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**COMPLETE**

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Page 1: GAAR Candidate Resume

**Q1 General Info:**

Name:  
**Gail Rodriguez**

Firm Name:  
**G Realty Co.**

Firm Address:  
**P.O. Box 93712**

City:  
**Albuquerque**

State:  
**NM**

Zip:  
**87199**

Email Address:  
**gail505realtor@gmail.com**

Phone Number:  
**5059809320**

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**Q2 Member Type:\*\*Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office.\*\*** **Designated REALTOR®/Participant**

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**Q3 Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?** **Yes**

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**Q4 Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?** **No**

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**Q5 Are you applying for an Officer position? If so, which one?** **Respondent skipped this question**

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2018 GAAR Questionnaire/Resume

**Q6** Are you applying for a Director position? **Yes**

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**Q7** If you selected "Officer" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years? **Respondent skipped this question**

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**Q8** If you selected "Officer" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months (prior to August 1, 2017) and/or are you a QB of at least 5 Brokers? **YES – I have had at least 5 transactions that closed in the prior 12 months**  
,  
**YES – I am a QB of at least 5 Brokers**

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**Q9** Number of years licensed: **10-20 years**

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**Q10** Years of REALTOR® Membership: **10-20 years**

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**Q11** Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of:  
**\*\*Hint - you can find your GAAR/SWMLS Committee history on your Member Portal.\*\*** **Respondent skipped this question**

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**Q12** Have you participated in GAAR's Leadership Series? **Yes**

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**Q13** Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:  
Council of Residential Specialists

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**Q14** Please list any REALTOR® Designations you hold:  
Certified Residential Specialist

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**Q15** In the appropriate space, indicate approximate percentage of your time that reflects your business:  
**\*\*Must add up to 100%\*\***

- Single-family Brokerage:	<b>90</b>
- Property Management:	<b>10</b>

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**Q16** Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) regular or special meetings per fiscal year without an excuse deemed valid by the board of directors shall be construed as resignation. If elected, will you attend the regular meetings of GAAR as an Officer or Director? **Yes**

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Page 2: GAAR Candidate Resume

**Q17** What challenges face the current real estate industry?

The most challenging is the liability we carry. The home inspection process. Modern technology in different aspects. Often times lending creates dilemmas.

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**Q18** What challenges face the Association?

Recruiting members to participate and get involved.

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**Q19** How do you feel GAAR could be more relevant to our members?

GAAR is remarkable at posting notices and giving plenty of opportunity for our member to get the education they need and training.

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**Q20** Name one problem you find with GAAR, and how would you fix it:

I cannot think of one single problem, I have always felt that my association has been extremely supportive.

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**Q21** Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

I feel the role is to assist in the continuation of a solid association. We are to help to create or advise on upcoming issues and help our membership be aware.

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**Q22** What do you feel will be unique about the next two-year time frame?

I am interested to know how franchises like, RedFin may affect our industry/community.

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**Q23** What leadership skills will be critical during this period?

Listening  
Motivating  
Delegating  
Positive Attitude  
Loyalty  
Creativity  
Feedback  
Responsibility, Show UP!

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**Q24** What education, experience, skills or training do you possess that would be beneficial on the Board of Directors?

As serving on the local and national level for the NM CRS group as committee, Education Chair, VP, President (1.5 years) and National Regional Division I have enjoyed helping membership to achieve a higher level of education and training. Since 2013 \*I also helped to start the IGRO Independent Group of Realtors. Leadership Grad, RFTZ Volunteer and Group Leader. Assisted the Education Steering Committee at REC

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**Q25** Given the challenges that face the Association, why would you want to be a leader?

I enjoy working in groups to collaborate and come up with solutions. I've had an opportunity to meet several members through other leadership groups and I will help our members, board and association as much as I can.

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**Q26** Additional remarks by Candidate:

The Director role is a goal on my business plan for 2018. I feel I would be an asset and would bring an optimistic value to the group.

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