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**COMPLETE**

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Page 1: GAAR Candidate Resume

**Q1** General Info:

**Name:**  
**Bridget Gilbert**

**Firm Name:**  
**ERA Sellers & Buyers Real Estate**

**Firm Address:**  
**3530 Wyoming NE**

**City:**  
**Albuquerque**

**State:**  
**NM**

**Zip:**  
**87111**

**Email Address:**  
**bridgetgilbert@sellersbuyersnm.com**

**Phone Number:**  
**505-270-1959**

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**Q2** Member Type:\*\*Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office.\*\*

**Designated REALTOR®/Participant**

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**Q3** Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?

**Yes**

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**Q4** Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?

**No**

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**Q5** Are you applying for an Officer position? If so, which one?

**Respondent skipped this question**

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2018 GAAR Questionnaire/Resume

**Q6** Are you applying for a Director position? **Yes**

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**Q7** If you selected "Officer" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years? **Respondent skipped this question**

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**Q8** If you selected "Officer" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months (prior to August 1, 2017) and/or are you a QB of at least 5 Brokers? **Respondent skipped this question**

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**Q9** Number of years licensed: **20-30 years**

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**Q10** Years of REALTOR® Membership: **20-30 years**

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**Q11** Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of: **\*\*Hint - you can find your GAAR/SWMLS Committee history on your Member Portal.\*\***

Supra task force and user group, GAAR Professional Standards, SWMLS policy committee

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**Q12** Have you participated in GAAR's Leadership Series? **No**

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**Q13** Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

None

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**Q14** Please list any REALTOR® Designations you hold:

ePro

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**Q15** In the appropriate space, indicate approximate percentage of your time that reflects your business: **- Single-family Brokerage: 100**  
**\*\*Must add up to 100%\*\***

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**Q16** Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) regular or special meetings per fiscal year without an excuse deemed valid by the board of directors shall be construed as resignation. If elected, will you attend the regular meetings of GAAR as an Officer or Director? **Yes**

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Page 2: GAAR Candidate Resume

**Q17** What challenges face the current real estate industry?

Showing consumers our value as professional in an industry that continues to morph with the ongoing technology.

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**Q18** What challenges face the Association?

Making sure that we keep the tools and technology that help our members stay current in today's market.

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**Q19** How do you feel GAAR could be more relevant to our members?

We need to find a way to bridge the gap between the big companies and the smaller mom and pop shops.

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**Q20** Name one problem you find with GAAR, and how would you fix it:

GAAR becomes a profit center for anyone that has a new product or service. I would vet the vendors soliciting the association very closely.

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**Q21** Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

To contribute to the process of providing our members with products, services, and technology as well as contributing to high ethical and professional standards and to advocate for private property rights.

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**Q22** What do you feel will be unique about the next two-year time frame?

I think that with the online companies coming on board and Wall Street really stepping up their involvement we need to raise our level of professionalism and show our worth to consumers.

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**Q23** What leadership skills will be critical during this period?

I think that we need to listen to our members needs and be prepared to provide education and assistance as the market begins to change over the next 2 years.

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## 2018 GAAR Questionnaire/Resume

**Q24** What education, experience, skills or training do you possess that would be beneficial on the Board of Directors?

I have had experience as an assistant closing hundreds of transactions before becoming a full time Realtor. I have 23 years of experience in many areas of the business and was one of the top selling Realtors with ERA before becoming qualifying broker for ERA. Patience and problem solving have become key, as well as the attitude that training is the key to all good Realtors.

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**Q25** Given the challenges that face the Association, why would you want to be a leader?

I have seen many changes over the past 20+ years in real estate and have felt the affects that they have on Realtors. I think that my experience gives me something to contribute and allows me to better serve the people I work with every day.

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**Q26** Additional remarks by Candidate:

**Respondent skipped this question**

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