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Page 1: 2019 SWMLS Board of Directors Questionnaire

Q1 General Information:

Name:	Tego Venturi
Firm Name:	Keller Williams Realty
Firm Address:	1119 Alameda Blvd NW
City:	Albuquerque
State:	NM
Zip:	87114
Email Address:	tego@venturiteam.com
Best Contact Number:	5052630556
Years as a REALTOR® Member:	11

Q2 Are you applying for a Director or Officer position? **Director**

Q3 If you selected "Officer" in question 2, have you served as an Officer or Director of GAAR or SWMLS OR been on a SWMLS Committee within the past 5 years? **Respondent skipped this question**

Q4 Member Type: **Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office.** **REALTOR®/Subscriber**

Q5 Please list any REALTOR® Institutes, Societies or Councils in which you are currently in membership with and/or any designations you hold: **Respondent skipped this question**

Q6 In the appropriate space, indicate approximate percentage of your time that reflects your business:
 Must add up to 100%

- Single-family Brokerage:	95
- Farm & Land Brokerage:	5

2019 SWMLS Board of Directors Questionnaire

Q7 Which technologies offered by SWMLS are your favorite and why?

For products that are outside the core Flex system, ShowingTime is my top choice, and CRS would be 2nd. ShowingTime has made the process of scheduling so much more efficient seamless for Brokers on both sides, and most importantly for homeowners. I also like the fact that eliminates the need for a Buyer Broker to call a seller, that can create other problems. The CRS product is simple to use and gives us an excellent summary of public record info on properties. Having things like past Mortgages, Tax costs, and Flood Zone info in one place is so necessary.

Q8 Please list all GAAR, SWMLS, RANM or NAR Committees, Task Forces, or PAGs you have been a member of:

****Hint - You can view your GAAR/SWMLS committee history by going to your Member Portal****

- 2012 MLS Research Committee. Co-Chair.
- 2014-2018 Southwest MLS Board of Directors. Director, Treasurer, Vice-President, President, Past-President.
- 2016 SWMLS Area Task Force. Chair.
- 2016 RANM Marketing PAG. Member.
- 2017-2018 New Mexico Home Search Advisory Group. Member.
- 2017-2018 SWMLS Nominating Committee Chair.
- 2018 SWMLS Tech Task Force. Member.

Although not an "official" member, I have also participated in many of the SWMLS Policy and Compliance Committee meetings as an SWMLS Board Member.

Q9 Have you participated in GAAR's Leadership Development Program? **No**

Q10 Have you reviewed the Board Responsibilities document and do you agree to abide by these responsibilities? GAAR Board Responsibilities SWMLS Board Responsibilities **Yes**

Page 2: SWMLS Candidate Questionnaire

Q11 Please share your experience, qualifications, skills, knowledge, and any other relevant information that would make you an asset to the SWMLS Board of Directors and SWMLS Participants/Subscribers. If applying for an officer position, what leadership skills do you bring to the role?

In my past 5 years serving SWMLS and GAAR I have had the pleasure to learn so much about the workings of SWMLS, GAAR, and MLS's and Associations in general. From RESO standards to MLS governance I have experienced and absorbed so much. The main reason I am re-running for the board is to keep my knowledge and history on the board. I think it would be a shame for me to take what I have learned and not continue to serve.

As the owner of a large team, I bring a perspective that (I feel) is needed. The "Team thing" is here to stay and understanding the viewpoint of teams should not be overlooked. I connect and network with many team leaders, not just in NM but also around the country and can bring these insights.

2019 SWMLS Board of Directors Questionnaire

Q12 What is important about the MLS to members, and how does it help them better serve their clients?

The MLS is the Real Estate marketplace, the system that keeps the Real Estate economy working efficiently. A place Sellers, Buyers, and Real Estate professionals to all come together. For members, the suite of tools makes our job so much more productive and efficient. The Cooperation piece is great (and critical) but just as important is knowing that data and information in the MLS can be relied on, to that point that we take it for granted.

Q13 What are the strengths of the MLS core software and affiliated technology offerings and where do you see room for improvement?

I have had the opportunity to see all of the competing products to FlexMLS, in my opinion, I have not seen anything that is so good we would want to go through the pain of a switch. Yes, other offerings have different features and benefits and we will need to keep an eye on that for our members and implement as required, but, no change just for change's sake. I suspect things like Project Upstream could change how we "interact" with the MLS in the future, so keeping in the loop on these developments will continue to be vital.

Improvement is needed in the interoperability of the MLS with other systems. Some of this is a legacy software issue, however, with RESO, Upstream, and Bridge Interactive gaining broader use, these issues will diminish. One frustration Brokers deal with is the multi data-entry problem. In my personal experience, I have enter information about a new listing in as many as eight different systems. The ability of software to "talk" via API's is a proven and reliable technology; it will take some pushing by us to get more software vendors implementing these options.

Q14 What is one thing you would like to change that is in the purview of SWMLS?

I believe the governance structure of the MLS should be looked at. Not change just to change, but to understand if we could be serving our customers (Subscribers/Participants) better. I have been following this trend around the country and many MLS's are getting away from being run like an Association. Since the MLS is a "for profit" entity a more corporate-like structure may make more sense. Again, not saying we must do this. However, it should be considered and studied.

Q15 Additional remarks by Candidate:

Please call if you would like to discuss any of this or my opinion on a specific topic. 505-263-0556. Tego
