

## Greater Albuquerque Area Monthly Housing Trends - 2009 vs. 2010

### Class R1 (Existing Single-Family Detached) and Class R2 (Existing Condo/Townhome Attached) homes

Data on this page was obtained from the Monthly Market Reports pulled from the MLS on the 5th of each month.

Month	Average \$, 2009	Average \$, 2010	Median \$, 2009	Median \$, 2010	Interest Rate '09	Interest Rate '10	Sales 2009	Sales 2010	Pending 2009	Pending 2010	New 2009	New 2010
<b>JANUARY</b>												
Class R1	\$214,872	\$205,624	\$175,000	\$172,240	5.80%	5.49%	324	349	571	740	1,483	1,434
Class R2	\$180,159	\$141,351	\$158,500	\$144,000			<u>27</u> 351	<u>43</u> 392	<u>55</u> 626	<u>82</u> 822	<u>175</u> 1,658	<u>183</u> 1,617
<b>FEBRUARY</b>												
Class R1	\$209,515	\$206,654	\$184,900	\$169,950	5.83%	5.40%	343	380	530	779	1,272	1,349
Class R2	\$145,262	\$141,652	\$140,000	\$130,000			<u>33</u> 376	<u>44</u> 424	<u>58</u> 588	<u>75</u> 854	<u>168</u> 1,440	<u>129</u> 1,478
<b>MARCH</b>												
Class R1	\$218,543	\$211,049	\$184,500	\$175,000	5.66%	5.33%	465	634	748	1,077	1,415	1,701
Class R2	\$147,716	\$156,538	\$154,900	\$149,000			<u>51</u> 516	<u>70</u> 704	<u>64</u> 812	<u>108</u> 1,185	<u>171</u> 1,586	<u>207</u> 1,908
<b>APRIL</b>												
Class R1	\$206,070	\$205,601	\$175,500	\$175,000	5.48%	5.40%	542	678	836	1,271	1,461	1,869
Class R2	\$156,420	\$154,508	\$153,700	\$142,000			<u>52</u> 594	<u>79</u> 757	<u>85</u> 921	<u>164</u> 1,435	<u>145</u> 1,606	<u>202</u> 2,071
<b>MAY</b>												
Class R1	\$222,070	\$210,406	\$184,750	\$175,000	5.49%	5.25%	566	731	856	678	1,472	1,409
Class R2	\$170,333	\$153,044	\$156,590	\$155,000			<u>51</u> 617	<u>103</u> 834	<u>73</u> 929	<u>63</u> 741	<u>163</u> 1,635	<u>129</u> 1,538
<b>JUNE</b>												
Class R1	\$222,183	\$219,723	\$185,800	\$181,000	5.92%	5.14%	649	723	933	729	1,564	1,577
Class R2	\$148,455	\$141,358	\$144,900	\$137,000			<u>73</u> 722	<u>75</u> 798	<u>125</u> 1,058	<u>65</u> 794	<u>171</u> 1,735	<u>165</u> 1,742
<b>JULY</b>												
Class R1	\$224,271	\$230,213	\$185,000	\$186,000	5.72%	4.96%	735	557	875	752	1,610	1,486
Class R2	\$154,399	\$137,206	\$139,000	\$130,000			<u>94</u> 829	<u>47</u> 604	<u>110</u> 985	<u>53</u> 805	<u>189</u> 1,799	<u>177</u> 1,663
<b>AUGUST</b>												
Class R1	\$211,969	\$221,379	\$186,000	\$182,500	5.68%	4.81%	600	511	986	768	1,375	1,480
Class R2	\$144,768	\$153,150	\$137,500	\$135,900			<u>86</u> 686	<u>45</u> 556	<u>114</u> 1,100	<u>83</u> 851	<u>165</u> 1,540	<u>164</u> 1,644
<b>SEPTEMBER</b>												
Class R1	\$209,987	\$217,677	\$179,900	\$183,000	5.52%	4.76%	661	479	923	657	1,375	1,319
Class R2	\$152,094	\$140,613	\$142,500	\$142,000			<u>83</u> 744	<u>47</u> 526	<u>108</u> 1,031	<u>60</u> 717	<u>168</u> 1,543	<u>136</u> 1,455
<b>OCTOBER</b>												
Class R1	\$209,614	\$225,666	\$170,000	\$180,000	5.41%	4.64%	731	456	900	655	1,264	1,179
Class R2	\$151,745	\$149,574	\$142,000	\$148,000			<u>86</u> 817	<u>57</u> 513	<u>107</u> 1,007	<u>61</u> 716	<u>164</u> 1,428	<u>137</u> 1,316
<b>NOVEMBER</b>												
Class R1	\$209,243	\$220,453	\$175,750	\$177,500	5.33%	4.69%	646	469	595	589	1,093	972
Class R2	\$147,631	\$152,363	\$139,450	\$155,000			<u>70</u> 716	<u>49</u> 518	<u>56</u> 651	<u>60</u> 649	<u>120</u> 1,213	<u>113</u> 1,085
<b>DECEMBER</b>												
Class R1	\$216,687	\$217,416	\$175,875	\$178,433	5.35%	5.07%	543	505	476	540	962	904
Class R2	\$153,219	\$137,544	\$141,000	\$130,000			<u>49</u> 592	<u>50</u> 555	<u>60</u> 536	<u>56</u> 596	<u>91</u> 1,053	<u>87</u> 991

Class R1 Active Listings as of 01/20/2010: 4,764  
 Class R2 Active Listings as of 01/20/2010: 571  
**Class R1 & R2 Actives as of 01/20/2010:** 5,335

Class R1 Active Listings as of 01/20/2011: 4,847  
 Class R2 Active Listings as of 01/20/2011: 518  
**Class R1 & R2 Actives as of 01/20/2011:** 5,365

Interest Rate Data obtained from HSHAssociates.com

## Sold & Closed Existing Single-Family Homes

### Class R1 & R2 (Existing Single-Family Detached & Condo/Townhome Attached)

Data on this page obtained from the Monthly Market Reports published by SWMLS.

	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>	<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>2010</u>
<b>January</b>	357	335	399	376	420	536	598	533	712	840	744	472	351	392
<b>February</b>	384	448	488	431	482	566	627	674	808	949	820	592	376	424
<b>March</b>	455	643	632	680	674	653	799	833	919	1,226	1,083	692	516	704
<b>April</b>	526	580	568	545	723	726	848	921	1,029	1,105	988	708	594	757
<b>May</b>	646	658	663	634	837	791	938	1,029	1,300	1,301	1,129	746	617	834
<b>June</b>	589	701	685	677	714	859	982	1,157	1,295	1,248	1,114	823	722	798
<b>July</b>	692	729	717	664	864	878	1,110	1,131	1,339	1,239	1,116	773	829	604
<b>August</b>	615	644	729	701	791	906	1,054	1,146	1,388	1,250	934	683	686	556
<b>September</b>	596	621	619	575	662	747	986	1,022	1,319	1,090	798	666	744	526
<b>October</b>	599	616	552	582	671	798	864	1,001	1,169	1,032	758	570	817	513
<b>November</b>	488	520	517	521	594	727	679	900	1,130	935	620	455	716	518
<b>December</b>	483	559	508	354	557	684	731	916	1,040	877	567	464	592	555
<b>TOTALS</b>	<b>6,430</b>	<b>7,054</b>	<b>7,077</b>	<b>6,740</b>	<b>7,989</b>	<b>8,871</b>	<b>10,216</b>	<b>11,263</b>	<b>13,448</b>	<b>13,092</b>	<b>10,671</b>	<b>7,644</b>	<b>7,560</b>	<b>7,181</b>

Total Year-To-Date Sales for 2009\*: 7,933

Total Year-To-Date Sales for 2010\*: 7,484

**Total Sales 2009 vs 2010: 449 Less Sales -5.66%**

\*The Year-To-Date sales data obtained on the 20th of January will differ from the monthly totals due to entry of sales after the monthly data has been obtained.

## Listing Inventory for Greater Albuquerque Area

### Class R1 & R2 (Existing Single-Family Detached & Condo/Townhome Attached)

Data on this page obtained from the Monthly Market Reports published by SWMLS.

	<u>2000</u>	<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>2010</u>
<b>January</b>	4,288	4,156	3,996	3,440	2,839	2,267	2,198	4,191	6,076	5,925	5,332
<b>February</b>	4,378	4,447	3,823	3,569	2,905	2,156	2,302	4,465	6,147	6,037	5,518
<b>March</b>	4,525	3,764	3,901	3,719	2,859	2,276	2,558	4,881	6,434	5,995	5,717
<b>April</b>	4,696	4,257	4,211	3,506	2,822	2,099	2,678	5,428	6,555	6,054	5,651
<b>May</b>	4,870	4,154	4,178	3,538	3,000	2,206	3,180	5,729	6,873	6,082	6,045
<b>June</b>	5,111	4,492	4,267	3,561	3,094	2,243	3,602	6,106	7,074	6,114	6,346
<b>July</b>	5,154	4,622	4,280	3,597	3,028	2,377	4,031	6,404	7,082	6,128	6,471
<b>August</b>	5,240	3,923	4,186	3,535	2,984	2,350	4,407	6,675	7,065	5,902	6,408
<b>September</b>	5,164	4,118	4,016	3,368	2,837	2,319	4,695	6,718	6,856	5,754	6,376
<b>October</b>	5,020	4,037	3,837	3,393	2,668	2,298	4,618	6,708	6,617	5,528	6,099
<b>November</b>	4,790	3,848	3,697	2,845	2,572	2,263	4,363	6,534	6,349	5,413	5,684
<b>December</b>	4,518	3,868	3,638	2,993	2,448	2,211	4,098	6,066	5,821	5,176	5,320

## Housing Activity Report by Area

### Class R1 - Existing Single-Family Detached by Area

		2007		2008		2009		2010	
		Sales	AVG Sale Price	Sales	AVG Sale Price	Sales	AVG Sale Price	Sales	AVG Sale Price
10	Sandia Heights	71	\$492,808	42	\$451,618	54	\$465,115	59	\$414,436
20	North Albuquerque Acres	119	\$651,313	92	\$648,729	83	\$587,378	95	\$571,502
21	Albuquerque Acres West	222	\$388,175	175	\$357,793	174	\$303,472	160	\$329,623
30	Far NE Heights	515	\$323,939	373	\$310,850	338	\$288,802	323	\$284,344
31	Foothills North	121	\$569,952	75	\$508,822	74	\$502,596	79	\$559,317
32	Academy West	156	\$249,488	129	\$235,210	106	\$221,229	116	\$221,170
40	UNM	221	\$318,812	186	\$282,346	160	\$268,484	141	\$266,390
41	Uptown	313	\$191,628	244	\$179,187	257	\$170,078	216	\$171,285
42	UNM South	198	\$257,313	144	\$237,063	128	\$210,127	125	\$211,784
50	NE Heights	721	\$185,143	600	\$180,811	602	\$169,948	476	\$163,502
51	Foothills South	166	\$318,191	128	\$287,067	103	\$284,128	121	\$295,151
60	Four Hills	76	\$359,669	55	\$318,263	54	\$326,452	55	\$295,395
70	Fairgrounds	116	\$172,937	105	\$171,263	80	\$146,044	87	\$149,493
71	Southeast Heights	162	\$189,249	118	\$195,994	123	\$185,304	121	\$187,180
80	Downtown	171	\$210,884	113	\$221,126	108	\$205,377	116	\$187,209
90	Near South Valley	215	\$137,630	142	\$124,590	108	\$111,204	99	\$118,884
91	Valley Farms	100	\$211,577	57	\$179,477	48	\$159,119	71	\$157,197
92	Southwest Heights	831	\$146,557	590	\$140,211	598	\$128,593	525	\$124,214
93	Pajarito	17	\$148,332	10	\$177,630	10	\$108,875	16	\$154,895
100	North Valley	187	\$381,215	127	\$381,796	127	\$324,897	146	\$297,045
101	Near North Valley	204	\$276,272	133	\$270,158	139	\$232,332	154	\$234,152
102	Far North Valley	32	\$404,765	22	\$380,361	17	\$278,076	17	\$300,809
103	West River Valley	29	\$435,990	20	\$458,725	15	\$389,747	26	\$439,162
110	Northwest Heights	511	\$242,406	355	\$236,691	367	\$219,327	340	\$219,309
111	Ladera Heights	494	\$183,759	336	\$171,278	376	\$164,565	301	\$154,522

<b>112</b>	Canoncito	0	\$0	2	\$119,000	0	N/A	0	N/A
<b>120</b>	Paradise West	602	\$211,040	511	\$194,704	446	\$183,997	434	\$177,183
<b>121</b>	Paradise East	406	\$243,433	323	\$232,725	306	\$222,389	256	\$212,224
<b>130</b>	Corrales	83	\$509,642	69	\$546,388	70	\$466,260	75	\$460,211
<b>140</b>	Rio Rancho South	197	\$245,565	198	\$239,760	170	\$219,958	180	\$215,533
<b>141</b>	Rio Rancho Southwest	14	\$165,661	4	\$194,225	2	\$139,700	6	\$165,435
<b>150</b>	Rio Rancho Mid	535	\$190,268	404	\$186,832	404	\$180,147	381	\$169,496
<b>151</b>	Rio Rancho Mid-North	189	\$273,019	135	\$249,728	201	\$254,143	175	\$238,063
<b>152</b>	Rio Rancho Mid-West	40	\$132,708	25	\$124,634	23	\$130,578	24	\$125,602
<b>160</b>	Rio Rancho North	249	\$241,518	157	\$212,054	176	\$215,743	173	\$204,513
<b>161</b>	Rio Rancho Central	348	\$176,728	219	\$163,017	249	\$151,390	243	\$148,637
<b>162</b>	Rio Rancho Northwest	1	\$150,000	2	\$147,500	2	\$145,450	0	N/A
<b>170</b>	Bernalillo/Algodones	60	\$286,175	45	\$295,392	42	\$238,054	70	\$250,756
<b>180</b>	Placitas	92	\$510,843	78	\$477,840	58	\$462,551	67	\$432,706
<b>210-293</b>	East Mountain Area	449	\$266,692	342	\$267,479	312	\$243,905	281	\$250,694
<b>690-760</b>	Valencia County	633	\$184,671	424	\$176,630	435	\$158,844	381	\$161,502

## YEAR-END AVERAGE RESIDENTIAL HOME SALES PRICE

### Class R1 - Single Family Detached, Greater Albuquerque Area

Data on this page obtained from the Annual Market Reports published by SWMLS.

Year	Average Price	Change in Avg. Price From Previous Year	Change in % From Previous Year
1985	\$85,700	+\$4,500	+5.54%
1986	\$91,500	+\$5,800	+6.77%
1987	\$97,000	+\$5,500	+6.01%
1988	\$95,000	-\$2,000	-2.06%
1989	\$96,600	+\$1,600	+1.68%
1990	\$99,600	+\$3,000	+3.11%
1991	\$102,700	+\$3,100	+3.11%
1992	\$107,700	+\$5,000	+4.87%
1993	\$117,800	+\$10,100	+9.38%
1994	\$126,100	+\$8,300	+7.05%
1995	\$134,200	+\$8,100	+6.42%
1996	\$138,653	+\$4,453	+3.32%
1997	\$144,871	+\$6,218	+4.48%
1998	\$147,720	+\$2,849	+1.97%
1999	\$150,264	+\$2,544	+1.72%
2000	\$150,023	-\$241	-0.16%
2001	\$152,399	+\$2,376	+1.58%
2002	\$158,717	+\$6,318	+4.15%
2003	\$166,703	+\$7,986	+5.03%
2004	\$182,490	+\$15,787	+9.47%
2005	\$204,502	+\$22,012	+12.06%
2006	\$227,833	+\$23,331	+11.41%
2007	\$243,089	+\$15,256	+6.70%
2008	\$232,626	-\$10,463	-4.30%
2009	\$214,662	-\$17,964	-7.72%
2010	\$215,989	+\$1,327	+0.62%

## 2009 vs. 2010 RECAP for Greater Albuquerque Area

### Class R1 (Existing Single-Family Detached) & Class R2 (Existing Condo/Townhome Attached)

<b>Class R1</b>	<b>2009</b>	<b>2010</b>	<b>Change '09 vs. '10</b>	<b>% of Change</b>
Average Price:	\$214,662	\$215,989	\$1,327	0.62%
Median Price:	\$180,000	\$179,000	-\$1,000	-0.56%
Total Sold & Closed:	7,145	6,731	-414	-5.79%
Total Dollar Volume:	\$1,533,756,628	\$1,453,821,453	-\$79,935,175	-5.21%

<b>Class R2</b>	<b>2009</b>	<b>2010</b>	<b>Change '09 vs. '10</b>	<b>% of Change</b>
Average Price:	\$153,237	\$147,571	-\$5,666	-3.70%
Median Price:	\$144,900	\$141,000	-\$3,900	-2.69%
Total Sold & Closed:	788	753	-35	-4.44%
Total Dollar Volume:	\$120,750,930	\$111,120,855	-\$9,630,075	-7.98%

<b>Class R1 &amp; R2</b>	<b>2009</b>	<b>2010</b>	<b>Change '09 vs. '10</b>	<b>% of Change</b>
Average Price:	\$208,560	\$209,105	\$545	0.26%
Median Price:	\$175,000	\$175,000	\$0.00	0.00%
Total Sold & Closed:	7,933	7,484	-449	-5.66%
Total Dollar Volume:	\$1,654,507,558	\$1,564,942,308	-\$89,565,250.00	-5.41%

Statistics compiled for Home Sales Report pulled 01/11/10 and 01/20/11.  
 Actual Year-To-Date Sales Data for 2009 & 2010 for Class R1 & R2.

## 2010 Recap by Market Areas

### Class R1 (Existing Single Family Detached) & Class R2 (Existing Condo/Townhome Attached)

#### All MLS Areas

<u>Class R1</u>		<u>Class R2</u>		<u>Class R1 &amp; R2</u>	
Average Price:	\$213,852	Average Price:	\$147,749	Average Price:	\$207,323
Median Price:	\$177,000	Median Price:	\$141,000	Median Price:	\$173,000
Total Sold & Closed:	6,925	Total Sold & Closed:	759	Total Sold & Closed:	7,684
Total Dollar Volume:	\$1,480,925,169	Total Dollar Volume:	\$112,141,855	Total Dollar Volume:	\$1,593,067,024

#### Areas 10-293, 690-760 (Greater Albuquerque Market Area)

<u>Class R1</u>		<u>Class R2</u>		<u>Class R1 &amp; R2</u>	
Average Price:	\$215,989	Average Price:	\$147,571	Average Price:	\$209,105
Median Price:	\$179,000	Median Price:	\$141,000	Median Price:	\$175,000
Total Sold & Closed:	6,731	Total Sold & Closed:	753	Total Sold & Closed:	7,484
Total Dollar Volume:	\$1,453,821,453	Total Dollar Volume:	\$111,120,855	Total Dollar Volume:	\$1,564,942,308

#### Areas 10-121 (City of Albuquerque)

<u>Class R1</u>		<u>Class R2</u>		<u>Class R1 &amp; R2</u>	
Average Price:	\$218,234	Average Price:	\$150,217	Average Price:	\$209,752
Median Price:	\$179,900	Median Price:	\$144,945	Median Price:	\$175,000
Total Sold & Closed:	4,675	Total Sold & Closed:	666	Total Sold & Closed:	5,341
Total Dollar Volume:	\$1,020,242,636	Total Dollar Volume:	\$100,044,434	Total Dollar Volume:	\$1,120,287,070

#### Areas 140-162 (Rio Rancho)

<u>Class R1</u>		<u>Class R2</u>		<u>Class R1 &amp; R2</u>	
Average Price:	\$186,583	Average Price:	\$132,550	Average Price:	\$183,890
Median Price:	\$165,250	Median Price:	\$134,000	Median Price:	\$165,000
Total Sold & Closed:	1,182	Total Sold & Closed:	62	Total Sold & Closed:	1,244
Total Dollar Volume:	\$220,541,607	Total Dollar Volume:	\$8,218,096	Total Dollar Volume:	\$228,759,703

#### Areas 210-293 (East Mountains and Estancia Basin)

<u>Class R1</u>		<u>Class R2</u>		<u>Class R1 &amp; R2</u>	
Average Price:	\$250,694	Average Price:	N/A	Average Price:	\$250,694
Median Price:	\$228,000	Median Price:	N/A	Median Price:	\$228,000
Total Sold & Closed:	281	Total Sold & Closed:	N/A	Total Sold & Closed:	281
Total Dollar Volume:	\$70,445,038	Total Dollar Volume:	N/A	Total Dollar Volume:	\$70,445,038

#### Areas 690-760 (Bosque Farms, Los Lunas, Valencia County)

<u>Class R1</u>		<u>Class R2</u>		<u>Class R1 &amp; R2</u>	
Average Price:	\$161,502	Average Price:	\$107,706	Average Price:	\$158,691
Median Price:	\$150,000	Median Price:	\$115,000	Median Price:	\$145,000
Total Sold & Closed:	381	Total Sold & Closed:	21	Total Sold & Closed:	402
Total Dollar Volume:	\$61,532,139	Total Dollar Volume:	\$2,261,825	Total Dollar Volume:	\$63,793,964



## 2010 RECAP - Time on Market & Financing Types

### Class R1(Single Family Detached) & Class R2(Condo/Townhome Attached)

All MLS Areas			Greater Albuquerque Area		
Time on Market for Sold Units			Time on Market for Sold Units		
Days	Class R1	Class R2	Days	Class R1	Class R2
0 - 30	2,472	219	0 - 30	2,426	219
31 - 60	1,455	162	31 - 60	1,421	161
61 - 90	1,003	105	61 - 90	969	102
91 - 120	649	81	91 - 120	637	81
121 +	1,346	192	121 +	1,278	190
<b>TOTALS:</b>	<b>6,925</b>	<b>759</b>	<b>TOTALS:</b>	<b>6,731</b>	<b>753</b>

  

Areas 10-121 (Albuquerque)			Areas 140-162 (Rio Rancho)		
Time on Market for Sold Units			Time on Market for Sold Units		
Days	Class R1	Class R2	Days	Class R1	Class R2
0 - 30	1,767	196	0 - 30	437	18
31 - 60	995	137	31 - 60	252	16
61 - 90	649	95	61 - 90	181	6
91 - 120	468	70	91 - 120	92	8
121 +	796	168	121 +	220	14
<b>TOTALS:</b>	<b>4,675</b>	<b>666</b>	<b>TOTALS:</b>	<b>1,182</b>	<b>62</b>

  

Areas 210-293 (East Mountain)			Areas 690-760 (Valencia County)		
Time on Market for Sold Units			Time on Market for Sold Units		
Days	Class R1	Class R2	Days	Class R1	Class R2
0 - 30	60	N/A	0 - 30	108	5
31 - 60	60	N/A	31 - 60	90	6
61 - 90	47	N/A	61 - 90	64	0
91 - 120	26	N/A	91 - 120	26	3
121 +	88	N/A	121 +	93	7
<b>TOTALS:</b>	<b>281</b>	<b>0</b>	<b>TOTALS:</b>	<b>381</b>	<b>21</b>

### All MLS Areas

#### Type of Financing for Sold Units

Financing	Class R1	Class R2
Assumption	3	0
Cash	1,120	179
Conventional	2,400	231
FHA	2,449	265
Lease Purchase	4	0
Owner Finance	90	18
Lease Option	3	0
REC	278	33
Trade Exchange	1	0
VA	577	33
<b>TOTALS</b>	<b>6,925</b>	<b>759</b>

## **Explanation of Adjusted Sales Figures**

**The following two pages consist of data that was pulled on February 1, 2011. All numbers represented have been adjusted to include sales information that was not available at the time the monthly sales reports were generated.**

When a monthly, quarterly, or yearly sales report is generated and published by GAAR, the numbers on the report are pulled from the MLS system at a certain point in time. Great care is taken to get the most accurate data at the time the numbers are pulled from the MLS system. However, there are sales that are reported to the MLS system after the monthly, quarterly, and yearly statistical reports are published. The purpose of the next two pages is to give an updated look at past sales data, accounting for those sales that were not included in the original sales reports.

While adjusted sales figures are being reported on the following two pages, the information preceding this page is a compilation of the data captured from the historical reports. There is tremendous value in maintaining the data that was captured in the historical reports for the purposes of comparison and is the basis for statistical comparability.

## Adjusted Year-To-Date Monthly Sales

### Class R1 & R2 (Existing Single-Family Detached & Condo/Townhome Attached)

Total Sales 2009 vs 2010: 481 Less Sales -6.04%

Total Sales for 2009: 7,965

Total Sales for 2010: 7,484

	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>	<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>2010</u>
<b>January</b>	432	384	447	423	473	577	666	610	726	862	756	512	377	408
<b>February</b>	461	502	505	475	537	658	682	743	851	974	839	646	401	445
<b>March</b>	509	684	673	763	727	723	817	946	1,122	1,289	1,107	749	546	752
<b>April</b>	616	665	659	583	767	812	888	1,054	1,100	1,144	997	796	630	792
<b>May</b>	723	708	686	676	868	950	990	1,128	1,340	1,329	1,157	795	652	863
<b>June</b>	711	786	744	787	859	942	1,044	1,204	1,394	1,379	1,138	862	769	830
<b>July</b>	748	831	818	736	885	918	1,168	1,182	1,366	1,267	1,133	831	871	624
<b>August</b>	718	707	791	789	917	990	1,091	1,185	1,436	1,306	1,003	713	738	576
<b>September</b>	678	693	691	692	690	807	998	1,045	1,382	1,120	808	693	779	551
<b>October</b>	691	650	591	652	754	819	921	1,019	1,204	1,061	796	605	858	534
<b>November</b>	510	562	548	604	681	770	709	937	1,179	966	663	474	735	530
<b>December</b>	553	619	583	561	616	715	815	972	1,083	896	596	498	609	579
<b>TOTALS</b>	<b>7,350</b>	<b>7,791</b>	<b>7,736</b>	<b>7,741</b>	<b>8,774</b>	<b>9,681</b>	<b>10,789</b>	<b>12,025</b>	<b>14,183</b>	<b>13,593</b>	<b>10,993</b>	<b>8,174</b>	<b>7,965</b>	<b>7,484</b>

This page consists of data that was pulled on February 1, 2011. All numbers represented have been adjusted to include sales information that was not available at the time the original sales reports were generated.

## Adjusted Total Sales History

### Class R1(Single Family Detached) & Class R2 (Condo/Townhome Attached)

#### Greater Albuquerque Area

	Class R1	Class R2	Class R1 & R2
<b>2010</b> Total Sales	6,731	753	7,484
Average Price	\$215,989	\$147,571	\$209,105
Median Price	\$179,000	\$141,000	\$175,000
<b>2009</b> Total Sales	7,174	791	7,965
Average Price	\$214,867	\$153,461	\$208,768
Median Price	\$180,000	\$144,900	\$175,000
<b>2008</b> Total Sales	7,337	837	8,174
Average Price	\$232,668	\$162,802	\$225,514
Median Price	\$192,000	\$154,000	\$187,000
<b>2007</b> Total Sales	9,898	1,095	10,993
Average Price	\$243,228	\$161,199	\$235,057
Median Price	\$198,477	\$149,000	\$192,500
<b>2006</b> Total Sales	12,201	1,392	13,593
Average Price	\$228,671	\$150,977	\$220,715
Median Price	\$188,900	\$138,000	\$182,900
<b>2005</b> Total Sales	12,796	1,387	14,183
Average Price	\$205,731	\$130,583	\$198,382
Median Price	\$166,500	\$118,000	\$162,000
<b>2004</b> Total Sales	10,773	1,252	12,025
Average Price	\$182,589	\$115,854	\$175,641
Median Price	\$148,000	\$109,900	\$143,250
<b>2003</b> Total Sales	9,757	1,032	10,789
Average Price	\$168,893	\$110,041	\$163,263
Median Price	\$140,000	\$105,000	\$137,000
<b>2002</b> Total Sales	8,743	938	9,681
Average Price	\$161,101	\$103,488	\$155,519
Median Price	\$134,900	\$100,000	\$130,000
<b>2001</b> Total Sales	7,994	780	8,774
Average Price	\$155,066	\$103,629	\$150,493
Median Price	\$131,000	\$98,000	\$128,000
<b>2000</b> Total Sales	7,030	711	7,741
Average Price	\$153,644	\$102,704	\$148,965
Median Price	\$129,900	\$96,500	\$126,000
<b>1999</b> Total Sales	6,966	770	7,736
Average Price	\$152,378	\$104,523	\$147,615
Median Price	\$131,000	\$100,000	\$127,500