved and serving our membership is extremely important, and will continue to serve and encourage others to serve as well.

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**Q21** Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

Our role as the Board of Directors is to bring value to the membership and oversee policies that affect our members.

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**Q22** What do you feel will be unique about the next two-year time frame?

I believe we will see our economy grow locally and see more job growth which will help our housing market and make home ownership a reality for more of our citizens.

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**Q23** What leadership skills will be critical during this period?

Communication with the membership and fiscal responsibility.

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**Q24** What education, experience, skills or training do you possess that would be beneficial on the Board of Directors?

I am a 28 year veteran selling Real estate in Albuquerque and the Co-owner and Founder of Signature Southwest Properties. I have extensive management experience overseeing our brokers. I have 4 years experience as a Gaar Director and 4 years experience as a RANM Director.

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**Q25** Given the challenges that face the Association, why would you want to be a leader?

I feel that giving back to our Association and serving our membership can make a difference.

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**Q26** Additional remarks by Candidate:

I would be honored to serve as your 2018 GAAR Vice President and would welcome any questions that you have.

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