

## #4

**COMPLETE**

**Collector:** Web Link 1 (Web Link)  
**Started:** Wednesday, August 09, 2017 10:39:17 AM  
**Last Modified:** Wednesday, August 09, 2017 11:15:27 AM  
**Time Spent:** 00:36:09  
**IP Address:** 172.58.56.225

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## Page 1: GAAR Candidate Resume

**Q1 General Info:**

**Name:** John Lucero  
**Firm Name:** ERA Sellers & Buyers Real Estate  
**Firm Address:** 3530 WYOMING BLVD NE  
**City:** ALBUQUERQUE  
**State:** New Mexico  
**Zip:** 871114435  
**Email Address:** JohnLucero@sellersbuyersnm.com  
**Phone Number:** 505-507-9671

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**Q2 Member Type:** \*\*Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office. \*\*  
**REALTOR®/Subscriber**

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**Q3 Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?** **Yes**

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**Q4 Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?** **No**

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**Q5 Are you applying for an Officer position? If so, which one?** **Respondent skipped this question**

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**Q6 Are you applying for a Director position?** **Yes**

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**Q7 If you selected "Officer" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?** **Respondent skipped this question**

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2018 GAAR Questionnaire/Resume

**Q8** If you selected "Officer" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months (prior to August 1, 2017) and/or are you a QB of at least 5 Brokers?

Respondent skipped this question

**Q9** Number of years licensed:

1-5  
years

**Q10** Years of REALTOR® Membership:

1-5  
years

**Q11** Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of: **\*\*Hint - you can find your GAAR/SWMLS Committee history on your Member Portal.\*\***

Grievance Committee, 2017 Leadership Graduate, Toastmasters, RECPAC.

**Q12** Have you participated in GAAR's Leadership Series?

Yes

**Q13** Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

N/A

**Q14** Please list any REALTOR® Designations you hold:

RECPAC Trustee

**Q15** In the appropriate space, indicate approximate percentage of your time that reflects your business:  
**\*\*Must add up to 100%\*\***

- Single-family Brokerage:	100
- Appraising:	0
- Coaching:	0
- Farm & Land Brokerage:	0
- Commercial Brokerage:	0
- Building & Development:	0
- Property Management:	0
-Real Estate Instructor	0
- Other:	0

**Q16** Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) regular or special meetings per fiscal year without an excuse deemed valid by the board of directors shall be construed as resignation. If elected, will you attend the regular meetings of GAAR as an Officer or Director? **Yes**

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Page 2: GAAR Candidate Resume

**Q17** What challenges face the current real estate industry?

Crime in Albuquerque, Commute Times, Unskilled-Uneducated Workforce, Solar Industry, Online Real Estate Websites, HOA Management Co., Relocation Fees, Bank Owned Home Fees.

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**Q18** What challenges face the Association?

Not having a pulse of what is going on in Real Estate in Albuquerque & the surrounding areas. The Real Estate Community not being able to evolve & adjust to the changes of our time.

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**Q19** How do you feel GAAR could be more relevant to our members?

More transparency, accounting of funds, input on how monies should be spent, remain a non political neutral organization.

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**Q20** Name one problem you find with GAAR, and how would you fix it:

I have noticed that new leadership is working on updating GAAR, so I would let him continue on with his goals. And re address this question next year.

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**Q21** Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

The Board of Directors is to maintain the integrity, trust & leadership of the Real Estate Community in our city.

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**Q22** What do you feel will be unique about the next two-year time frame?

I feel bringing in new ideas & input from our newer Brokers would hopefully bring a change to GAAR. I received some negative feedback from half of the brokers that I had approached for RPAC donations. A unique approach would be reaching out to all Brokers & making them feel included & part of GAAR.

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**Q23** What leadership skills will be critical during this period?

Listening to all members & home owner's concerns & being fair in negotiations is the leadership skills that I would bring to the table.

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## 2018 GAAR Questionnaire/Resume

**Q24** What education, experience, skills or training do you possess that would be beneficial on the Board of Directors?

I have spoken to the State Legislature (twice), City Council & County Commissioners about the HOA Cap. I graduated from the 2017 GAAR Leadership Class. I am on the ERA Advisory Council Board. I serve on the Grievance Committee & serve as a Trustee for RECPAC to help raise monies for the causes that affect the Real Estate Community.

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**Q25** Given the challenges that face the Association, why would you want to be a leader?

I would like to be a part of the growth, development & change of our ever city as a member GAAR Board of Directors.

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**Q26** Additional remarks by Candidate:

I would be honored to serve on the GAAR Board of Directors. I would take my position seriously & give 150% of myself to working with other members of the board to represent & negotiate for The Real Estate Community.

I would serve with Integrity, Honesty & Trust.

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