

## Greater Albuquerque Area Monthly Housing Trends - 2010 vs. 2011

### Class R1 (Existing Single-Family Detached) and Class R2 (Existing Condo/Townhome Attached) homes

Data on this page was obtained from the Monthly Market Reports pulled from the MLS on the 5th of each month.

Month	Average \$, 2010	Average \$, 2011	Median \$, 2010	Median \$, 2011	Interest Rate '10	Interest Rate '11	Sales 2010	Sales 2011	Pending 2010	Pending 2011	New 2010	New 2011
<b>JANUARY</b>												
Class R1	\$205,624	\$201,239	\$172,240	\$172,000	5.49%	5.10%	349	363	740	693	1,434	1,353
Class R2	\$141,351	\$134,748	\$144,000	\$135,000			43 392	39 402	82 822	74 767	183 1,617	160 1,513
<b>FEBRUARY</b>												
Class R1	\$206,654	\$220,299	\$169,950	\$171,750	5.40%	5.26%	380	410	779	703	1,349	1,118
Class R2	\$141,652	\$147,514	\$130,000	\$141,250			44 424	40 450	75 854	63 766	129 1,478	115 1,233
<b>MARCH</b>												
Class R1	\$211,049	\$199,683	\$175,000	\$162,000	5.33%	5.13%	634	570	1,077	903	1,701	1,454
Class R2	\$156,538	\$139,530	\$149,000	\$137,000			70 704	59 629	108 1,185	74 977	207 1,908	139 1,593
<b>APRIL</b>												
Class R1	\$205,601	\$196,321	\$175,000	\$165,000	5.40%	5.13%	678	567	1,271	903	1,869	1,424
Class R2	\$154,508	\$139,154	\$142,000	\$129,900			79 757	37 604	164 1,435	82 985	202 2,071	133 1,557
<b>MAY</b>												
Class R1	\$210,406	\$198,091	\$175,000	\$165,000	5.25%	4.92%	731	632	678	899	1,409	1,380
Class R2	\$153,044	\$136,697	\$155,000	\$140,000			103 834	57 689	63 741	76 975	129 1,538	143 1,523
<b>JUNE</b>												
Class R1	\$219,723	\$207,042	\$181,000	\$166,500	5.14%	4.78%	723	658	729	934	1,577	1,377
Class R2	\$141,358	\$142,760	\$137,000	\$126,500			75 798	61 719	65 794	70 1,004	165 1,742	133 1,510
<b>JULY</b>												
Class R1	\$230,213	\$210,788	\$186,000	\$178,000	4.96%	4.80%	557	625	752	815	1,486	1,296
Class R2	\$137,206	\$134,417	\$130,000	\$142,000			47 604	53 678	53 805	63 878	177 1,663	138 1,434
<b>AUGUST</b>												
Class R1	\$221,379	\$197,671	\$182,500	\$163,808	4.81%	4.55%	511	646	768	878	1,480	1,280
Class R2	\$153,150	\$145,332	\$135,900	\$139,000			45 556	50 696	83 851	79 957	164 1,644	129 1,409
<b>SEPTEMBER</b>												
Class R1	\$217,677	\$196,402	\$183,000	\$171,500	4.76%	4.40%	479	517	657	809	1,319	1,031
Class R2	\$140,613	\$128,433	\$142,000	\$115,000			47 526	49 566	60 717	43 852	136 1,455	120 1,151
<b>OCTOBER</b>												
Class R1	\$225,666	\$201,874	\$180,000	\$167,000	4.64%	4.41%	456	566	655	785	1,179	961
Class R2	\$149,574	\$141,693	\$148,000	\$124,500			57 513	46 612	61 716	84 869	137 1,316	102 1,063
<b>NOVEMBER</b>												
Class R1	\$220,453	\$194,830	\$177,500	\$160,000	4.69%	4.35%	469	492	589	746	972	909
Class R2	\$152,363	\$131,834	\$155,000	\$138,450			49 518	40 532	60 649	63 809	113 1,085	91 1,000
<b>DECEMBER</b>												
Class R1	\$217,416	\$195,861	\$178,433	\$160,000	5.07%	4.29%	505	523	540	602	904	682
Class R2	\$137,544	\$140,594	\$130,000	\$131,000			50 555	52 575	56 596	54 656	87 991	68 750

Class R1 Active Listings as of 01/20/2011: 4,847  
 Class R2 Active Listings as of 01/20/2011: 518  
**Class R1 & R2 Actives as of 01/20/2011: 5,365**

Class R1 Active Listings as of 01/20/2012: 3,779  
 Class R2 Active Listings as of 01/20/2012: 429  
**Class R1 & R2 Actives as of 01/20/2012: 4,208**

Interest Rate Data obtained from HSH.com

## Sold & Closed Existing Single-Family Homes

### Class R1 & R2 (Existing Single-Family Detached & Condo/Townhome Attached)

Data on this page obtained from the Monthly Market Reports published by SWMLS.

	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>	<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>
<b>January</b>	357	335	399	376	420	536	598	533	712	840	744	472	351	392	402
<b>February</b>	384	448	488	431	482	566	627	674	808	949	820	592	376	424	450
<b>March</b>	455	643	632	680	674	653	799	833	919	1,226	1,083	692	516	704	629
<b>April</b>	526	580	568	545	723	726	848	921	1,029	1,105	988	708	594	757	604
<b>May</b>	646	658	663	634	837	791	938	1,029	1,300	1,301	1,129	746	617	834	689
<b>June</b>	589	701	685	677	714	859	982	1,157	1,295	1,248	1,114	823	722	798	719
<b>July</b>	692	729	717	664	864	878	1,110	1,131	1,339	1,239	1,116	773	829	604	678
<b>August</b>	615	644	729	701	791	906	1,054	1,146	1,388	1,250	934	683	686	556	696
<b>September</b>	596	621	619	575	662	747	986	1,022	1,319	1,090	798	666	744	526	566
<b>October</b>	599	616	552	582	671	798	864	1,001	1,169	1,032	758	570	817	513	612
<b>November</b>	488	520	517	521	594	727	679	900	1,130	935	620	455	716	518	532
<b>December</b>	483	559	508	354	557	684	731	916	1,040	877	567	464	592	555	575
<b>TOTALS</b>	<b>6,430</b>	<b>7,054</b>	<b>7,077</b>	<b>6,740</b>	<b>7,989</b>	<b>8,871</b>	<b>10,216</b>	<b>11,263</b>	<b>13,448</b>	<b>13,092</b>	<b>10,671</b>	<b>7,644</b>	<b>7,560</b>	<b>7,181</b>	<b>7,152</b>

Total Year-To-Date Sales for 2010\*: 7,484

Total Year-To-Date Sales for 2011\*: 7,373

**Total Sales 2010 vs 2011:** 111 Less Sales or -1.48 %

\*The Year-To-Date sales data obtained on the 20th of January will differ from the monthly totals due to entry of sales after the monthly data has been obtained.

## Listing Inventory for Greater Albuquerque Area

### Class R1 & R2 (Existing Single-Family Detached & Condo/Townhome Attached)

Data on this page obtained from the Monthly Market Reports published by SWMLS.

	<u>2000</u>	<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>
<b>January</b>	4,288	4,156	3,996	3,440	2,839	2,267	2,198	4,191	6,076	5,925	5,332	5,296
<b>February</b>	4,378	4,447	3,823	3,569	2,905	2,156	2,302	4,465	6,147	6,037	5,518	5,334
<b>March</b>	4,525	3,764	3,901	3,719	2,859	2,276	2,558	4,881	6,434	5,995	5,717	5,444
<b>April</b>	4,696	4,257	4,211	3,506	2,822	2,099	2,678	5,428	6,555	6,054	5,651	5,511
<b>May</b>	4,870	4,154	4,178	3,538	3,000	2,206	3,180	5,729	6,873	6,082	6,045	5,625
<b>June</b>	5,111	4,492	4,267	3,561	3,094	2,243	3,602	6,106	7,074	6,114	6,346	5,552
<b>July</b>	5,154	4,622	4,280	3,597	3,028	2,377	4,031	6,404	7,082	6,128	6,471	5,636
<b>August</b>	5,240	3,923	4,186	3,535	2,984	2,350	4,407	6,675	7,065	5,902	6,408	5,511
<b>September</b>	5,164	4,118	4,016	3,368	2,837	2,319	4,695	6,718	6,856	5,754	6,376	5,249
<b>October</b>	5,020	4,037	3,837	3,393	2,668	2,298	4,618	6,708	6,617	5,528	6,099	4,977
<b>November</b>	4,790	3,848	3,697	2,845	2,572	2,263	4,363	6,534	6,349	5,413	5,684	4,643
<b>December</b>	4,518	3,868	3,638	2,993	2,448	2,211	4,098	6,066	5,821	5,176	5,320	4,216

## Housing Activity Report by Area

### Class R1 - Existing Single-Family Detached by Area

		2008		2009		2010		2011	
		Sales	AVG Sale Price	Sales	AVG Sale Price	Sales	AVG Sale Price	Sales	AVG Sale Price
10	Sandia Heights	42	\$451,618	54	\$465,115	59	\$414,436	76	\$429,186
20	North Albuquerque Acres	92	\$648,729	83	\$587,378	95	\$571,502	101	\$545,683
21	Albuquerque Acres West	175	\$357,793	174	\$303,472	160	\$329,623	130	\$335,606
30	Far NE Heights	373	\$310,850	338	\$288,802	323	\$284,344	347	\$275,001
31	Foothills North	75	\$508,822	74	\$502,596	79	\$559,317	69	\$430,506
32	Academy West	129	\$235,210	106	\$221,229	116	\$221,170	120	\$204,235
40	UNM	186	\$282,346	160	\$268,484	141	\$266,390	142	\$251,863
41	Uptown	244	\$179,187	257	\$170,078	216	\$171,285	205	\$152,239
42	UNM South	144	\$237,063	128	\$210,127	125	\$211,784	127	\$204,217
50	NE Heights	600	\$180,811	602	\$169,948	476	\$163,502	517	\$156,560
51	Foothills South	128	\$287,067	103	\$284,128	121	\$295,151	99	\$266,675
60	Four Hills	55	\$318,263	54	\$326,452	55	\$295,395	51	\$288,303
70	Fairgrounds	105	\$171,263	80	\$146,044	87	\$149,493	91	\$136,784
71	Southeast Heights	118	\$195,994	123	\$185,304	121	\$187,180	119	\$166,051
80	Downtown	113	\$221,126	108	\$205,377	116	\$187,209	112	\$183,541
90	Near South Valley	142	\$124,590	108	\$111,204	99	\$118,884	109	\$95,400
91	Valley Farms	57	\$179,477	48	\$159,119	71	\$157,197	67	\$146,367
92	Southwest Heights	590	\$140,211	598	\$128,593	525	\$124,214	557	\$113,666
93	Pajarito	10	\$177,630	10	\$108,875	16	\$154,895	4	\$90,050
100	North Valley	127	\$381,796	127	\$324,897	146	\$297,045	116	\$357,601
101	Near North Valley	133	\$270,158	139	\$232,332	154	\$234,152	146	\$235,099
102	Far North Valley	22	\$380,361	17	\$278,076	17	\$300,809	18	\$322,203
103	West River Valley	20	\$458,725	15	\$389,747	26	\$439,162	18	\$340,928
110	Northwest Heights	355	\$236,691	367	\$219,327	340	\$219,309	359	\$193,284
111	Ladera Heights	336	\$171,278	376	\$164,565	301	\$154,522	308	\$144,347

<b>112</b>	Canoncito	2	\$119,000	0	N/A	0	N/A	0	N/A
<b>120</b>	Paradise West	511	\$194,704	446	\$183,997	434	\$177,183	418	\$165,101
<b>121</b>	Paradise East	323	\$232,725	306	\$222,389	256	\$212,224	256	\$194,335
<b>130</b>	Corrales	69	\$546,388	70	\$466,260	75	\$460,211	84	\$430,598
<b>140</b>	Rio Rancho South	198	\$239,760	170	\$219,958	180	\$215,533	184	\$195,353
<b>141</b>	Rio Rancho Southwest	4	\$194,225	2	\$139,700	6	\$165,435	1	\$145,000
<b>150</b>	Rio Rancho Mid	404	\$186,832	404	\$180,147	381	\$169,496	449	\$167,546
<b>151</b>	Rio Rancho Mid-North	135	\$249,728	201	\$254,143	175	\$238,063	166	\$226,157
<b>152</b>	Rio Rancho Mid-West	25	\$124,634	23	\$130,578	24	\$125,602	35	\$124,011
<b>160</b>	Rio Rancho North	157	\$212,054	176	\$215,743	173	\$204,513	173	\$191,926
<b>161</b>	Rio Rancho Central	219	\$163,017	249	\$151,390	243	\$148,637	208	\$136,554
<b>162</b>	Rio Rancho Northwest	2	\$147,500	2	\$145,450	0	N/A	1	\$100,000
<b>170</b>	Bernalillo/Algodones	45	\$295,392	42	\$238,054	70	\$250,756	69	\$211,805
<b>180</b>	Placitas	78	\$477,840	58	\$462,551	67	\$432,706	64	\$434,715
<b>210-293</b>	East Mountain Area	342	\$267,479	312	\$243,905	281	\$250,694	287	\$229,747
<b>690-760</b>	Valencia County	424	\$176,630	435	\$158,844	381	\$161,502	372	\$135,929

## YEAR-END AVERAGE RESIDENTIAL HOME SALES PRICE

### Class R1 - Single Family Detached, Greater Albuquerque Area

Data on this page obtained from the Annual Market Reports published by SWMLS.

Year	Average Price	Change in Avg. Price From Previous Year	Change in % From Previous Year
1985	\$85,700	+\$4,500	+5.54%
1986	\$91,500	+\$5,800	+6.77%
1987	\$97,000	+\$5,500	+6.01%
1988	\$95,000	-\$2,000	-2.06%
1989	\$96,600	+\$1,600	+1.68%
1990	\$99,600	+\$3,000	+3.11%
1991	\$102,700	+\$3,100	+3.11%
1992	\$107,700	+\$5,000	+4.87%
1993	\$117,800	+\$10,100	+9.38%
1994	\$126,100	+\$8,300	+7.05%
1995	\$134,200	+\$8,100	+6.42%
1996	\$138,653	+\$4,453	+3.32%
1997	\$144,871	+\$6,218	+4.48%
1998	\$147,720	+\$2,849	+1.97%
1999	\$150,264	+\$2,544	+1.72%
2000	\$150,023	-\$241	-0.16%
2001	\$152,399	+\$2,376	+1.58%
2002	\$158,717	+\$6,318	+4.15%
2003	\$166,703	+\$7,986	+5.03%
2004	\$182,490	+\$15,787	+9.47%
2005	\$204,502	+\$22,012	+12.06%
2006	\$227,833	+\$23,331	+11.41%
2007	\$243,089	+\$15,256	+6.70%
2008	\$232,626	-\$10,463	-4.30%
2009	\$214,662	-\$17,964	-7.72%
2010	\$215,989	+\$1,327	+0.62%
2011	\$201,176	-\$14,813	-6.86%

## 2010 vs. 2011 RECAP for Greater Albuquerque Area

### Class R1 (Existing Single-Family Detached) & Class R2 (Existing Condo/Townhome Attached)

<b>Class R1</b>	<b>2010</b>	<b>2011</b>	<b>Change '10 vs. '11</b>	<b>% of Change</b>
Average Price:	\$215,989	\$201,176	-\$14,813	-6.86%
Median Price:	\$179,000	\$167,000	-\$12,000	-6.70%
Total Sold & Closed:	6,731	6,775	\$44	0.65%
Total Dollar Volume:	\$1,453,821,453	\$1,362,964,307	-\$90,857,146	-6.25%

<b>Class R2</b>	<b>2010</b>	<b>2011</b>	<b>Change '10 vs. '11</b>	<b>% of Change</b>
Average Price:	\$147,571	\$138,800	-\$8,771	-5.94%
Median Price:	\$141,000	\$135,000	-\$6,000	-4.26%
Total Sold & Closed:	753	598	-\$155	-20.58%
Total Dollar Volume:	\$111,120,855	\$83,002,318	-\$28,118,537	-25.30%

<b>Class R1 &amp; R2</b>	<b>2010</b>	<b>2011</b>	<b>Change '10 vs. '11</b>	<b>% of Change</b>
Average Price:	\$209,105	\$196,116	-\$12,989	-6.21%
Median Price:	\$175,000	\$164,000	-\$11,000	-6.29%
Total Sold & Closed:	7,484	7,373	-\$111	-1.48%
Total Dollar Volume:	\$1,564,942,308	\$1,445,966,625	-\$118,975,683	-7.60%

Statistics compiled for Home Sales Report pulled 01/20/11 and 01/20/12.  
 Actual Year-To-Date Sales Data for 2010 & 2011 for Class R1 & R2.

## 2011 Recap by Market Areas

### Class R1 (Existing Single Family Detached) & Class R2 (Existing Condo/Townhome Attached)

#### All MLS Areas

<u>Class R1</u>		<u>Class R2</u>		<u>Class R1 &amp; R2</u>	
Average Price:	\$199,096	Average Price:	\$137,834	Average Price:	\$194,160
Median Price:	\$165,000	Median Price:	\$135,000	Median Price:	\$162,000
Total Sold & Closed:	6,984	Total Sold & Closed:	612	Total Sold & Closed:	7,596
Total Dollar Volume:	\$1,390,488,505	Total Dollar Volume:	\$84,354,323	Total Dollar Volume:	\$1,474,842,828

#### Areas 10-293, 690-760 (Greater Albuquerque Market Area)

<u>Class R1</u>		<u>Class R2</u>		<u>Class R1 &amp; R2</u>	
Average Price:	\$201,176	Average Price:	\$138,800	Average Price:	\$196,116
Median Price:	\$167,000	Median Price:	\$135,000	Median Price:	\$164,000
Total Sold & Closed:	6,775	Total Sold & Closed:	598	Total Sold & Closed:	7,373
Total Dollar Volume:	\$1,362,964,307	Total Dollar Volume:	\$83,002,318	Total Dollar Volume:	\$1,445,966,625

#### Areas 10-121 (City of Albuquerque)

<u>Class R1</u>		<u>Class R2</u>		<u>Class R1 &amp; R2</u>	
Average Price:	\$203,534	Average Price:	\$141,272	Average Price:	\$197,203
Median Price:	\$168,870	Median Price:	\$136,000	Median Price:	\$165,000
Total Sold & Closed:	4,682	Total Sold & Closed:	530	Total Sold & Closed:	5,212
Total Dollar Volume:	\$952,948,031	Total Dollar Volume:	\$74,874,002	Total Dollar Volume:	\$1,027,822,033

#### Areas 140-162 (Rio Rancho)

<u>Class R1</u>		<u>Class R2</u>		<u>Class R1 &amp; R2</u>	
Average Price:	\$176,587	Average Price:	\$127,018	Average Price:	\$174,820
Median Price:	\$157,800	Median Price:	\$132,000	Median Price:	\$156,000
Total Sold & Closed:	1,217	Total Sold & Closed:	45	Total Sold & Closed:	1,262
Total Dollar Volume:	\$214,906,706	Total Dollar Volume:	\$5,715,816	Total Dollar Volume:	\$220,622,522

#### Areas 210-293 (East Mountains and Estancia Basin)

<u>Class R1</u>		<u>Class R2</u>		<u>Class R1 &amp; R2</u>	
Average Price:	\$229,747	Average Price:	N/A	Average Price:	\$229,747
Median Price:	\$209,500	Median Price:	N/A	Median Price:	\$209,500
Total Sold & Closed:	287	Total Sold & Closed:	N/A	Total Sold & Closed:	287
Total Dollar Volume:	\$65,937,340	Total Dollar Volume:	N/A	Total Dollar Volume:	\$65,937,340

#### Areas 690-760 (Bosque Farms, Los Lunas, Valencia County)

<u>Class R1</u>		<u>Class R2</u>		<u>Class R1 &amp; R2</u>	
Average Price:	\$135,929	Average Price:	\$81,438	Average Price:	\$133,682
Median Price:	\$126,584	Median Price:	\$76,000	Median Price:	\$125,000
Total Sold & Closed:	372	Total Sold & Closed:	16	Total Sold & Closed:	388
Total Dollar Volume:	\$50,565,732	Total Dollar Volume:	\$1,303,000	Total Dollar Volume:	\$51,868,732



## **Explanation of Adjusted Sales Figures**

**The following two pages consist of data that was pulled on January 20, 2012. All numbers represented have been adjusted to include sales information that was not available at the time the monthly sales reports were generated.**

When a monthly, quarterly, or yearly sales report is generated and published by GAAR, the numbers on the report are pulled from the MLS system at a certain point in time. Great care is taken to get the most accurate data at the time the numbers are pulled from the MLS system. However, there are sales that are reported to the MLS system after the monthly, quarterly, and yearly statistical reports are published. The purpose of the next two pages is to give an updated look at past sales data, accounting for those sales that were not included in the original sales reports.

While adjusted sales figures are being reported on the following two pages, the information preceding this page is a compilation of the data captured from the historical reports. There is tremendous value in maintaining the data that was captured in the historical reports for the purposes of comparison and is the basis for statistical comparability.

## Adjusted Year-To-Date Monthly Sales

**Class R1 & R2 (Existing Single-Family Detached & Condo/Townhome Attached)**

Total Sales 2010 vs 2011: 113 Less Sales (-1.51 %)

Total Sales for 2010: 7,486

Total Sales for 2011: 7,373

	<u>1998</u>	<u>1999</u>	<u>2000</u>	<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>
<b>January</b>	384	447	423	473	577	666	610	726	862	756	512	378	408	414
<b>February</b>	502	505	475	537	658	682	743	851	974	839	646	401	445	463
<b>March</b>	684	673	763	727	723	817	946	1,122	1,289	1,107	749	546	752	660
<b>April</b>	665	659	583	767	812	888	1,054	1,100	1,144	997	796	630	792	618
<b>May</b>	708	686	676	868	950	990	1,128	1,340	1,329	1,157	795	652	863	712
<b>June</b>	786	744	787	859	942	1,044	1,204	1,394	1,379	1,138	862	769	830	757
<b>July</b>	831	818	736	885	918	1,168	1,182	1,366	1,267	1,133	831	871	624	687
<b>August</b>	707	791	789	917	990	1,091	1,185	1,436	1,306	1,003	713	738	576	727
<b>September</b>	693	691	692	690	807	998	1,045	1,382	1,120	808	693	779	551	583
<b>October</b>	650	591	652	754	819	921	1,019	1,204	1,061	796	605	858	534	623
<b>November</b>	562	548	604	681	770	709	937	1,179	966	663	474	735	530	549
<b>December</b>	619	583	561	616	715	815	972	1,083	896	596	498	609	579	580
<b>TOTALS</b>	<b>7,791</b>	<b>7,736</b>	<b>7,741</b>	<b>8,774</b>	<b>9,681</b>	<b>10,789</b>	<b>12,025</b>	<b>14,183</b>	<b>13,593</b>	<b>10,993</b>	<b>8,174</b>	<b>7,966</b>	<b>7,484</b>	<b>7,373</b>

Data on this page obtained from MLS on 1/20/12.

## Adjusted Total Sales History

### Class R1(Single Family Detached) & Class R2 (Condo/Townhome Attached) Greater Albuquerque Area

	Class R1	Class R2	Class R1 & R2
<b>2011</b> Total Sales	6,775	598	7,373
Average Price	\$201,176	\$138,800	\$196,116
Median Price	\$167,000	\$135,000	\$164,000
<b>2010</b> Total Sales	6,731	753	7,484
Average Price	\$215,989	\$147,571	\$209,105
Median Price	\$179,000	\$141,000	\$175,000
<b>2009</b> Total Sales	7,174	792	7,966
Average Price	\$214,867	\$153,387	\$208,754
Median Price	\$180,000	\$144,900	\$175,000
<b>2008</b> Total Sales	7,337	837	8,174
Average Price	\$232,668	\$162,802	\$225,514
Median Price	\$192,000	\$154,000	\$187,000
<b>2007</b> Total Sales	9,898	1,095	10,993
Average Price	\$243,228	\$161,199	\$235,057
Median Price	\$198,477	\$149,000	\$192,500
<b>2006</b> Total Sales	12,201	1,392	13,593
Average Price	\$228,671	\$150,977	\$220,715
Median Price	\$188,900	\$138,000	\$182,900
<b>2005</b> Total Sales	12,796	1,387	14,183
Average Price	\$205,731	\$130,583	\$198,382
Median Price	\$166,500	\$118,000	\$162,000
<b>2004</b> Total Sales	10,773	1,252	12,025
Average Price	\$182,589	\$115,854	\$175,641
Median Price	\$148,000	\$109,900	\$143,250
<b>2003</b> Total Sales	9,757	1,032	10,789
Average Price	\$168,893	\$110,041	\$163,263
Median Price	\$140,000	\$105,000	\$137,000
<b>2002</b> Total Sales	8,743	938	9,681
Average Price	\$161,101	\$103,488	\$155,519
Median Price	\$134,900	\$100,000	\$130,000
<b>2001</b> Total Sales	7,994	780	8,774
Average Price	\$155,066	\$103,629	\$150,493
Median Price	\$131,000	\$98,000	\$128,000
<b>2000</b> Total Sales	7,030	711	7,741
Average Price	\$153,644	\$102,704	\$148,965
Median Price	\$129,900	\$96,500	\$126,000

Data on this page obtained from MLS on 1/20/12.