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Q1 General Info:

Name:

Jack lynch

Firm Name:

Realty One of New Mexico

Firm Address:

9674-3 Eagle Ranch Road

City:

Albuquerque

State:

New mexico

Zip:

87114

Email Address:

JackandJanis@theLynchTeam.net

Phone Number:

505-385-4757

Q2 Member Type:**Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office.**

REALTOR®/Subscriber

Q3 Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination? **Yes**

Q4 Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?

No

Q5 Are you applying for an Officer position? If so, which one?

Respondent skipped this question

2018 GAAR Questionnaire/Resume

Q6 Are you applying for a Director position? **Yes**

Q7 If you selected "Officer" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years? **No**

Q8 If you selected "Officer" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months (prior to August 1, 2017) and/or are you a QB of at least 5 Brokers? **YES – I have had at least 5 transactions that closed in the prior 12 months**

Q9 Number of years licensed: **10-20 years**

Q10 Years of REALTOR® Membership: **10-20 years**

Q11 Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of: ****Hint - you can find your GAAR/SWMLS Committee history on your Member Portal.****

Professional Standards Committee

Q12 Have you participated in GAAR's Leadership Series? **No**

Q13 Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

CRS

Q14 Please list any REALTOR® Designations you hold:

CRS

Q15 In the appropriate space, indicate approximate percentage of your time that reflects your business: **- Single-family Brokerage: 100**
****Must add up to 100%****

Q16 Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) regular or special meetings per fiscal year without an excuse deemed valid by the board of directors shall be construed as resignation. If elected, will you attend the regular meetings of GAAR as an Officer or Director? **Yes**

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Q17 What challenges face the current real estate industry?

The evolution of the role of the individual Realtor in the fast- changing world of Zillow and Internet Listing services.

Q18 What challenges face the Association?

The most important challenge is to help every practicing member be a better Realtor and serve the public more effectively with every transaction they are a part of.

Q19 How do you feel GAAR could be more relevant to our members?

GAAR could be more relevant to our members if the Qualifying Broker members insisted that their Associate Brokers more aggressively utilize all the benefits afforded them by the Association.

Q20 Name one problem you find with GAAR, and how would you fix it:

I'm in favor of a pro-active outreach program from GAAR that would see representatives of GAAR speaking at brokerage sales meetings frequently and regularly, with the endgame being making GAAR brokers better able to serve the public.

Q21 Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

The mission of the Board of Directors is to assure that members are provided with the products, services, and leading edge technology, to assure that the Association members uphold high ethical and professional standards, and to advocate for private property rights, Albuquerque job growth, and better public education.

Q22 What do you feel will be unique about the next two-year time frame?

The challenge posed to traditional brokers by the cut rate limited and/or no service brokers marketing their Internet based businesses which do not and cannot do the job for the public that is performed by the traditional flesh and blood broker.

Q23 What leadership skills will be critical during this period?

Trustworthiness, intelligence, empathy, effective 2-way communication skill, consistency, commitment, creativity, and initiative.

2018 GAAR Questionnaire/Resume

Q24 What education, experience, skills or training do you possess that would be beneficial on the Board of Directors?

Undergraduate and post graduate business education at The University of Texas, Arizona State University, BSBA from Texas Western college. Marketing and Sales Manager for Motorola, General Electric, and Advanced Micro Devices, several years teaching Special Education in Texas and New Mexico schools. And 13 years as a New Mexico Realtor, learning from my peers.

Q25 Given the challenges that face the Association, why would you want to be a leader?

The health of the Albuquerque economy is the controlling factor for how well, the good Realtors around Albuquerque will do. I would very much like to have the opportunity to contribute to the work that needs to be done by the Association to nurture that health by utilizing its considerable clout advocating for improved education for our citizens and for improved incentive for businesses to open and thrive here. The other most important challenge facing the Association is the never ending job of providing the Realtors serving the public in our community, the skills, tools, and motivation to serve them ever more professionally and effectively.

Q26 Additional remarks by Candidate:

It would be my honor to serve you.
