

## **Quarterly Highlights**

- The average sale price of single-family detached home in the 1st Quarter 2022 was \$363,940 a 17.96% increase from 1ST Quarter 2021.
- Single-family detached home sales decreased 13.26% from 1ST Quarter 2021 to 2,551.

| New Listings                | Closed Sales                   | Average Sale \$                |
|-----------------------------|--------------------------------|--------------------------------|
| Detached: 3,031             | Detached: 2,551                | Detached: \$363,940            |
| Attached: 285               | Attached: 273                  | Attached: \$235,610            |
| 1st QTR 2021                | 1ST QTR 2021                   | 1ST QTR 2021                   |
| Detached: 3,499             | Detached: 2,941                | Detached: \$308,516            |
| Attached: 397               | Attached: 301                  | Attached: \$197,534            |
| % Change (Detached) -13.38% | % Change (Detached)<br>-13.26% | % Change (Detached)<br>+17.96% |



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#### **Contact**

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#### 1ST Quarter 2022 & 2021 RECAP for Greater Albuquerque Areas

Class R1 (Existing Single-Family Detached) & Class R2 (Existing Condo/Townhome Attached)

| Class R1              | 2022      | 2021      | % of Change |
|-----------------------|-----------|-----------|-------------|
| Average Sale Price:   | \$363,940 | \$308,516 | 17.96%      |
| Median Sale Price:    | \$315,000 | \$265,000 | 18.87%      |
| Total Sold & Closed:  | 2,551     | 2,941     | -13.26%     |
| Total Dollar Volume*: | \$928.4   | \$907.3   | 2.33%       |
| New Listings:         | 3,031     | 3,499     | -13.38%     |
| Days on Market:       | 18        | 24        | -25.00%     |

| Class R2              | 2022      | 2021      | % of Change |
|-----------------------|-----------|-----------|-------------|
| Average Sale Price:   | \$235,610 | \$197,534 | 19.28%      |
| Median Sale Price:    | \$230,000 | \$186,000 | 23.66%      |
| Total Sold & Closed:  | 273       | 301       | -9.30%      |
| Total Dollar Volume*: | \$64.3    | \$60.0    | 7.20%       |
| New Listinas:         | 285       | 397       | -28.21%     |

The numbers above reflect the time period between January 1st 2022 and March 31st 2022. \*Total Dollar Volume (millions)





SOURCE: Greater Albuquerque Association of REALTORS  $^{\circledR}$  - based on data from the the Southwest Multiple Listing Service. Data is deemed reliable not guaranteed.

### 1st QTR 2022 & 2021 RECAP for Albuquerque (Areas 10-121)

| Class R1              | 2022      | 2021      | % of Change |
|-----------------------|-----------|-----------|-------------|
| Average Sale Price:   | \$357,157 | \$304,054 | 17.46%      |
| Median Sale Price:    | \$309,000 | \$260,000 | 18.85%      |
| Total Sold & Closed:  | 1,609     | 1,926     | -16.46%     |
| Total Dollar Volume*: | \$574.6   | \$585.6   | -1.88%      |
| New Listings:         | 1,983     | 2,271     | -12.68%     |
| Days on Market:       | 15        | 24        | -37.50%     |

| Class R2              | 2022      | 2021      | % of Change |
|-----------------------|-----------|-----------|-------------|
| Average Sale Price:   | \$242,246 | \$201,681 | 20.11%      |
| Median Sale Price:    | \$235,000 | \$190,000 | 23.68%      |
| Total Sold & Closed:  | 243       | 257       | -5.45%      |
| Total Dollar Volume*: | \$58.9    | \$51.8    | 13.63%      |
| New Listings:         | 259       | 343       | -24.49%     |
| Days on Market:       | 17        | 23        | -26.09%     |

### 1st QTR 2022 & 2021 RECAP for Rio Rancho (Areas 140-162)

| Class R1              | 2022      | 2021      | % of Change |
|-----------------------|-----------|-----------|-------------|
| Average Sale Price:   | \$360,105 | \$289,721 | 24.29%      |
| Median Sale Price:    | \$331,000 | \$267,280 | 23.84%      |
| Total Sold & Closed:  | 472       | 586       | -19.45%     |
| Total Dollar Volume*: | \$169.9   | \$169.8   | 0.06%       |
| New Listings:         | 254       | 715       | -64.48%     |
| Days on Market:       | 16        | 24        | -33.33%     |

| Class R2              | 2022      | 2021      | % of Change |
|-----------------------|-----------|-----------|-------------|
| Average Sale Price:   | \$206,897 | \$177,606 | 16.49%      |
| Median Sale Price:    | \$180,000 | \$180,000 | 0.00%       |
| Total Sold & Closed:  | 19        | 35        | -45.71%     |
| Total Dollar Volume*: | \$3.9     | \$6.2     | -36.61%     |
| New Listings:         | 20        | 36        | -44.44%     |
| Days on Market:       | 12        | 11        | 9.09%       |

# 1st QTR 2022 & 2021 RECAP for East Mountains (Areas 210-293, Detached Only)

| Class R1              | 2022      | 2021      | % of Change |
|-----------------------|-----------|-----------|-------------|
| Average Sale Price:   | \$402,819 | \$359,382 | 12.09%      |
| Median Sale Price:    | \$382,000 | \$350,000 | 9.14%       |
| Total Sold & Closed:  | 141       | 130       | 8.46%       |
| Total Dollar Volume*: | \$56.8    | \$46.7    | 21.61%      |
| New Listings:         | 147       | 140       | 5.00%       |
| Days on Market:       | 32        | 47        | -31.91%     |

# 1st QTR 2022 & 2021 RECAP for Valencia County (Areas 690-760, Detached Only)

| Class R1              | 2022      | 2021      | % of Change |
|-----------------------|-----------|-----------|-------------|
| Average Sale Price:   | \$299,297 | \$250,538 | 19.46%      |
| Median Sale Price:    | \$275,000 | \$225,000 | 22.22%      |
| Total Sold & Closed:  | 238       | 193       | 23.32%      |
| Total Dollar Volume*: | \$71.2    | \$48.3    | 47.47%      |
| New Listings:         | 253       | 247       | 2.43%       |
| Days on Market:       | 28        | 48        | -41.67%     |

The numbers above reflect the time period between January 1st 2022 to March 31st 2022. \*Total Dollar Volume (millions)

## 1st QTR 2022 Area Summary for single-family home sales

|          |                                | Sales    | Change<br>from 1st | Average<br>Sale Price  | Change<br>from 1st | Median<br>Sale Price   | Change<br>from 1st |
|----------|--------------------------------|----------|--------------------|------------------------|--------------------|------------------------|--------------------|
| 40       | 0 5 11 : 14                    | 45       | QTR 2021           |                        | QTR 2021           |                        | QTR 2021           |
| 10       | Sandia Heights                 | 15       | -37.50%            | \$808,038              | 30.79%             | \$315,000              | -48.57%            |
| 20       | North Albuq. Acres             | 19       | -44.12%            | \$1,004,842            | 46.92%             | \$750,000<br>\$775,000 | 19.05%             |
| 21       | Albuq. Acres West              | 39       | -17.02%            | \$515,457              | 1.49%              | \$775,000              | 72.41%             |
| 30       | Far NE Heights Foothills North | 92       | -10.68%            | \$439,255              | 12.86%             | \$489,000              | 37.75%             |
| 31       |                                | 26       | -18.75%            | \$732,442<br>\$335,045 | 14.58%             | \$399,750              | -31.14%            |
| 32<br>40 | Academy West<br>UNM            | 39<br>42 | -20.41%            | \$335,815              | 9.96%<br>21.90%    | \$657,500<br>\$320,000 | 121.01%<br>8.66%   |
| 41       |                                | 89       | -31.15%<br>-6.32%  | \$418,235<br>\$277,351 | 15.03%             |                        | 51.16%             |
| 41       | Uptown<br>UNM South            | 46       | -6.32%<br>-35.21%  | \$277,351<br>\$353,186 | 36.48%             | \$355,227<br>\$262,300 | 6.63%              |
| 50       | NE Heights                     | 185      | -35.21%<br>-19.91% | \$276,844              | 18.38%             | \$332,500              | 47.78%             |
| 51       | Foothills South                | 31       | -19.91%            | \$400,927              | 7.14%              | \$265,000              | -29.33%            |
| 60       | Four Hills                     | 17       | -39.29%            | \$505,441              | 22.54%             | \$377,000              | -29.33 %           |
| 70       | Fairgrounds                    | 43       | 86.96%             | \$260,013              | 15.09%             | \$500,000              | 150.00%            |
| 71       | Southeast Heights              | 51       | -17.74%            | \$338,508              | 13.58%             | \$260,000              | -17.46%            |
| 72       | Mesa Del Sol                   | 10       | -9.09%             | \$417,296              | 22.93%             | \$318,000              | -3.99%             |
| 80       | Downtown                       | 43       | -21.82%            | \$346,405              | 33.35%             | \$429,730              | 100.77%            |
| 90       | Near South Valley              | 54       | 5.88%              | \$211,135              | 18.47%             | \$314,000              | 84.71%             |
| 91       | Valley Farms                   | 16       | -42.86%            | \$332,406              | 6.78%              | \$195,000              | -19.34%            |
| 92       | Southwest Heights              | 163      | -7.91%             | \$238,098              | 19.05%             | \$307,500              | 57.69%             |
| 93       | Pajarito                       | 3        | 0.00%              | \$310,500              | 24.23%             | \$240,000              | 14.29%             |
| 100      | North Valley                   | 52       | 26.83%             | \$534,594              | 39.36%             | \$330,000              | 8.55%              |
| 101      | Near North Valley              | 61       | -7.58%             | \$334,067              | 5.71%              | \$404,500              | 38.29%             |
| 102      | Far North Valley               | 5        | -37.50%            | \$463,497              | -40.93%            | \$290,000              | -51.97%            |
| 103      | West River Valley              | 7        | 16.67%             | \$490,524              | -29.27%            | \$345,000              | -41.67%            |
| 110      | Northwest Heights              | 158      | -10.23%            | \$420,508              | 28.09%             | \$538,371              | 84.53%             |
| 111      | Ladera Heights                 | 116      | -18.31%            | \$283,882              | 19.50%             | \$370,500              | 64.48%             |
| 112      | Canoncito                      | 0        | N/A                | \$0                    | N/A                | \$270,750              | N/A                |
| 120      | Paradise West                  | 112      | -33.33%            | \$317,818              | 23.12%             | \$0                    | -100.00%           |
| 121      | Paradise East                  | 75       | -17.58%            | \$362,605              | 23.45%             | \$315,000              | 12.50%             |
| 130      | Corrales                       | 28       | -12.50%            | \$787,818              | 14.76%             | \$350,000              | -40.62%            |
| 140      | Rio Rancho South               | 61       | -15.28%            | \$406,765              | 21.91%             | \$684,500              | 120.81%            |
| 141      | Rio Rancho Southwest           | 0        | -100.00%           | \$0                    | -100.00%           | \$370,000              | 77.88%             |
| 150      | Rio Rancho Mid                 | 114      | -27.39%            | \$320,973              | 18.07%             | \$0                    | -100.00%           |
| 151      | Rio Rancho Mid-North           | 64       | -36.00%            | \$426,592              | 35.72%             | \$290,000              | 6.03%              |
| 152      | Rio Rancho Mid-West            | 12       | 0.00%              | \$287,712              | 44.80%             | \$380,000              | 92.41%             |
| 160      | Rio Rancho North               | 134      | -2.90%             | \$403,894              | 22.60%             | \$282,500              | -13.55%            |
| 161      | Rio Rancho Central             | 87       | -16.35%            | \$272,299              | 23.42%             | \$401,095              | 84.87%             |
| 162      | Rio Rancho Northwest           | 0        | -100.00%           | \$0                    | -100.00%           | \$270,000              | -37.93%            |
| 170      | Bernalillo/Algodones           | 27       | -15.63%            | \$384,803              | 6.18%              | \$0                    | -100.00%           |
| 180      | Placitas                       | 35       | -16.67%            | \$655,616              | 18.08%             | \$379,000              | -32.95%            |
| 10-293   |                                | 141      | 8.46%              | \$402,819              | 12.09%             | \$382,000              | 9.14%              |
| 90-760   | Valencia County                | 238      | 23.32%             | \$299,297              | 19.46%             | \$275,000              | 22.22%             |

# 1st QTR 2022 Area Summary for single-family home sales

|     |                               | Sales | Change<br>from 1st<br>QTR 2021 | Average<br>Sale Price | Change<br>from 1st<br>QTR 2021 | Median<br>Sale Price | Change<br>from 1st<br>QTR 2021 |
|-----|-------------------------------|-------|--------------------------------|-----------------------|--------------------------------|----------------------|--------------------------------|
| 210 | Carnuel/Monticello            | 4     | N/A                            | \$264,250             | N/A                            | \$270,000            | N/A                            |
| 220 | North of I-40                 | 33    | -13.16%                        | \$542,988             | 23.86%                         | \$466,000            | 10.70%                         |
| 230 | South of I-40                 | 19    | 111.11%                        | \$380,232             | 30.21%                         | \$359,900            | 20.05%                         |
| 231 | Manzano Mountain              | 0     | -100.00%                       | \$0                   | -100.00%                       | \$0                  | -100.00%                       |
| 240 | Zuzax Tijeras                 | 19    | -9.52%                         | \$449,655             | -10.21%                        | \$449,000            | -7.42%                         |
| 250 | NW Edgewood                   | 25    | -3.85%                         | \$384,140             | 2.37%                          | \$420,000            | 19.40%                         |
| 260 | South 217                     | 8     | 60.00%                         | \$305,812             | 24.62%                         | \$293,500            | -2.17%                         |
| 270 | NE Edgewood                   | 12    | 33.33%                         | \$330,992             | 11.03%                         | \$325,000            | 18.18%                         |
| 271 | Stanley                       | 2     | N/A                            | \$571,500             | N/A                            | \$571,500            | N/A                            |
| 280 | SE Edgewood                   | 1     | N/A                            | \$350,000             | N/A                            | \$350,000            | N/A                            |
| 290 | North Moriarty                | 1     | -50.00%                        | \$377,000             | 55.46%                         | \$377,000            | 55.46%                         |
| 291 | South Moriarty                | 7     | -30.00%                        | \$284,371             | 111.74%                        | \$180,000            | 44.00%                         |
| 292 | Estancia McIntosh             | 6     | 0.00%                          | \$153,083             | 1.53%                          | \$100,000            | -19.26%                        |
| 293 | Mountainair                   | 5     | 25.00%                         | \$320,600             | 79.91%                         | \$365,000            | 87.18%                         |
| 690 | West Valencia County          | 1     | 0.00%                          | \$100,000             | -44.44%                        | \$100,000            | -44.44%                        |
| 700 | Los Lunas                     | 50    | -7.41%                         | \$312,799             | 22.42%                         | \$307,620            | 21.60%                         |
| 701 | W Los Lunas                   | 27    | 12.50%                         | \$338,323             | 35.93%                         | \$326,330            | 34.60%                         |
| 710 | Bosque/Peralta                | 21    | 75.00%                         | \$456,410             | 17.16%                         | \$410,000            | 13.89%                         |
| 711 | East Los Lunas/Tome           | 7     | -61.11%                        | \$394,343             | -2.35%                         | \$277,450            | -26.01%                        |
| 720 | Meadowlake/El Cerro           | 1     | -50.00%                        | \$275,000             | 205.56%                        | \$275,000            | 205.56%                        |
| 721 | Las Maravillas                | 42    | 68.00%                         | \$249,788             | 34.71%                         | \$247,438            | 39.80%                         |
| 730 | West Belen                    | 1     | -66.67%                        | \$385,000             | 168.61%                        | \$385,000            | 126.47%                        |
| 740 | Los Chavez                    | 26    | 116.67%                        | \$330,481             | 23.28%                         | \$280,950            | 21.10%                         |
| 741 | Belen                         | 33    | 83.33%                         | \$207,013             | 46.59%                         | \$174,900            | 25.83%                         |
| 742 | Jarales Bosque                | 3     | 0.00%                          | \$333,333             | 68.07%                         | \$365,000            | 65.91%                         |
| 750 | Adelino                       | 4     | 0.00%                          | \$368,188             | 18.77%                         | \$310,000            | 30.53%                         |
| 760 | Rio Communities/Tierra Grande | 22    | 29.41%                         | \$225,695             | 6.82%                          | \$235,200            | 33.26%                         |

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