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Council of Residential Specialists

The Proven Path To Success

***8 Hours of CRS Education - October 23, 2017

BECOME A CERTIFIED
RESIDENTIAL SPECIALIST
in 2017 before the
Requirements Change
(click to see what's new)



7 Things Successful Agents Do
Differently: A Proven Business
System CRS Course: RS126 (8
Credits)

October 23, 2017

8:30 am - 4:30 pm

Breakfast, Lunch & Afternoon Snack provided by our Generous
Sponsors

Greater Albuquerque Association of REALTORS
1635 University BLVD. NE
Albuquerque, NM 87102

This course demonstrates those things that successful agents do different from the average agent. It gives specific strategies and marketing systems to move their business to the next stage of success both professionally and financially. Attendees will learn how to organize their real estate career like a business, learn how to leverage their market statistics, learn how to plan for retirement and learn how to implement marketing to make these things happen. Agents of all experience level will find benefit in discovering how to take their business to the next stage of success. [Read more](#)

Presented by Chandra Hall I am a practicing Realtor in addition to an Instructor which allows me to bring real world current experience to the classroom. My real estate business philosophy is "I provide, you decide". This means that working with me my clients can count on being educated about the entire process as well as be armed with the most relevant, valuable and accurate information to help them make the best decisions related to their real estate transactions. It is my pleasure to put to work for you my nearly 20+ years of real estate experience whether it be serving a referral client or bringing an insightful and actionable experience to the classroom.

[Chandra knows how to realize potential. More about Chandra](#)

[REGISTER HERE](#)

CRS Member - \$149

Non CRS Member - \$159

\$25 Printed Book Fee

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