

Quarterly market

REPORT

2nd QTR 2015

Quarterly Highlights

- The average sale price of single-family detached homes in 2nd Quarter 2015 was \$218,684 a 0.79% increase from 2nd Quarter 2014.
- Single-family detached home sales increased 17.89% from 2nd Quarter 2014.

New Listings	Closed Sales	Average Sale \$
Detached: 4,875 Attached: 444	Detached: 2,774 Attached: 262	Detached: \$218,684 Attached: \$150,423
2nd QTR 2014 Detached: 5,196 Attached: 484	2nd QTR 2014 Detached: 2,353 Attached: 211	2nd QTR 2014 Detached: \$216,974 Attached: \$145,084
% Change (Detached) -6.18%	% Change (Detached) +17.89%	% Change (Detached) +0.79%



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2nd QTR 2015 & 2014 RECAP for Greater Albuquerque Areas

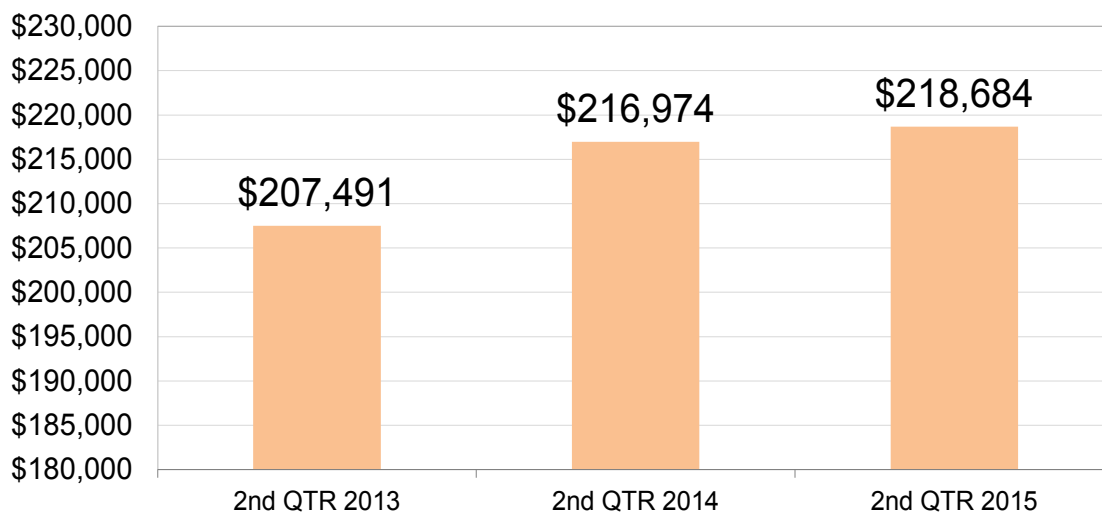
Class R1 (Existing Single-Family Detached) & Class R2 (Existing Condo/Townhome Attached)

Class R1	2015	2014	% of Change
Average Sale Price:	\$218,684	\$216,974	0.79%
Median Sale Price:	\$184,000	\$177,000	3.95%
Total Sold & Closed:	2,774	2,353	17.89%
Total Dollar Volume*:	\$606.6	\$510.5	18.82%
New Listings:	4,875	5,196	-6.18%
Days on Market:	62	66	-6.06%

Class R2	2015	2014	% of Change
Average Sale Price:	\$150,423	\$145,084	3.68%
Median Sale Price:	\$144,500	\$133,500	8.24%
Total Sold & Closed:	262	211	24.17%
Total Dollar Volume*:	\$39.4	\$30.6	28.76%
New Listings:	444	484	-8.26%
Days on Market:	63	65	-3.08%

The numbers above reflect the time period between April 1 and June 30 of 2014 and 2015.

Average Sale Price for single-family detached homes



SOURCE: Greater Albuquerque Association of REALTORS® - based on data from the the Southwest Multiple Listing Service. Data is deemed reliable not guaranteed.

2nd QTR 2015 & 2014 RECAP for Albuquerque (Areas 10-121)

Class R1	2015	2014	% of Change
Average Sale Price:	\$227,391	\$224,988	1.07%
Median Sale Price:	\$190,000	\$183,000	3.83%
Total Sold & Closed:	1,937	1,598	21.21%
Total Dollar Volume*:	\$440.5	\$359.5	22.53%
New Listings:	3,256	3,391	-3.98%
Days on Market:	58	60	-3.33%

Class R2	2015	2014	% of Change
Average Sale Price:	\$154,746	\$150,906	2.54%
Median Sale Price:	\$149,000	\$137,500	8.36%
Total Sold & Closed:	225	186	20.97%
Total Dollar Volume*:	\$34.8	\$28.1	23.84%
New Listings:	385	414	-7.00%
Days on Market:	61	63	-3.17%

2nd QTR 2015 & 2014 RECAP for Rio Rancho (Areas 140-162)

Class R1	2015	2014	% of Change
Average Sale Price:	\$183,007	\$178,349	2.61%
Median Sale Price:	\$164,900	\$157,000	5.03%
Total Sold & Closed:	503	412	22.09%
Total Dollar Volume*:	\$92.1	\$73.5	25.31%
New Listings:	805	896	-10.16%
Days on Market:	61	64	-4.69%

Class R2	2015	2014	% of Change
Average Sale Price:	\$120,859	\$107,659	12.26%
Median Sale Price:	\$124,872	\$125,500	-0.50%
Total Sold & Closed:	30	16	87.50%
Total Dollar Volume*:	\$3.6	\$1.7	111.76%
New Listings:	45	55	-18.18%
Days on Market:	71	78	-8.97%

SOURCE: Greater Albuquerque Association of REALTORS® - based on data from the the Southwest Multiple Listing Service. Data is deemed reliable not guaranteed.

2nd QTR 2015 & 2014 RECAP for East Mountains (Areas 210-293)

Class R1	2015	2014	% of Change
Average Sale Price:	\$235,871	\$240,759	-2.03%
Median Sale Price:	\$207,500	\$217,500	-4.60%
Total Sold & Closed:	118	112	5.36%
Total Dollar Volume*:	\$27.8	\$27.0	2.96%
New Listings:	290	333	-12.91%
Days on Market:	94	117	-19.66%

2nd QTR 2015 & 2014 RECAP for Valencia County (Areas 690-760)

Class R1	2015	2014	% of Change
Average Sale Price:	\$142,618	\$133,771	6.61%
Median Sale Price:	\$129,900	\$114,500	13.45%
Total Sold & Closed:	141	145	-2.76%
Total Dollar Volume*:	\$20.1	\$19.4	3.61%
New Listings:	316	307	2.93%
Days on Market:	85	82	3.66%

The numbers above reflect the time period between April 1 and June 30 of 2014 and 2015.

SOURCE: Greater Albuquerque Association of REALTORS® - based on data from the the Southwest Multiple Listing Service. Data is deemed reliable not guaranteed.

2nd QTR 2015 Area Summary for single-family home sales

		Sales	Change from 2nd QTR 2014	Average Sale Price	Change from 2nd QTR 2014	Median Sale Price	Change from 2nd QTR 2014
10	Sandia Heights	28	12.00%	\$397,539	-9.87%	\$360,000	-4.00%
20	North Albuquerque Acres	36	-12.20%	\$582,686	1.07%	\$581,000	15.05%
21	Albuquerque Acres West	80	70.21%	\$372,592	7.61%	\$324,500	3.02%
30	Far NE Heights	135	11.57%	\$308,444	0.13%	\$280,000	1.08%
31	Foothills North	46	27.78%	\$487,808	3.44%	\$446,500	5.18%
32	Academy West	59	40.48%	\$230,597	6.11%	\$209,800	10.89%
40	UNM	74	51.02%	\$275,475	0.14%	\$256,150	0.85%
41	Uptown	95	35.71%	\$171,108	2.20%	\$163,000	2.52%
42	UNM South	52	62.50%	\$221,874	-5.12%	\$197,000	-11.16%
50	NE Heights	215	32.72%	\$158,470	-2.80%	\$153,000	-1.61%
51	Foothills South	46	24.32%	\$296,518	11.51%	\$295,500	15.93%
60	Four Hills	32	77.78%	\$289,685	-1.04%	\$275,000	-3.34%
70	Fairgrounds	29	-12.12%	\$151,376	18.59%	\$147,000	13.16%
71	Southeast Heights	58	-7.94%	\$199,530	7.35%	\$207,000	8.95%
72	Mesa Del Sol	5	400.00%	\$319,944	-16.25%	\$314,467	-17.68%
80	Downtown	37	2.78%	\$269,862	31.62%	\$213,650	20.37%
90	Near South Valley	37	27.59%	\$127,394	3.64%	\$120,000	4.35%
91	Valley Farms	29	61.11%	\$168,309	-1.63%	\$142,500	14.50%
92	Southwest Heights	189	15.24%	\$124,243	8.30%	\$122,000	3.83%
93	Pajarito	5	150.00%	\$124,768	-31.82%	\$127,000	-30.60%
100	North Valley	41	-4.65%	\$279,051	-24.16%	\$245,500	-6.30%
101	Near North Valley	66	4.76%	\$251,094	13.52%	\$194,450	15.06%
102	Far North Valley	5	-28.57%	\$195,600	-54.39%	\$181,000	-61.08%
103	West River Valley	8	0.00%	\$277,500	-26.32%	\$230,000	-40.65%
110	Northwest Heights	149	3.47%	\$222,812	5.08%	\$206,000	3.03%
111	Ladera Heights	112	28.74%	\$155,398	5.84%	\$150,000	4.90%
112	Canoncito	0	N/A	\$0	N/A	\$0	N/A
120	Paradise West	162	18.25%	\$181,674	2.67%	\$178,750	2.14%
121	Paradise East	107	28.92%	\$216,860	-1.01%	\$208,000	-0.95%
130	Corrales	29	-12.12%	\$446,051	-3.52%	\$448,800	10.78%
140	Rio Rancho South	73	25.86%	\$221,088	4.16%	\$197,000	4.44%
141	Rio Rancho Southwest	2	N/A	\$195,250	N/A	\$195,250	N/A
150	Rio Rancho Mid	184	17.95%	\$178,970	10.22%	\$154,000	6.76%
151	Rio Rancho Mid-North	61	-7.58%	\$224,973	0.58%	\$195,000	4.28%
152	Rio Rancho Mid-West	17	30.77%	\$148,372	-5.71%	\$161,900	5.82%
160	Rio Rancho North	66	37.50%	\$190,543	-3.61%	\$183,520	7.04%
161	Rio Rancho Central	100	42.86%	\$137,708	3.73%	\$136,000	2.18%
162	Rio Rancho Northwest	0	N/A	\$0	N/A	\$0	N/A
170	Bernalillo/Algodones	29	38.10%	\$235,110	7.70%	\$187,000	-17.98%
180	Placitas	17	-46.88%	\$377,951	6.78%	\$326,000	-8.10%
210-290	East Mountain Area	118	5.36%	\$235,871	-2.03%	\$207,500	-4.60%
690-760	Valencia County	141	-2.76%	\$142,618	6.61%	\$129,900	13.45%

SOURCE: Greater Albuquerque Association of REALTORS® - based on data from the the Southwest Multiple Listing Service. Data is deemed reliable not guaranteed.

2015 2nd QTR Sales

130
Sales: 29
Avg: \$446,051
Med: \$448,800

120
Sales: 162
Avg: \$181,674
Med: \$178,750

121
Sales: 107
Avg: \$216,860
Med: \$208,000

102
Sales: 5
Avg: \$195,600
Med: \$181,000

21
Sales: 80
Avg: \$372,592
Med: \$324,500

20
Sales: 36
Avg: \$582,686
Med: \$581,000

10
Sales: 28
Avg: \$397,539
Med: \$360,000

103
Sales: 8
Avg: \$277,500
Med: \$230,000

100
Sales: 41
Avg: \$279,051
Med: \$245,500

32
Sales: 59
Avg: \$230,597
Med: \$209,800

30
Sales: 135
Avg: \$308,444
Med: \$280,000

31
Sales: 46
Avg: \$487,808
Med: \$446,500

110
Sales: 149
Avg: \$222,812
Med: \$206,000

101
Sales: 66
Avg: \$251,094
Med: \$194,450

41
Sales: 95
Avg: \$171,108
Med: \$163,000

50
Sales: 215
Avg: \$158,470
Med: \$153,000

111
Sales: 112
Avg: \$155,398
Med: \$150,000

80
Sales: 37
Avg: \$269,862
Med: \$213,650

40
Sales: 74
Avg: \$275,475
Med: \$256,150

70
Sales: 29
Avg: \$151,376
Med: \$147,000

51
Sales: 46
Avg: \$296,518
Med: \$295,500

92
Sales: 189
Avg: \$124,243
Med: \$122,000

90
Sales: 37
Avg: \$127,394
Med: \$120,000

42
Sales: 52
Avg: \$221,874
Med: \$197,000

71
Sales: 58
Avg: \$199,530
Med: \$207,000

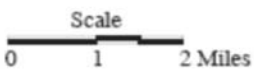
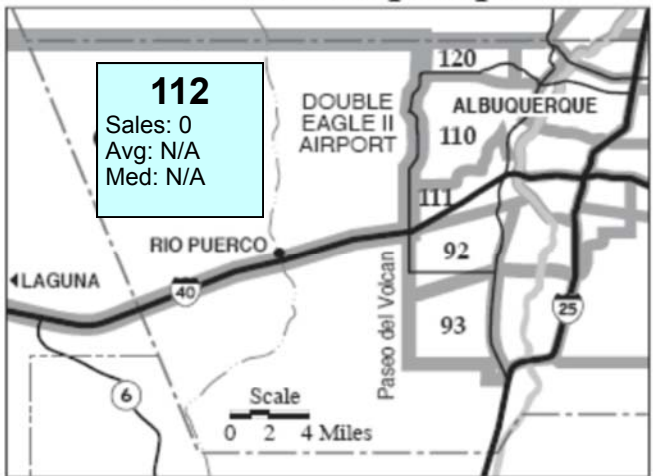
60
Sales: 32
Avg: \$289,685
Med: \$275,000

72
Sales: 5
Avg: \$319,944
Med: \$314,467

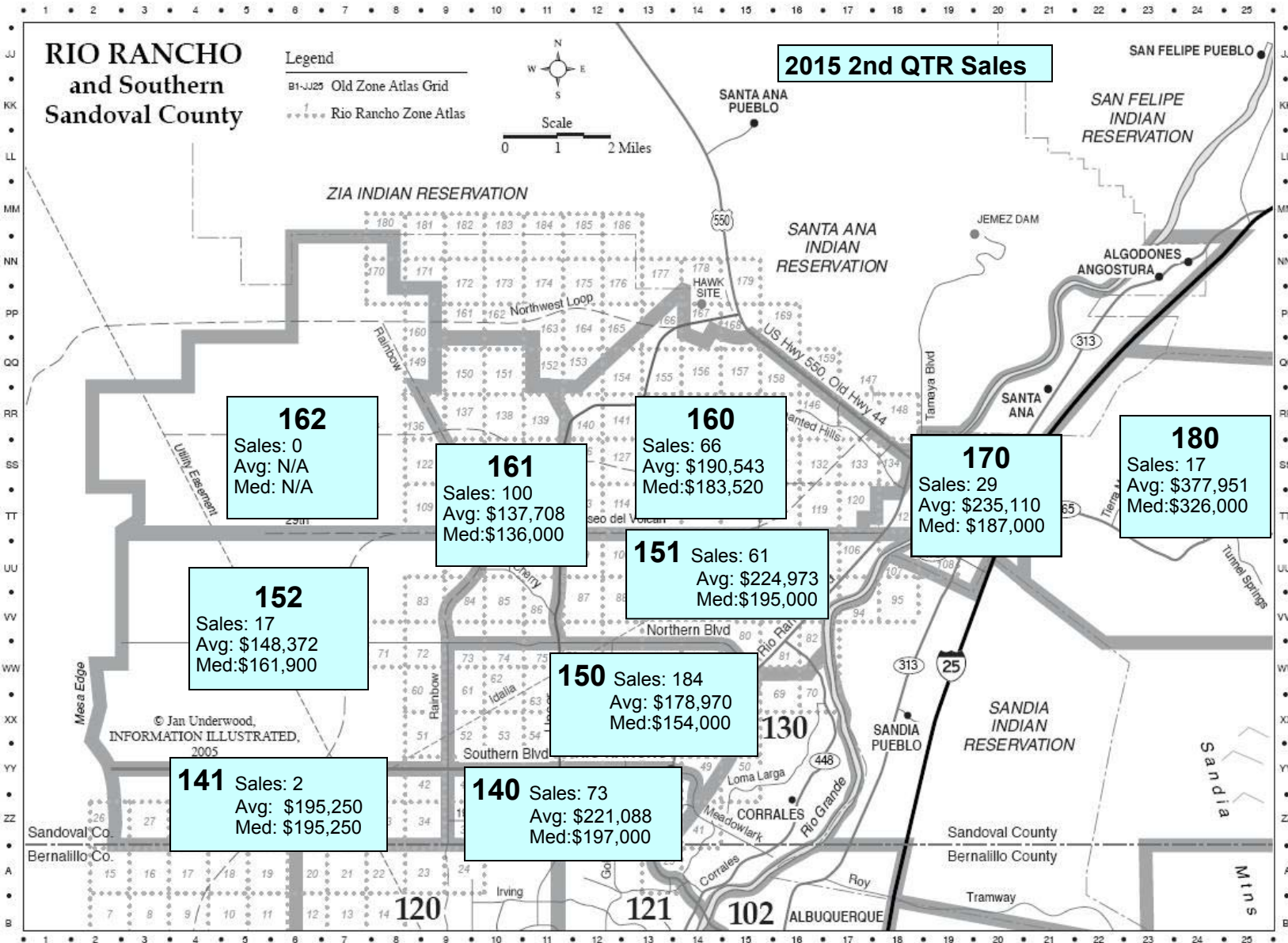
93
Sales: 5
Avg: \$124,768
Med: \$127,000

91
Sales: 29
Avg: \$168,309
Med: \$142,500

112
Sales: 0
Avg: N/A
Med: N/A



ISLETA INDIAN RESERVATION



East Mountain Area and Estancia Basin

2015 2nd QTR Sales

220
Sales: 27
Avg: \$284,624
Med: \$230,000

240
Sales: 23
Avg: \$334,957
Med: \$327,500

230
Sales: 19
Avg: \$170,416
Med: \$170,000

250
Sales: 18
Avg: \$237,306
Med: \$229,000

260
Sales: 7
Avg: \$214,429
Med: \$194,500

270 Sales: 6
Avg: \$145,333
Med: \$129,000

280 Sales: 4
Avg: \$134,625
Med: \$130,000

271
Sales: 0
Avg: N/A
Med: N/A

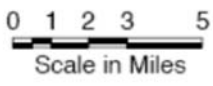
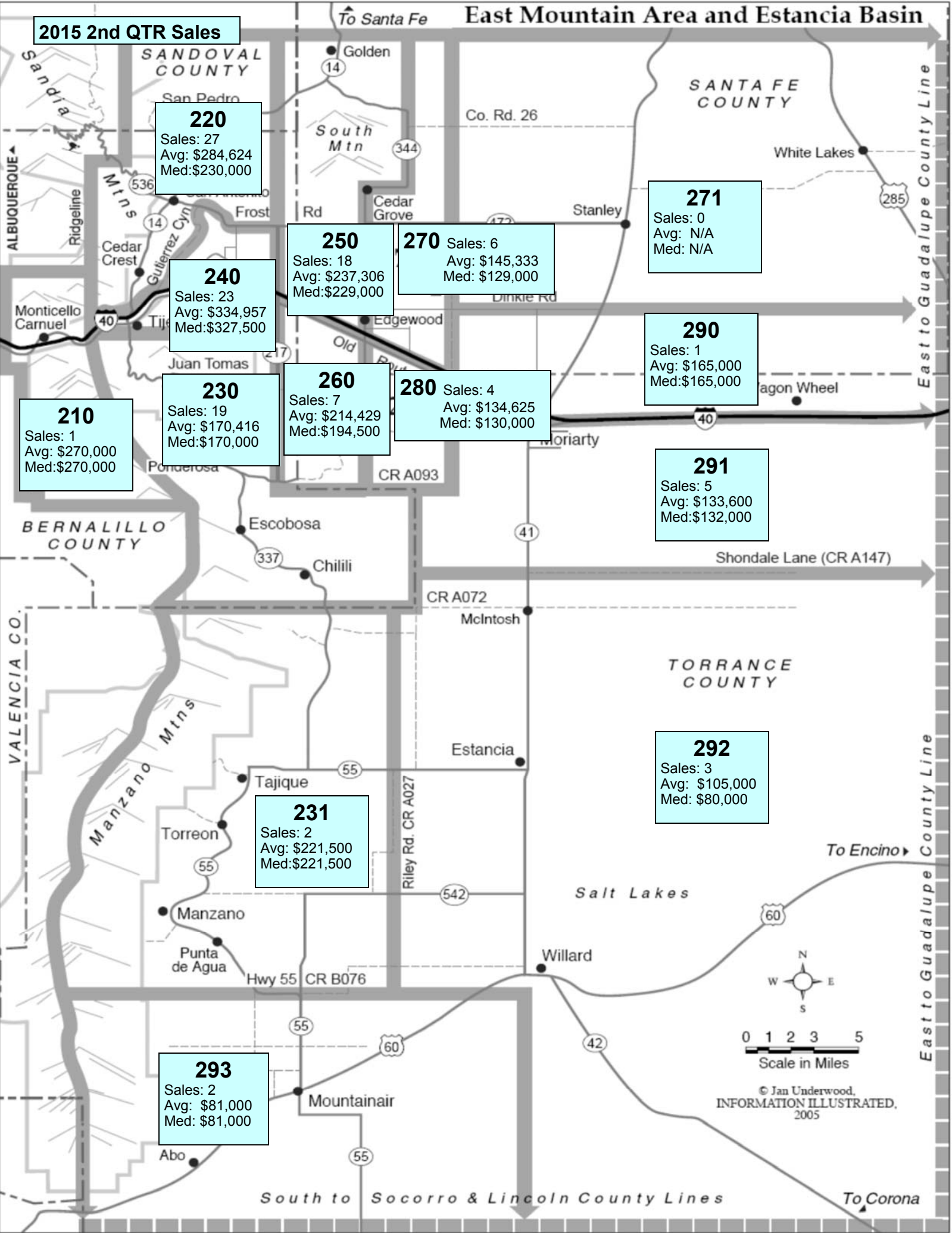
290
Sales: 1
Avg: \$165,000
Med: \$165,000

291
Sales: 5
Avg: \$133,600
Med: \$132,000

292
Sales: 3
Avg: \$105,000
Med: \$80,000

231
Sales: 2
Avg: \$221,500
Med: \$221,500

293
Sales: 2
Avg: \$81,000
Med: \$81,000



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2015 2nd QTR Sales

VALENCIA COUNTY

ISLETA INDIAN RESERVATION

ISLETA INDIAN RESERVATION

700
Sales: 28
Avg: \$149,298
Med: \$147,950

710
Sales: 11
Avg: \$265,627
Med: \$260,000

701
Sales: 15
Avg: \$145,853
Med: \$150,500

690
Sales: 1
Avg: \$10,500
Med: \$10,500

711
Sales: 7
Avg: \$255,843
Med: \$228,000

720
Sales: 2
Avg: \$31,027
Med: \$31,027

740
Sales: 7
Avg: \$216,386
Med: \$203,700

721
Sales: 22
Avg: \$104,557
Med: \$99,625

730
Sales: 1
Avg: \$375,000
Med: \$375,000

750
Sales: 1
Avg: \$195,000
Med: \$195,000

741
Sales: 23
Avg: \$76,487
Med: \$73,000

742
Sales: 1
Avg: \$172,000
Med: \$172,000

760
Sales: 22
Avg: \$119,973
Med: \$100,250

620
NORTH SOCORRO:
VALENCIA COUNTY LINE
SOUTH TO RIO SALADO

621
SOUTH SOCORRO:
RIO SALADO SOUTH

