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Page 1: GAAR Candidate Resume

Q1 General Info:

Name:
Belinda Franco

Firm Name:
Realty One of New Mexico

Firm Address:
1902 Candelaria Rd NW

City:
Albuquerque

State:
New Mexico

Zip:
87107

Email Address:
abqbelinda@gmail.com

Phone Number:
5052503380

Q2 Member Type:**Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office.** **REALTOR®/Subscriber**

Q3 Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination? **Yes**

Q4 Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years? **No**

Q5 Are you applying for an Officer position? If so, which one? **Respondent skipped this question**

2018 GAAR Questionnaire/Resume

Q6 Are you applying for a Director position?

Respondent skipped this question

Q7 If you selected "Officer" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?

Respondent skipped this question

Q8 If you selected "Officer" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months (prior to August 1, 2017) and/or are you a QB of at least 5 Brokers?

Respondent skipped this question

Q9 Number of years licensed:

**5-10
years**

Q10 Years of REALTOR® Membership:

**5-10
years**

Q11 Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of: ****Hint - you can find your GAAR/SWMLS Committee history on your Member Portal.****

LEAP Committee

GAP (GAAR Ambassador Program)

LDP Leadership Development Program 2017

Q12 Have you participated in GAAR's Leadership Series? **Yes**

Q13 Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

I am 1/2 way through completing my CRS

Q14 Please list any REALTOR® Designations you hold:

I do not currently hold a Realtor designation.

Q15 In the appropriate space, indicate approximate percentage of your time that reflects your business:
****Must add up to 100%****

- Single-family Brokerage:	100
- Appraising:	0
- Coaching:	0
- Farm & Land Brokerage:	0
- Commercial Brokerage:	0
- Building & Development:	0
- Property Management:	0
-Real Estate Instructor	0
- Other:	0

Q16 Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) regular or special meetings per fiscal year without an excuse deemed valid by the board of directors shall be construed as resignation. If elected, will you attend the regular meetings of GAAR as an Officer or Director? **Yes**

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Q17 What challenges face the current real estate industry?

The current challenges in our industry faces include all brokers being on the same page as far as being uniform in using ShowingTime, common courtesies when scheduling changes arise or accessing properties during the transaction process. I believe that communication is key and we could all benefit from better communication.

Q18 What challenges face the Association?

The challenges the Association face include member participation.

Q19 How do you feel GAAR could be more relevant to our members?

I feel GAAR could be more relevant to our members with more continued education classes and more open labs.

Q20 Name one problem you find with GAAR, and how would you fix it:

One problem I see with GAAR is the lack of volunteers. I would fix this problem by continuing to do my part and to try to do more social media, community and GAAR member outreach to continue to bring awareness of what is available and how more people can get involved.

Q21 Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

I believe the role of the Board of Directors of GAAR is to be support for the members and to be the eyes and ears of our colleagues to help improve our industry.

Q22 What do you feel will be unique about the next two-year time frame?

I feel that the next 2 year time frame will be unique because it will have new members and a fresh perspective.

Q23 What leadership skills will be critical during this period?

Taking the time to volunteer your time and talents is a huge part of being a leader in any organization and by leading my example. The skills necessary to effectuate change include excellent listening skills to be able to hear what the needs are and then using the leadership skills to assemble the right people to tackle each challenge.

2018 GAAR Questionnaire/Resume

Q24 What education, experience, skills or training do you possess that would be beneficial on the Board of Directors?

I have attended the UNM School of Law for my Mediation Certification and have over 9 years of mediation experience. I definitely have a fantastic sense of humor and look for the positives in each situation - That's definitely an attribute I carry with me!

Q25 Given the challenges that face the Association, why would you want to be a leader?

I am thankful to be able to work alongside some of the most creative and hardworking people in our community and have learned a lot from many of them over the course of my Real Estate career. I want to be a leader because I see the challenges and want to continue to work together to make our organization better.

Q26 Additional remarks by Candidate:

I am excited for the opportunity to be considered in this role of one of the Directors for GAAR.
