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COMPLETE

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Page 1: GAAR Candidate Questionnaire - your responses will be viewable by the membership.

Q1 General Info:

Name: Beverly Hilton
Firm Name: Realty One of New Mexico
Firm Address: 1902 Candelaria Rd., NW
City: Albuquerque
State: NM
Zip: 87107-2957
Email Address: Bevhilton@aol.com
Phone Number: 15052506272
Year Licensed: 1996

Q2 Member Type: **Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office.**
Designated REALTOR®/Participant

Q3 Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination? **Yes**

Q4 Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years? **No**

Q5 Are you applying for an Officer position? If so, which one? **Respondent skipped this question**

Q6 Are you applying for a Director position? **Yes**

Q7 If you selected "Officer" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years? **Respondent skipped this question**

2019 GAAR Candidate Questionnaire

Q8 If you selected "Officer" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months in which you represented a buyer, seller, landlord or tenant or performed an appraisal AND/OR are you a QB of at least 5 Brokers?

Respondent skipped this question

Q9 Years of REALTOR® Membership:

20-30
years

Q10 Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of: **Hint - you can find your GAAR/SWMLS Committee history on your Member Portal.**

GAAR Mediation
REC Rules Task Force
RANM Bylaws
RANM Forms Committee

Q11 Have you participated in GAAR's Leadership Development Program?

No

Q12 Please list any REALTOR® Institutes, Societies or Councils in which you currently hold membership:

CRS

Q13 Please list any REALTOR® Designations you hold:

CRS

Page 2: GAAR Candidate Resume

Q14 What opportunities and/or changes do you see facing the current real estate industry and how do those affect the association?

Teaching baby-boomers the on-going changes in technology.

Q15 How has GAAR impacted your business and is there anything else GAAR can do to benefit the membership more?

GAAR has given me a venue for continuing education, networking and support so that I can conduct my business year after year, adapting to the ever coming changes.

Q16 In your own words, describe what the next two-years in the real estate industry will look like:

Many on-line providers are attempting to get their share of the market via direct marketing to the consumer with promises of rebates, etc. I believe our Association will be challenged to get the "Broker in the field" in front of the consumer.

2019 GAAR Candidate Questionnaire

Q17 What leadership skills will be critical during this period and what education, experience, or training do you possess that would be beneficial on the Board of Directors?

I already know I'm a leader. The experience or training I bring to the BOD is my long-time commitment to our forms and continuing education, including a strong relationship with the State Association.

Q18 Tell us a little about yourself and why you would like to serve on the GAAR Board of Directors:

I am a past Continuing Education Instructor for the Real Estate Commission but let that go. Just recently I became a Core Instructor. I've been very involved over the past 13+/- years with the Forms Committee at RANM. I like bringing my experience with the Forms Committee to our members via my training classes. I have been asked over the years to join in the structure of our Local and State Association. I do have opinions about the future of our industry and GAAR. I finally decided that this would be a good start for me to see if I want to continue a path of additional service other than my involvement at RANM.
