

#12

COMPLETE

Collector: Web Link 1 (Web Link)
Started: Thursday, August 24, 2017 1:16:33 PM
Last Modified: Friday, September 01, 2017 5:01:56 AM
Time Spent: Over a day
IP Address: 75.146.140.33

Page 1: GAAR Candidate Resume

Q1 General Info:

Name: Jerry J. Garcia
Firm Name: Keller Williams Realty Westside
Firm Address: 6240 Riverside Plaza Lane NW suite 100
City: Albuquerque
State: New Mexico
Zip: 87120
Email Address: newmexicohomesjg@gmail.com
Phone Number: 505-269-4046

Q2 Member Type:**Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office.**
Designated REALTOR®/Participant

Q3 Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?
Yes

Q4 Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?
No

Q5 Are you applying for an Officer position? If so, which one?
Respondent skipped this question

Q6 Are you applying for a Director position?
Yes

Q7 If you selected "Officer" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?
No

2018 GAAR Questionnaire/Resume

Q8 If you selected "Officer" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months (prior to August 1, 2017) and/or are you a QB of at least 5 Brokers?

YES – I have had at least 5 transactions that closed in the prior 12 months

YES – I am a QB of at least 5 Brokers

Q9 Number of years licensed:

**20-30
years**

Q10 Years of REALTOR® Membership:

**20-30
years**

Q11 Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of: ****Hint - you can find your GAAR/SWMLS Committee history on your Member Portal.****

01-01-2012 Board of Directors
01-01-2012 2012 Board Training
01-01-2001 2002 LEADERSHIP PARTICIPANTS
01-01-2004 Professional Standards
01-01-2007 Professional Standards
01-01-2008 Professional Standards
01-01-2009 Professional Standards
01-01-2010 Professional Standards
01-01-2011 Professional Standards

Q12 Have you participated in GAAR's Leadership Series?

Yes

Q13 Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

n/a

Q14 Please list any REALTOR® Designations you hold:

CRS
GRI

2018 GAAR Questionnaire/Resume

Q15 In the appropriate space, indicate approximate percentage of your time that reflects your business:
Must add up to 100%

- Single-family Brokerage:	90
- Appraising:	0
- Coaching:	10
- Farm & Land Brokerage:	0
- Commercial Brokerage:	0
- Building & Development:	0
- Property Management:	0
-Real Estate Instructor	0
- Other:	0

Q16 Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) regular or special meetings per fiscal year without an excuse deemed valid by the board of directors shall be construed as resignation. If elected, will you attend the regular meetings of GAAR as an Officer or Director?

Yes

Page 2: GAAR Candidate Resume

Q17 What challenges face the current real estate industry?

The Age gap of current Realtors versus a new generation and what are we able to provide. The average member is noted as being in their mid 50's. Are we out of date with a growing customer base...Can we keep up with Millennials with a suggested market of 41 Trillion set to change hands in the decades to come.

Q18 What challenges face the Association?

What is our Value for the Realtors and their business? Members services, such as SWMLS, and technology should continue to be a main focus. Networking with National, State & Local groups & or affiliates to have a Strong voice for our community and serve the real estate needs by being the most reliable and accessible source of information for Realtors & Consumers.

Q19 How do you feel GAAR could be more relevant to our members?

GAAR has been there for Associates & Affiliates, The opportunities for education & member services has been it's strengths. Building on these values, mentoring younger associates in leadership and business practices can be a good start.

Q20 Name one problem you find with GAAR, and how would you fix it:

For me it has been finding the time to be more involved with our Association - How do bring more volunteers to our association to grow and hand down the experiences from generation to generation of upcoming Realtors sharing the success in good business practices.

2018 GAAR Questionnaire/Resume

Q21 Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

Providing leadership and guidance, to promote policies that benefits Realtors.

Q22 What do you feel will be unique about the next two-year time frame?

Will our local economy grow? As a city and a state. Records show an increase of only 1.1% in population growth while Texas, Colorado, Utah & Arizona show an avg growth of about 10% 2010-2016

Q23 What leadership skills will be critical during this period?

Leadership demands working together and bringing ideas and goals to reality.

Q24 What education, experience, skills or training do you possess that would be beneficial on the Board of Directors?

I believe I have an honest mindset & willingness to help others, to grow ones business and to envision the success of others! To embrace change. Licensed in 1994, CRS GRI. Pro Standards member for 5 yrs & served as Chairman, Chaired the Ombuds program with Deborah Davis & trained in Mediation.

Q25 Given the challenges that face the Association, why would you want to be a leader?

Bring Ideas, People & Success together has great rewards!

Q26 Additional remarks by Candidate:

Giving back to an industry that has served me so well is important, I will be Responsible & Gladly serve our Association in the highest capacity.
