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Q1 General Info:

Name: John Lopez
Firm Name: Coldwell Banker Legacy
Firm Address: 8200 Carmel NE
City: Albuquerque
State: New Mexico
Zip: 87122
Email Address: johnlopezrealestate@gmail.com
Phone Number: 15059913386

Q2 Member Type:**Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office.** REALTOR®/Subscriber

Q3 Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination? Yes

Q4 Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years? No

Q5 Are you applying for an Officer position? If so, which one?

Officer (select one)
President-Elect

Q6 Are you applying for a Director position? Respondent skipped this question

Q7 If you selected "Officer" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years? Yes

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Q8 If you selected "Officer" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months (prior to August 1, 2017) and/or are you a QB of at least 5 Brokers?

YES – I have had at least 5 transactions that closed in the prior 12 months

Q9 Number of years licensed:

**20-30
years**

Q10 Years of REALTOR® Membership:

**10-20
years**

Q11 Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of: ****Hint - you can find your GAAR/SWMLS Committee history on your Member Portal.****

GAAR Director, GAAR Vice President

Q12 Have you participated in GAAR's Leadership Series?

Yes

Q13 Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

GAAR

Q14 Please list any REALTOR® Designations you hold:

CRS, Luxury

Q15 In the appropriate space, indicate approximate percentage of your time that reflects your business:
****Must add up to 100%****

- Single-family Brokerage:	95
- Appraising:	0
- Coaching:	0
- Farm & Land Brokerage:	0
- Commercial Brokerage:	0
- Building & Development:	0
- Property Management:	0
-Real Estate Instructor	5
- Other:	0

Q16 Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) regular or special meetings per fiscal year without an excuse deemed valid by the board of directors shall be construed as resignation. If elected, will you attend the regular meetings of GAAR as an Officer or Director? **Yes**

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Q17 What challenges face the current real estate industry?

Staying relevant in an industry that is evolving through technology.

Q18 What challenges face the Association?

Inspiring the young producing brokers to get involved in leadership so that the association stays ahead of the industry

Q19 How do you feel GAAR could be more relevant to our members?

Creating new ways to connect and teach our members cutting technology and ethical practices.

Q20 Name one problem you find with GAAR, and how would you fix it:

Connecting with the every day broker. Promote education classes at the brokerages.

Q21 Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

investigating the direction of the industry and structuring both financially and accountability of the brokers

Q22 What do you feel will be unique about the next two-year time frame?

Recovery of the real estate recession will provide opportunities and profits.

Q23 What leadership skills will be critical during this period?

Being optimistic and structured so that everyone feels secure and can focus on work.

Q24 What education, experience, skills or training do you possess that would be beneficial on the Board of Directors?

With Over 20 years in the real estate industry and being in the top 10% realtors in production I feel I am can provide insight for the greater good. I also have a BS from UNM and a GB 98

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Q25 Given the challenges that face the Association, why would you want to be a leader?

It takes everyone to contribute to make sure our association stays relevant and prosperous.

Q26 Additional remarks by Candidate:

I will work hard for all the real estate brokers and for our community!! I will make sure we grow our market and make sure we educate our brokers, who are responsible for our industry.
