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## Monthly Highlights

- Single-family detached home sales in February saw an increase of 7.11% compared to the previous year and was the highest February sales month since 2007.
- The median sale price of single-family detached homes was \$168,500, up 4.33% from the previous year and up 6.65% from January 2013.

## Table of Contents

|                                    |       |
|------------------------------------|-------|
| Market Inventory.....              | 2     |
| Market Activity.....               | 3     |
| Home Sales by Area.....            | 4     |
| Closed Sales by Price.....         | 5-6   |
| Supply-Demand/Absorption Rate..... | 7     |
| Home Sales Prices.....             | 8-9   |
| Market Activity by Zip Code.....   | 10    |
| Market Overview.....               | 11    |
| Market Comparisons.....            | 12-13 |
| Area Sales Color Maps.....         | 14-16 |



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# Market Inventory

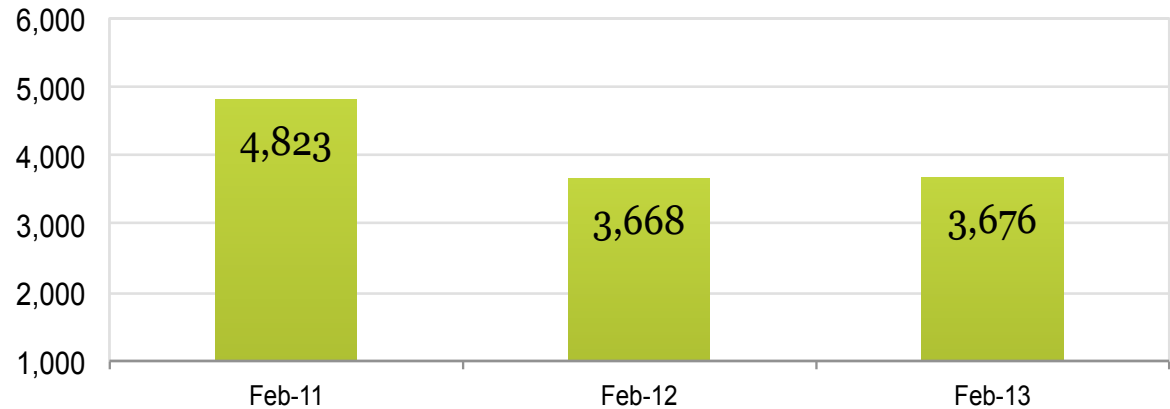
## Detached Historical

| Year      | 2011  | 2012  | 2013  |
|-----------|-------|-------|-------|
| January   | 4,791 | 3,750 | 3,611 |
| February  | 4,823 | 3,668 | 3,676 |
| March     | 4,906 | 3,705 |       |
| April     | 4,981 | 3,806 |       |
| May       | 5,068 | 3,986 |       |
| June      | 5,008 | 4,097 |       |
| July      | 5,082 | 4,152 |       |
| August    | 4,973 | 4,103 |       |
| September | 4,703 | 4,081 |       |
| October   | 4,469 | 4,083 |       |
| November  | 4,156 | 3,902 |       |
| December  | 3,780 | 3,587 |       |

## Attached Historical

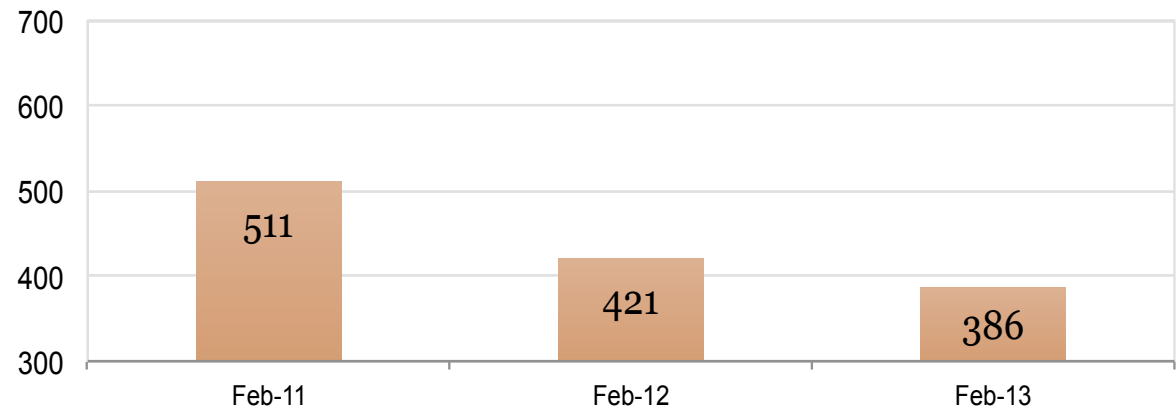
| Year      | 2011 | 2012 | 2013 |
|-----------|------|------|------|
| January   | 505  | 413  | 396  |
| February  | 511  | 421  | 386  |
| March     | 538  | 412  |      |
| April     | 530  | 433  |      |
| May       | 557  | 429  |      |
| June      | 544  | 431  |      |
| July      | 554  | 428  |      |
| August    | 538  | 431  |      |
| September | 546  | 437  |      |
| October   | 508  | 437  |      |
| November  | 487  | 420  |      |
| December  | 436  | 393  |      |

## Detached homes on market



Detached represents existing single-family detached homes

## Attached homes on market



Attached represents existing condo/townhomes attached homes

SOURCE: Greater Albuquerque Association of REALTORS® - based on data from the the Southwest Multiple Listing Service. Data is deemed reliable not guaranteed.

# Market Activity (New, Pending, Closed)

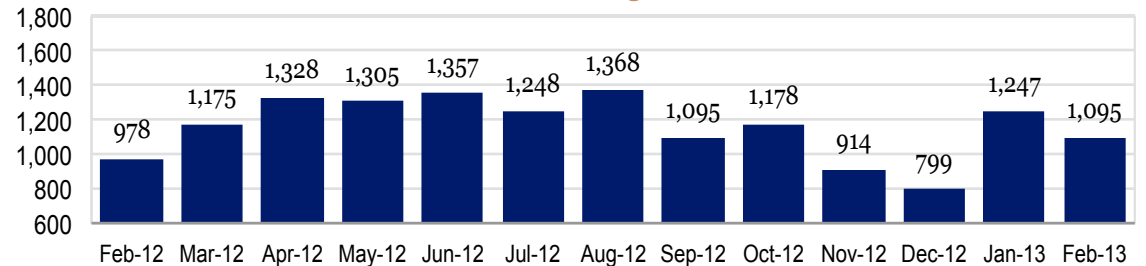
## Market Activity

| Month  | New   | Pending | Closed |
|--------|-------|---------|--------|
| Feb-12 | 978   | 928     | 506    |
| Mar-12 | 1,175 | 1,021   | 596    |
| Apr-12 | 1,328 | 1,034   | 604    |
| May-12 | 1,305 | 997     | 737    |
| Jun-12 | 1,357 | 1,047   | 685    |
| Jul-12 | 1,248 | 1,057   | 719    |
| Aug-12 | 1,368 | 1,027   | 731    |
| Sep-12 | 1,095 | 884     | 653    |
| Oct-12 | 1,178 | 900     | 673    |
| Nov-12 | 914   | 779     | 552    |
| Dec-12 | 799   | 720     | 607    |
| Jan-13 | 1,247 | 969     | 480    |
| Feb-13 | 1,095 | 913     | 542    |

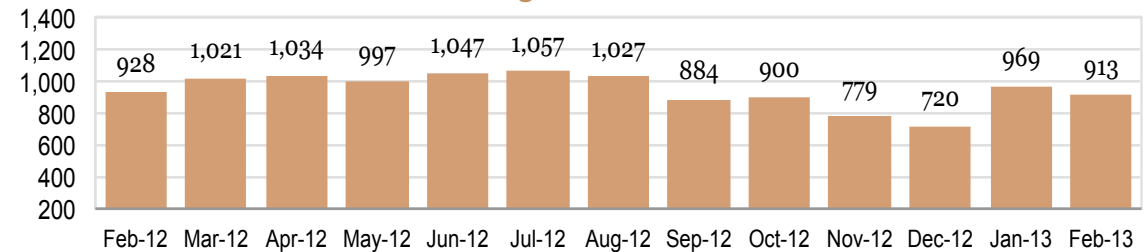
## Change from last month/year

|          | Feb-13 | Jan-13         | Feb-12        |
|----------|--------|----------------|---------------|
| New      | 1,095  | 1,247          | 978           |
| % Change | -      | <b>-12.19%</b> | <b>11.96%</b> |
| Pending  | 913    | 969            | 928           |
| % Change | -      | <b>-5.78%</b>  | <b>-1.62%</b> |
| Closed   | 542    | 480            | 506           |
| % Change | -      | <b>12.92%</b>  | <b>7.11%</b>  |

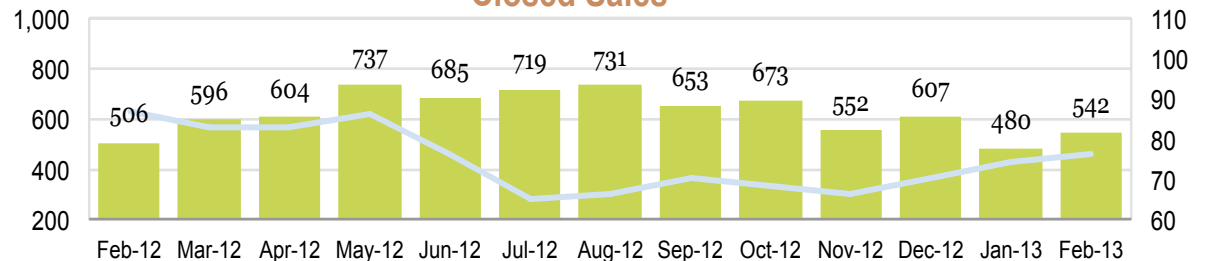
## New Listings



## Pending Sales



## Closed Sales



Closed Sales chart also shows average days on market, indicated by a line. The average days on market for February 2013 detached sales was 76.

Data is for single-family detached homes

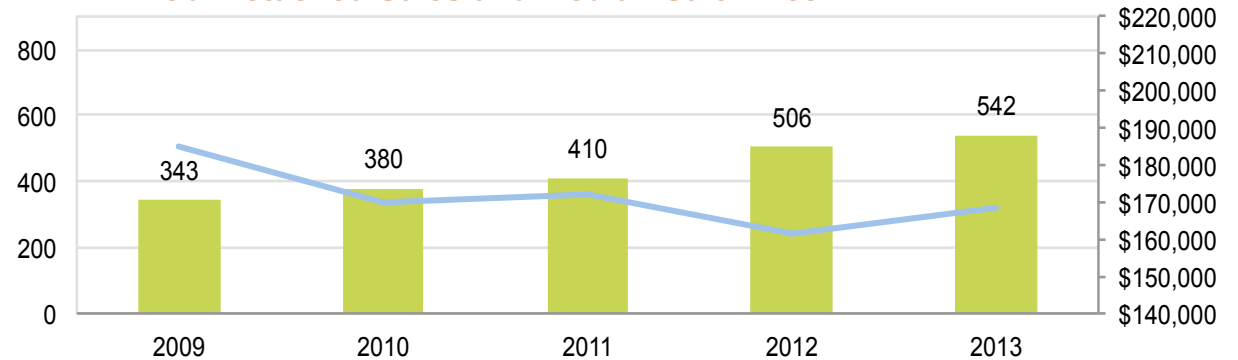
SOURCE: Greater Albuquerque Association of REALTORS® - based on data from the the Southwest Multiple Listing Service. Data is deemed reliable not guaranteed.

# Homes Sales by Market Area

## Single-family detached sales

| MLS Area | Area Name    | Feb-12 | Feb-13 |
|----------|--------------|--------|--------|
| 10-121   | Albuquerque  | 344    | 363    |
| 130      | Corrales     | 6      | 7      |
| 140-162  | Rio Rancho   | 87     | 95     |
| 180      | Bernalillo   | 10     | 3      |
| 190      | Placitas     | 8      | 2      |
| 210-293  | E. Mountains | 15     | 32     |
| 690-760  | Valencia Co. | 36     | 40     |
| Total    | All          | 506    | 542    |

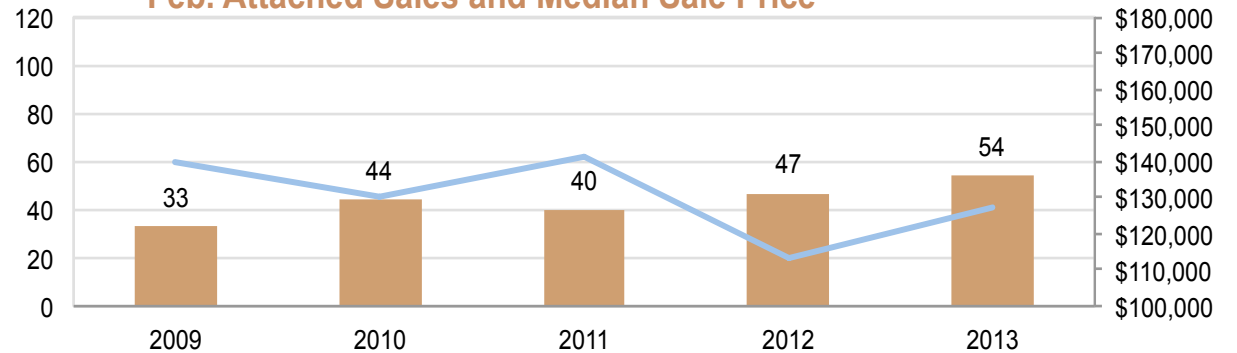
## Feb. Detached Sales and Median Sale Price



## Condo/townhome (attached) sales

| MLS Area | Area Name    | Feb-12 | Feb-13 |
|----------|--------------|--------|--------|
| 10-121   | Albuquerque  | 38     | 47     |
| 130      | Corrales     | 0      | 0      |
| 140-162  | Rio Rancho   | 5      | 5      |
| 180      | Bernalillo   | 0      | 1      |
| 190      | Placitas     | 0      | 0      |
| 210-293  | E. Mountains | 0      | 0      |
| 690-760  | Valencia Co. | 4      | 1      |
| Total    | All          | 47     | 54     |

## Feb. Attached Sales and Median Sale Price



MLS Areas 210-293 include East Mountains and Estancia Basin

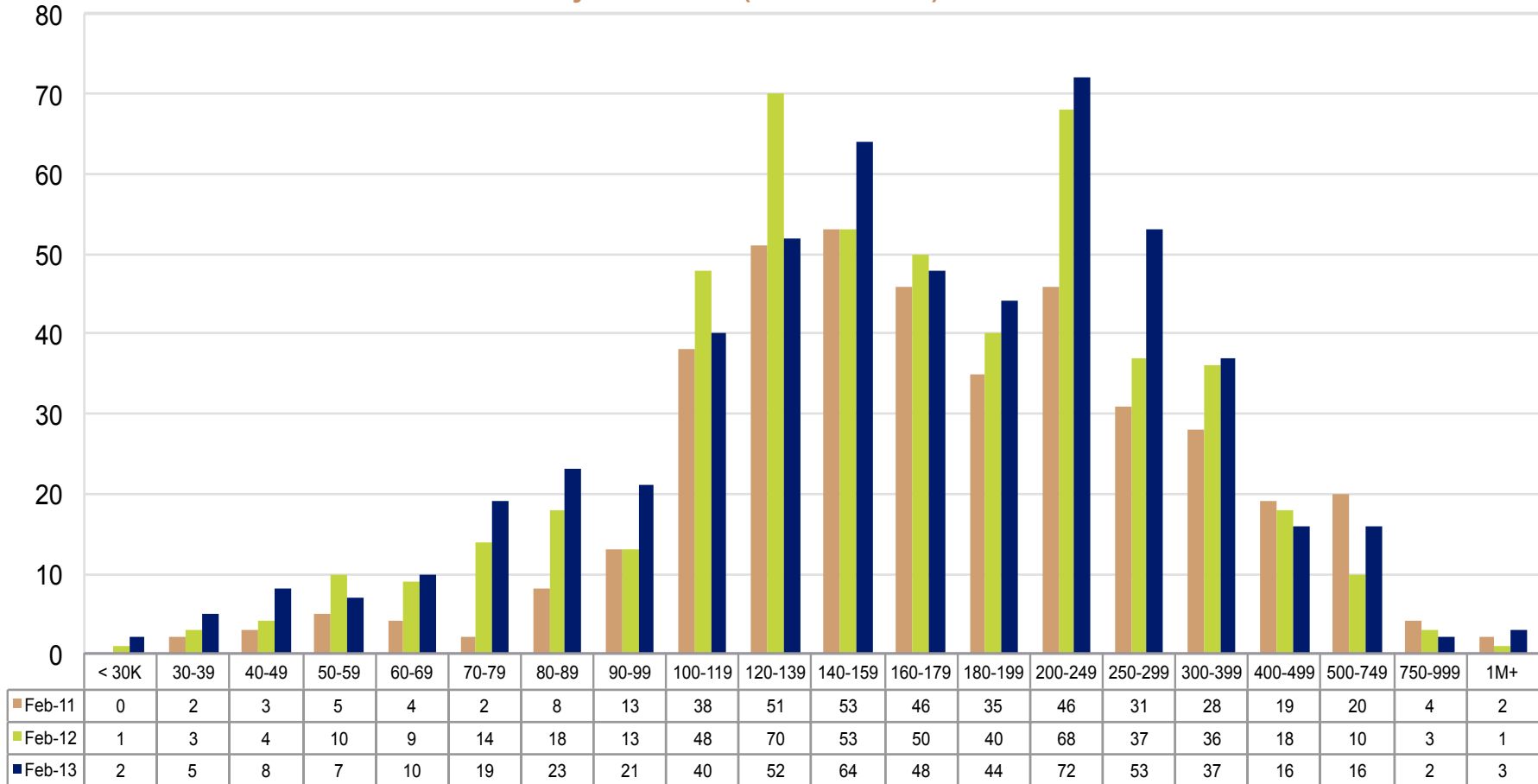
MLS Areas 690-760 include Belen, Los Lunas, Bosque Farms.

Line on charts represents the median sale price for that month.

SOURCE: Greater Albuquerque Association of REALTORS® - based on data from the the Southwest Multiple Listing Service. Data is deemed reliable not guaranteed.

# Closed Sales by Price

Detached Sales by Price  
February historical (in thousands)



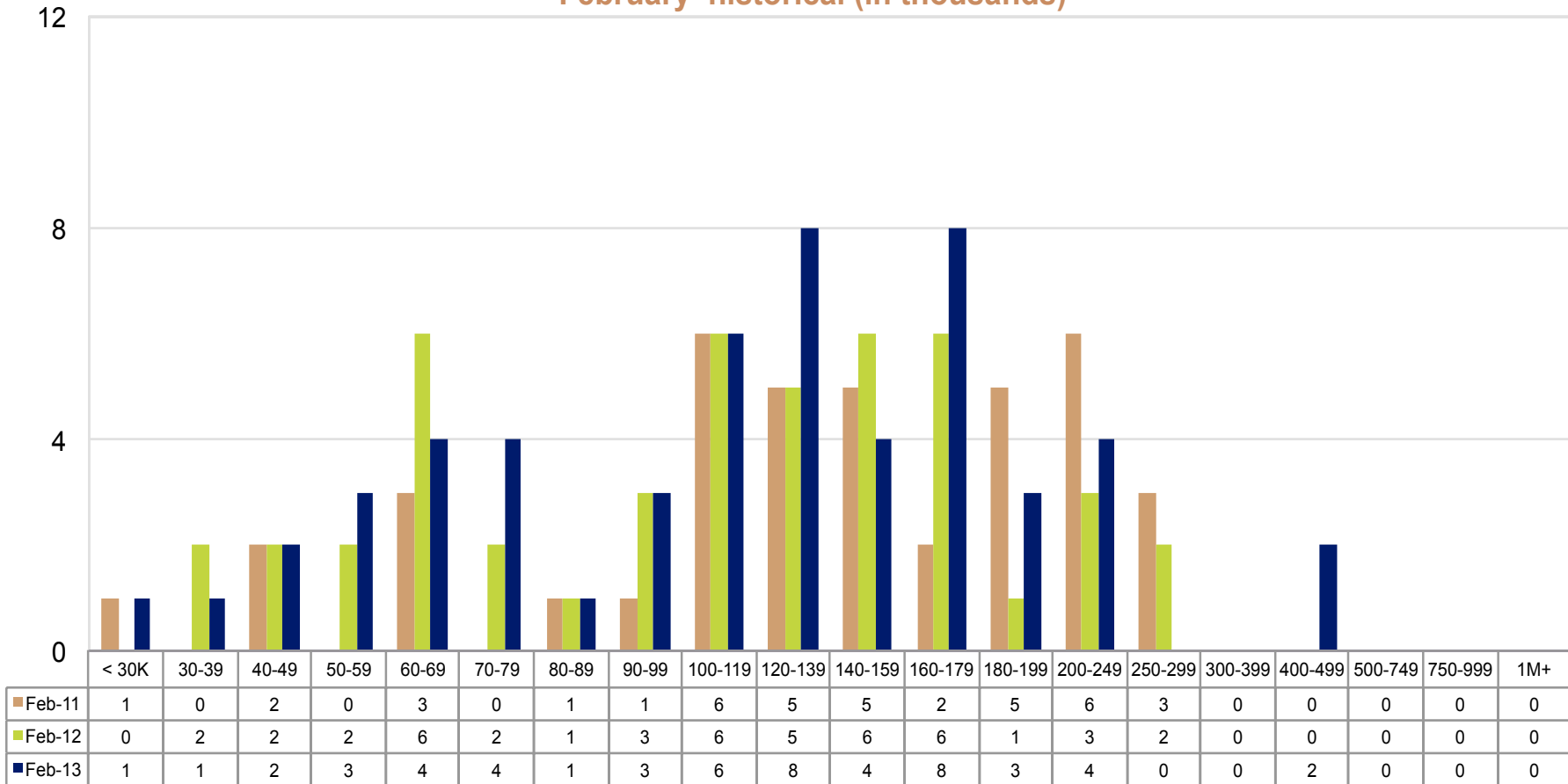
Top Selling Price Range for Detached Homes (for February 2013)

**\$200,000 - \$249,999**

SOURCE: Greater Albuquerque Association of REALTORS® - based on data from the the Southwest Multiple Listing Service. Data is deemed reliable not guaranteed.

# Closed Sales by Price

Attached Sales by Price  
February historical (in thousands)



Top Selling Price Ranges for Attached Homes (for February 2013)

**\$120,000 - \$139,999 and \$160,000 - \$179,999**

SOURCE: Greater Albuquerque Association of REALTORS® - based on data from the the Southwest Multiple Listing Service. Data is deemed reliable not guaranteed.

# Market Indicators

## Supply-Demand

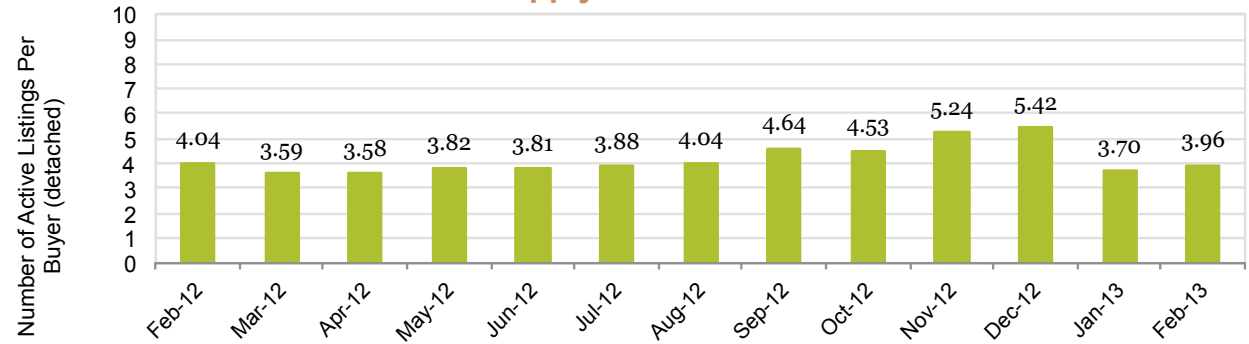
| Year      | 2011 | 2012 | 2013 |
|-----------|------|------|------|
| January   | 6.92 | 4.52 | 3.70 |
| February  | 6.82 | 4.04 | 3.96 |
| March     | 5.34 | 3.59 |      |
| April     | 5.43 | 3.58 |      |
| May       | 5.54 | 3.82 |      |
| June      | 5.43 | 3.81 |      |
| July      | 6.14 | 3.88 |      |
| August    | 5.79 | 4.04 |      |
| September | 6.15 | 4.64 |      |
| October   | 5.99 | 4.53 |      |
| November  | 5.99 | 5.24 |      |
| December  | 6.90 | 5.42 |      |

## Absorption Rate

| Year      | 2011 | 2012 | 2013 |
|-----------|------|------|------|
| January   | 8.86 | 6.80 | 5.74 |
| February  | 8.88 | 6.56 | 5.82 |
| March     | 9.12 | 6.60 |      |
| April     | 9.42 | 6.74 |      |
| May       | 9.74 | 6.95 |      |
| June      | 9.72 | 7.12 |      |
| July      | 9.76 | 7.12 |      |
| August    | 9.35 | 6.95 |      |
| September | 8.79 | 6.78 |      |
| October   | 8.21 | 6.68 |      |
| November  | 7.61 | 6.34 |      |
| December  | 6.91 | 5.76 |      |

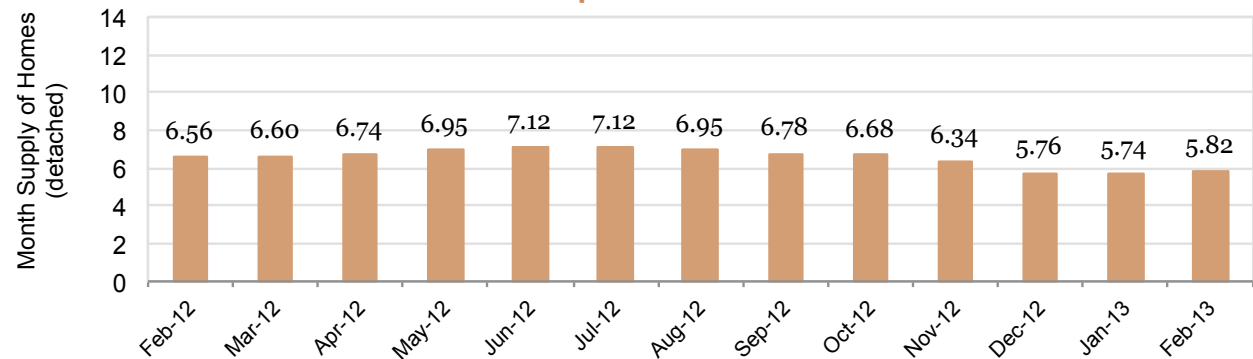
Data is for single-family detached homes

## Supply-Demand



The Supply-Demand Ratio is calculated by dividing the number of homes for sale (listings available) by the number of total pending sales for that month. The higher the ratio, the more supply there is relative to demand.

## Absorption Rate



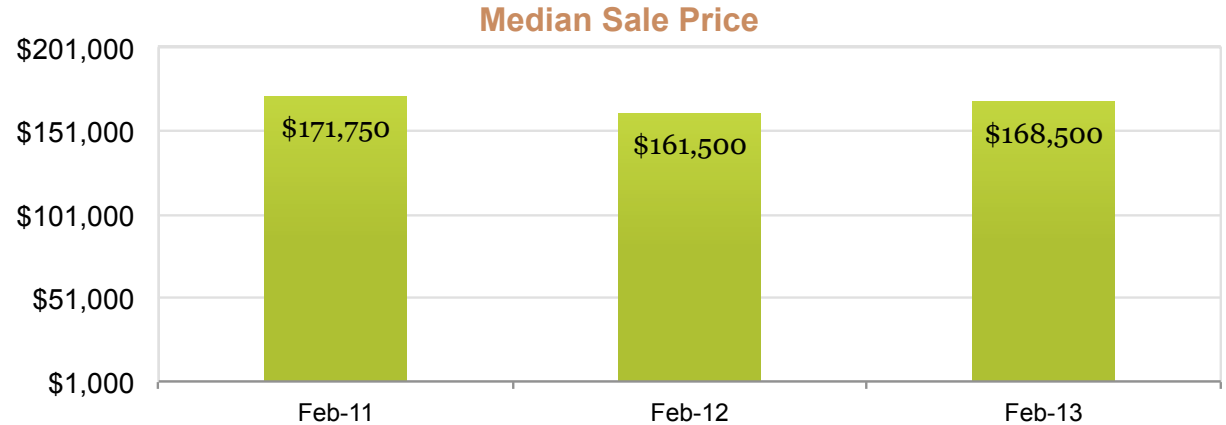
The Absorption Rate measures how long it will take to exhaust or sell the current housing inventory. An average market is traditionally a six-month supply.

SOURCE: Greater Albuquerque Association of REALTORS® - based on data from the the Southwest Multiple Listing Service. Data is deemed reliable not guaranteed.

# Home Sales Prices

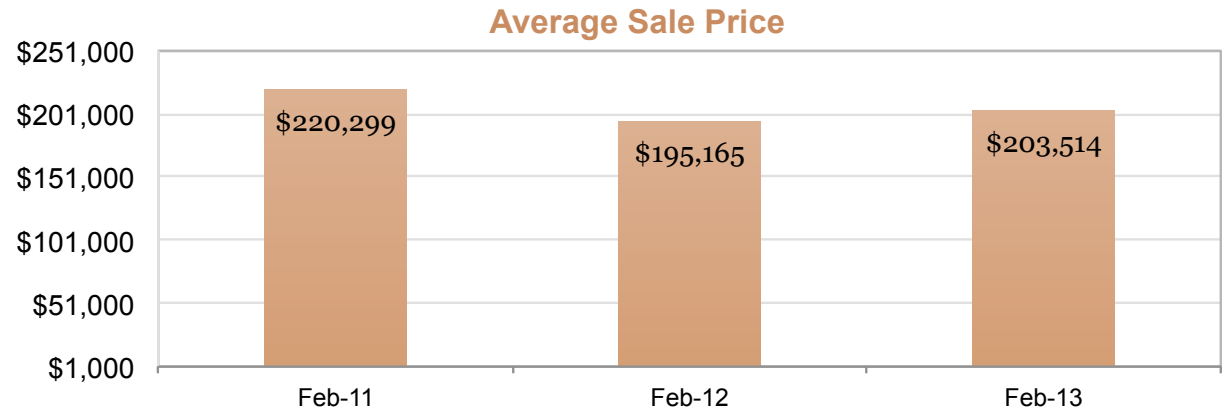
### Median Sale Price

| Year      | 2011      | 2012      | 2013      |
|-----------|-----------|-----------|-----------|
| January   | \$172,000 | \$165,000 | \$158,000 |
| February  | \$171,750 | \$161,500 | \$168,500 |
| March     | \$162,000 | \$159,000 |           |
| April     | \$165,000 | \$174,775 |           |
| May       | \$165,000 | \$175,000 |           |
| June      | \$166,500 | \$172,700 |           |
| July      | \$178,000 | \$175,000 |           |
| August    | \$163,808 | \$165,000 |           |
| September | \$171,500 | \$172,000 |           |
| October   | \$167,000 | \$166,300 |           |
| November  | \$160,000 | \$165,000 |           |
| December  | \$160,000 | \$169,500 |           |



### Average Sale Price

| Year      | 2011      | 2012      | 2013      |
|-----------|-----------|-----------|-----------|
| January   | \$201,239 | \$194,352 | \$186,051 |
| February  | \$220,299 | \$195,165 | \$203,514 |
| March     | \$199,683 | \$189,676 |           |
| April     | \$196,321 | \$211,186 |           |
| May       | \$198,091 | \$211,213 |           |
| June      | \$207,042 | \$207,679 |           |
| July      | \$210,788 | \$210,685 |           |
| August    | \$197,671 | \$201,833 |           |
| September | \$196,402 | \$203,016 |           |
| October   | \$201,874 | \$202,827 |           |
| November  | \$194,830 | \$204,653 |           |
| December  | \$195,861 | \$211,191 |           |



Data is for single-family detached homes

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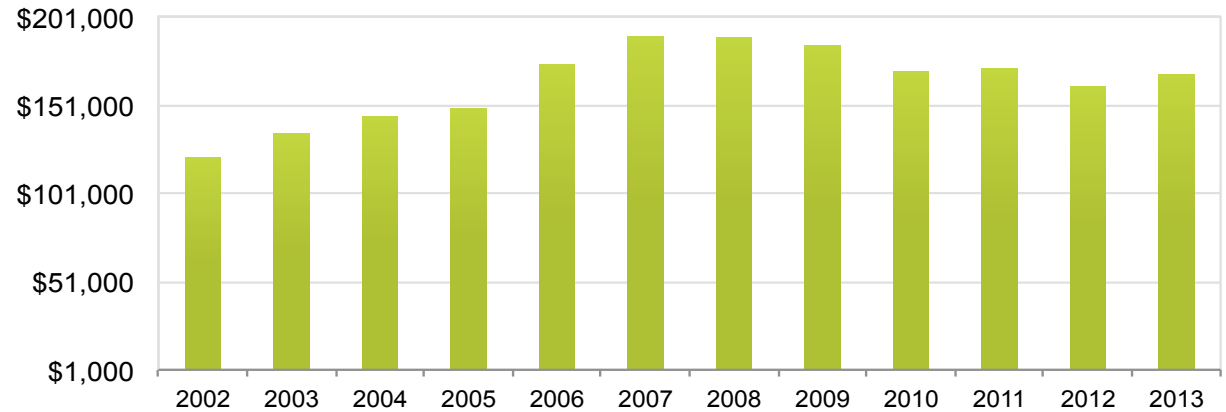


# February Home Sales Prices - Year to Year

## Median Sale Price

| Year | Median Sale Price | % Change From Previous Year |
|------|-------------------|-----------------------------|
| 2002 | \$121,500         | -6.50%                      |
| 2003 | \$134,750         | 10.91%                      |
| 2004 | \$144,500         | 7.24%                       |
| 2005 | \$149,000         | 3.11%                       |
| 2006 | \$173,750         | 16.61%                      |
| 2007 | \$189,800         | 9.24%                       |
| 2008 | \$189,250         | -0.29%                      |
| 2009 | \$184,900         | -2.30%                      |
| 2010 | \$169,950         | -8.09%                      |
| 2011 | \$171,750         | 1.06%                       |
| 2012 | \$161,500         | -5.97%                      |
| 2013 | \$168,500         | 4.33%                       |

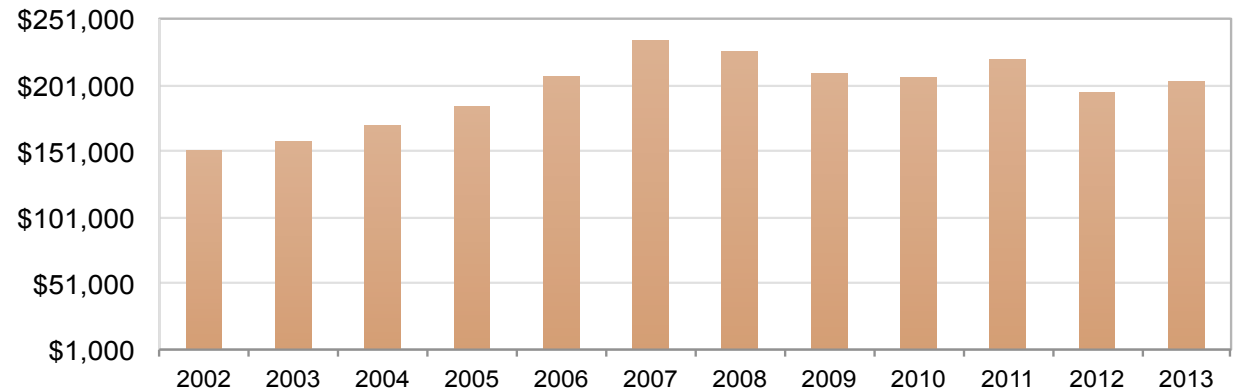
## Median Sale Price (February only)



## Average Sale Price

| Year | Average Sale Price | % Change From Previous Year |
|------|--------------------|-----------------------------|
| 2002 | \$151,124          | -0.98%                      |
| 2003 | \$158,569          | 4.93%                       |
| 2004 | \$170,037          | 7.23%                       |
| 2005 | \$184,365          | 8.43%                       |
| 2006 | \$207,144          | 12.36%                      |
| 2007 | \$234,176          | 13.05%                      |
| 2008 | \$226,342          | -3.35%                      |
| 2009 | \$209,515          | -7.43%                      |
| 2010 | \$206,654          | -1.37%                      |
| 2011 | \$220,299          | 6.60%                       |
| 2012 | \$195,165          | -11.41%                     |
| 2013 | \$203,514          | 4.28%                       |

## Average Sale Price (February only)



Data is for single-family detached homes

SOURCE: Greater Albuquerque Association of REALTORS® - based on data from the the Southwest Multiple Listing Service. Data is deemed reliable not guaranteed.

# Listing Activity by Zip Code (February)

## February 2013 Listing Activity by Zip Code

| Zip Code | Active listings | Sold Listings | % of All Sales | Zip Code | Active listings | Sold Listings | % of All Sales | Zip Code | Active listings | Sold Listings | % of All Sales |
|----------|-----------------|---------------|----------------|----------|-----------------|---------------|----------------|----------|-----------------|---------------|----------------|
| 87001    | 5               | 13            | 2.40%          | 87061    | 5               | 0             | 0.00%          | 87123    | 121             | 20            | 3.69%          |
| 87002    | 149             | 0             | 0.00%          | 87063    | 2               | 0             | 0.00%          | 87124    | 343             | 47            | 8.67%          |
| 87004    | 55              | 3             | 0.55%          | 87068    | 16              | 0             | 0.00%          | 87144    | 292             | 48            | 8.86%          |
| 87006    | 2               | 0             | 0.00%          | 87102    | 47              | 9             | 1.66%          | 88318    | 1               | 0             | 0.00%          |
| 87008    | 21              | 5             | 0.92%          | 87104    | 55              | 9             | 1.66%          |          |                 |               |                |
| 87015    | 99              | 9             | 1.66%          | 87105    | 127             | 22            | 4.06%          |          |                 |               |                |
| 87016    | 17              | 0             | 0.00%          | 87106    | 45              | 14            | 2.58%          |          |                 |               |                |
| 87023    | 3               | 0             | 0.00%          | 87107    | 114             | 14            | 2.58%          |          |                 |               |                |
| 87031    | 236             | 25            | 4.61%          | 87108    | 68              | 13            | 2.40%          |          |                 |               |                |
| 87032    | 3               | 0             | 0.00%          | 87109    | 71              | 13            | 2.40%          |          |                 |               |                |
| 87035    | 25              | 2             | 0.37%          | 87110    | 129             | 19            | 3.51%          |          |                 |               |                |
| 87036    | 21              | 0             | 0.00%          | 87111    | 155             | 31            | 5.72%          |          |                 |               |                |
| 87042    | 15              | 2             | 0.37%          | 87112    | 135             | 28            | 5.17%          |          |                 |               |                |
| 87043    | 80              | 2             | 0.37%          | 87113    | 45              | 18            | 3.32%          |          |                 |               |                |
| 87047    | 53              | 4             | 0.74%          | 87114    | 305             | 48            | 8.86%          |          |                 |               |                |
| 87048    | 97              | 7             | 1.29%          | 87120    | 276             | 44            | 8.12%          |          |                 |               |                |
| 87056    | 4               | 0             | 0.00%          | 87121    | 269             | 47            | 8.67%          |          |                 |               |                |
| 87059    | 72              | 11            | 2.03%          | 87122    | 98              | 15            | 2.77%          |          |                 |               |                |

**Any Zip code that is located in the Southwest MLS Service Area that had at least 1 Active listing or 1 Sale that month will be included in the Zip Code report.**

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# Market Overview

| <b>2013</b>                                 |     | (DET)<br>2013    | (DET)<br>2012    | Percent<br>Change | (ATT)<br>2013    | (ATT)<br>2012    | Percent<br>Change | (DET+ATT)<br>2013 Year-to-<br>Date | (DET+ATT)<br>2012 Year-to-<br>Date | Percent<br>Change |
|---|-----|------------------|------------------|-------------------|------------------|------------------|-------------------|------------------------------------|------------------------------------|-------------------|
| New Listings                                | Jan | 1,247            | 1,119            | 11.44%            | 107              | 105              | 1.90%             | 1,354                              | 1,224                              | 10.62%            |
|   | Feb | <b>1,095</b>     | <b>978</b>       | <b>11.96%</b>     | <b>106</b>       | <b>120</b>       | <b>-11.67%</b>    | <b>2,555</b>                       | <b>2,322</b>                       | <b>10.03%</b>     |
|   | Mar |                  | 1,175            |                   |                  | 111              |                   |                                    | 3,608                              |                   |
| Pending Sales                               | Jan | 969              | 836              | 15.91%            | 84               | 79               | 6.33%             | 1,053                              | 915                                | 15.08%            |
|   | Feb | <b>913</b>       | <b>928</b>       | <b>-1.62%</b>     | <b>83</b>        | <b>85</b>        | <b>-2.35%</b>     | <b>2,049</b>                       | <b>1,928</b>                       | <b>6.28%</b>      |
|   | Mar |                  | 1,021            |                   |                  | 88               |                   |                                    | 3,037                              |                   |
| Closed Sales                                | Jan | 480              | 411              | 16.79%            | 51               | 37               | 37.84%            | 531                                | 448                                | 18.53%            |
|   | Feb | <b>542</b>       | <b>506</b>       | <b>7.11%</b>      | <b>54</b>        | <b>47</b>        | <b>14.89%</b>     | <b>1,127</b>                       | <b>1,001</b>                       | <b>12.59%</b>     |
|   | Mar |                  | 596              |                   |                  | 56               |                   |                                    | 1,653                              |                   |
| Dollar Volume of Closed Sales (in millions) | Jan | \$89.3           | \$79.9           | 11.76%            | \$6.7            | \$5.0            | 34.00%            | \$96.0                             | \$84.9                             | 13.07%            |
|   | Feb | <b>\$110.3</b>   | <b>\$98.8</b>    | <b>11.64%</b>     | <b>\$7.2</b>     | <b>\$5.8</b>     | <b>24.14%</b>     | <b>\$213.5</b>                     | <b>\$189.5</b>                     | <b>12.66%</b>     |
|   | Mar |                  | \$113.0          |                   |                  | \$8.4            |                   |                                    | \$310.9                            |                   |
| Median Sales Price                          | Jan | \$158,000        | \$165,000        | -4.24%            | \$120,000        | \$136,000        | -11.76%           |                                    |                                    |                   |
|   | Feb | <b>\$168,500</b> | <b>\$161,500</b> | <b>4.33%</b>      | <b>\$127,000</b> | <b>\$113,000</b> | <b>12.39%</b>     | --                                 | --                                 | --                |
|   | Mar |                  | \$159,000        |                   |                  | \$135,450        |                   |                                    |                                    |                   |
| Average Sales Price                         | Jan | \$186,051        | \$194,352        | -4.27%            | \$131,890        | \$135,091        | -2.37%            |                                    |                                    |                   |
|   | Feb | <b>\$203,514</b> | <b>\$195,165</b> | <b>4.28%</b>      | <b>\$132,833</b> | <b>\$122,902</b> | <b>8.08%</b>      | --                                 | --                                 | --                |
|   | Mar |                  | \$189,676        |                   |                  | \$150,816        |                   |                                    |                                    |                   |
| Total Active Listings Available             | Jan | 3,611            | 3,750            | -3.71%            | 396              | 413              | -4.12%            |                                    |                                    |                   |
|   | Feb | <b>3,676</b>     | <b>3,668</b>     | <b>0.22%</b>      | <b>386</b>       | <b>421</b>       | <b>-8.31%</b>     | --                                 | --                                 | --                |
|   | Mar |                  | 3,705            |                   |                  | 412              |                   |                                    |                                    |                   |
| Average Days on Market                      | Jan | 74               | 87               | -14.94%           | 86               | 77               | 11.69%            |                                    |                                    |                   |
|   | Feb | <b>76</b>        | <b>87</b>        | <b>-12.64%</b>    | <b>72</b>        | <b>113</b>       | <b>-36.28%</b>    | --                                 | --                                 | --                |
|   | Mar |                  | 83               |                   |                  | 90               |                   |                                    |                                    |                   |

SOURCE: Greater Albuquerque Association of REALTORS® - based on data from the the Southwest Multiple Listing Service. Data is deemed reliable not guaranteed.

# Market Comparison Albuquerque & Rio Rancho

| City of<br>Albuquerque |            | (DET)<br>2013    | (DET)<br>2012    | Percent<br>Change | City of Rio<br>Rancho  |            | (DET)<br>2013    | (DET)<br>2012    | Percent<br>Change |
|------------------------|------------|------------------|------------------|-------------------|------------------------|------------|------------------|------------------|-------------------|
| New Listings           | Jan        | 792              | 745              | 6.31%             | New Listings           | Jan        | 223              | 192              | 16.15%            |
|                        | <b>Feb</b> | <b>693</b>       | <b>608</b>       | <b>13.98%</b>     |                        | <b>Feb</b> | <b>90</b>        | <b>167</b>       | <b>-46.11%</b>    |
|                        | Mar        |                  | 784              |                   |                        | Mar        |                  | 193              |                   |
| Pending Sales          | Jan        | 642              | 578              | 11.07%            | Pending Sales          | Jan        | 192              | 133              | 44.36%            |
|                        | <b>Feb</b> | <b>618</b>       | <b>642</b>       | <b>-3.74%</b>     |                        | <b>Feb</b> | <b>159</b>       | <b>161</b>       | <b>-1.24%</b>     |
|                        | Mar        |                  | 696              |                   |                        | Mar        |                  | 197              |                   |
| Closed Sales           | Jan        | 316              | 287              | 10.10%            | Closed Sales           | Jan        | 86               | 63               | 36.51%            |
|                        | <b>Feb</b> | <b>363</b>       | <b>344</b>       | <b>5.52%</b>      |                        | <b>Feb</b> | <b>95</b>        | <b>87</b>        | <b>9.20%</b>      |
|                        | Mar        |                  | 410              |                   |                        | Mar        |                  | 98               |                   |
| Median Sales Price     | Jan        | \$160,000        | \$166,000        | -3.61%            | Median Sales Price     | Jan        | \$146,500        | \$165,000        | -11.21%           |
|                        | <b>Feb</b> | <b>\$169,900</b> | <b>\$164,250</b> | <b>3.44%</b>      |                        | <b>Feb</b> | <b>\$155,000</b> | <b>\$152,000</b> | <b>1.97%</b>      |
|                        | Mar        |                  | \$159,000        |                   |                        | Mar        |                  | \$160,000        |                   |
| Average Sales Price    | Jan        | \$185,750        | \$190,507        | -2.50%            | Average Sales Price    | Jan        | \$166,262        | \$183,779        | -9.53%            |
|                        | <b>Feb</b> | <b>\$210,777</b> | <b>\$198,149</b> | <b>6.37%</b>      |                        | <b>Feb</b> | <b>\$178,225</b> | <b>\$175,502</b> | <b>1.55%</b>      |
|                        | Mar        |                  | \$192,766        |                   |                        | Mar        |                  | \$174,508        |                   |
| Total Active           | Jan        | 2,009            | 2,245            | -10.51%           | Total Active           | Jan        | 632              | 588              | 7.48%             |
|                        | <b>Feb</b> | <b>2,052</b>     | <b>2,160</b>     | <b>-5.00%</b>     |                        | <b>Feb</b> | <b>637</b>       | <b>570</b>       | <b>11.75%</b>     |
|                        | Mar        |                  | 2,186            |                   |                        | Mar        |                  | 548              |                   |
| Average Days on Market | Jan        | 61               | 80               | -23.75%           | Average Days on Market | Jan        | 75               | 101              | -25.74%           |
|                        | <b>Feb</b> | <b>75</b>        | <b>84</b>        | <b>-10.71%</b>    |                        | <b>Feb</b> | <b>72</b>        | <b>81</b>        | <b>-11.11%</b>    |
|                        | Mar        |                  | 79               |                   |                        | Mar        |                  | 76               |                   |

SOURCE: Greater Albuquerque Association of REALTORS® - based on data from the the Southwest Multiple Listing Service. Data is deemed reliable not guaranteed.

# Market Comparison

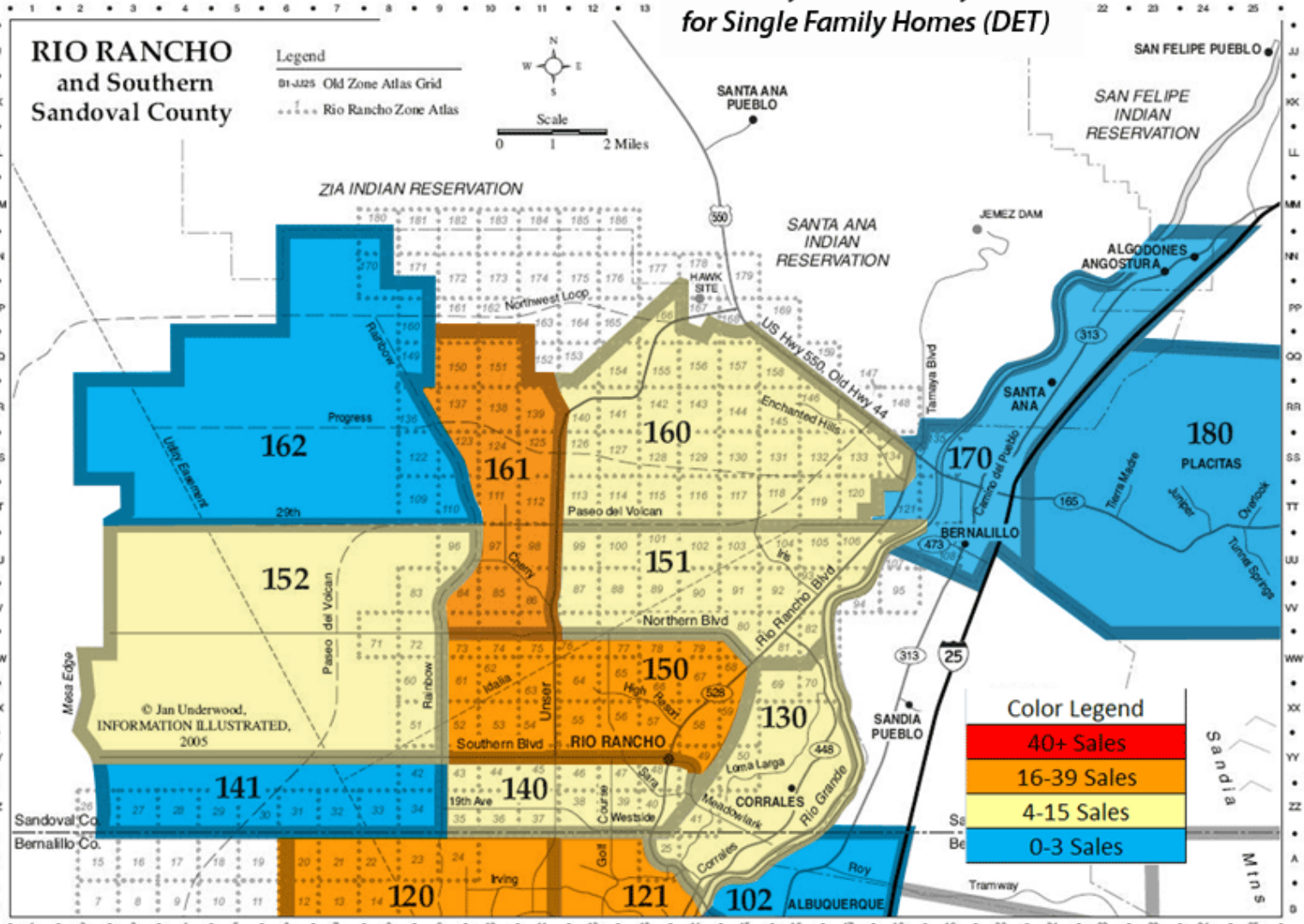
## East Mountains/Estancia Basin & Valencia County

| East Mountains<br>& Estancia<br>Basin |     | (DET)     | (DET)     | Percent<br>Change | Valencia County        |     | (DET)     | (DET)     | Percent<br>Change |
|---------------------------------------|-----|-----------|-----------|-------------------|------------------------|-----|-----------|-----------|-------------------|
|                                       |     | 2013      | 2012      |                   |                        |     | 2013      | 2012      |                   |
| New Listings                          | Jan | 84        | 62        | 35.48%            | New Listings           | Jan | 102       | 73        | 39.73%            |
|                                       | Feb | 56        | 76        | -26.32%           |                        | Feb | 107       | 70        | 52.86%            |
|                                       | Mar |           | 77        |                   |                        | Mar |           | 74        |                   |
| Pending Sales                         | Jan | 40        | 33        | 21.21%            | Pending Sales          | Jan | 68        | 56        | 21.43%            |
|                                       | Feb | 45        | 35        | 28.57%            |                        | Feb | 61        | 53        | 15.09%            |
|                                       | Mar |           | 50        |                   |                        | Mar |           | 40        |                   |
| Closed Sales                          | Jan | 29        | 19        | 52.63%            | Closed Sales           | Jan | 32        | 33        | -3.03%            |
|                                       | Feb | 32        | 15        | 113.33%           |                        | Feb | 40        | 36        | 11.11%            |
|                                       | Mar |           | 26        |                   |                        | Mar |           | 38        |                   |
| Median Sales Price                    | Jan | \$197,500 | \$269,000 | -26.58%           | Median Sales Price     | Jan | \$115,950 | \$126,000 | -7.98%            |
|                                       | Feb | \$208,838 | \$214,000 | -2.41%            |                        | Feb | \$124,000 | \$122,097 | 1.56%             |
|                                       | Mar |           | \$222,950 |                   |                        | Mar |           | \$120,980 |                   |
| Average Sales Price                   | Jan | \$234,220 | \$303,829 | -22.91%           | Average Sales Price    | Jan | \$120,894 | \$138,459 | -12.69%           |
|                                       | Feb | \$225,712 | \$231,400 | -2.46%            |                        | Feb | \$135,324 | \$114,500 | 18.19%            |
|                                       | Mar |           | \$195,017 |                   |                        | Mar |           | \$126,763 |                   |
| Total Active                          | Jan | 338       | 317       | 6.62%             | Total Active           | Jan | 412       | 377       | 9.28%             |
|                                       | Feb | 330       | 341       | -3.23%            |                        | Feb | 421       | 369       | 14.09%            |
|                                       | Mar |           | 345       |                   |                        | Mar |           | 390       |                   |
| Average Days on Market                | Jan | 154       | 125       | 23.20%            | Average Days on Market | Jan | 124       | 100       | 24.00%            |
|                                       | Feb | 93        | 72        | 29.17%            |                        | Feb | 72        | 103       | -30.10%           |
|                                       | Mar |           | 134       |                   |                        | Mar |           | 94        |                   |

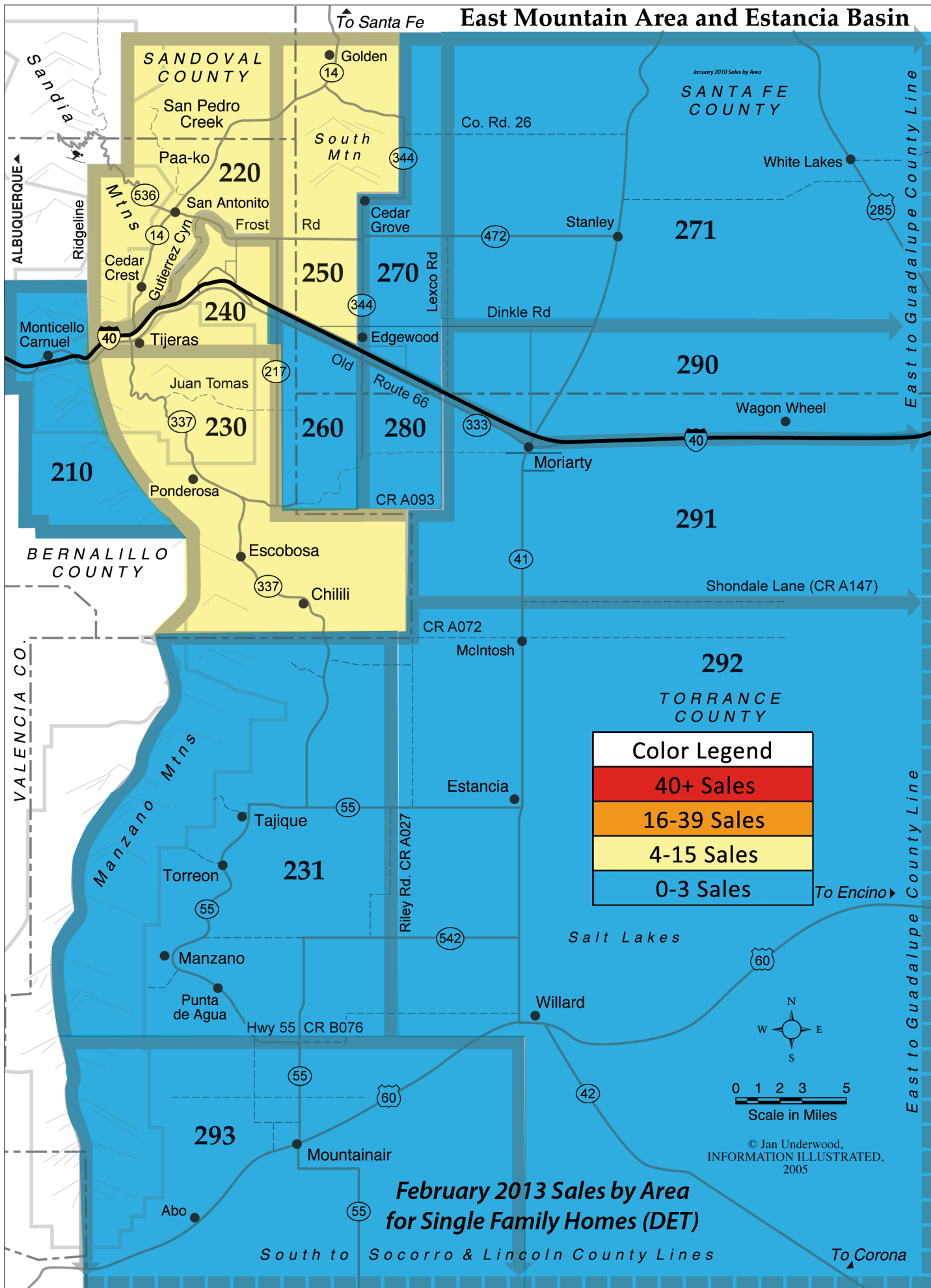
SOURCE: Greater Albuquerque Association of REALTORS® - based on data from the the Southwest Multiple Listing Service. Data is deemed reliable not guaranteed.



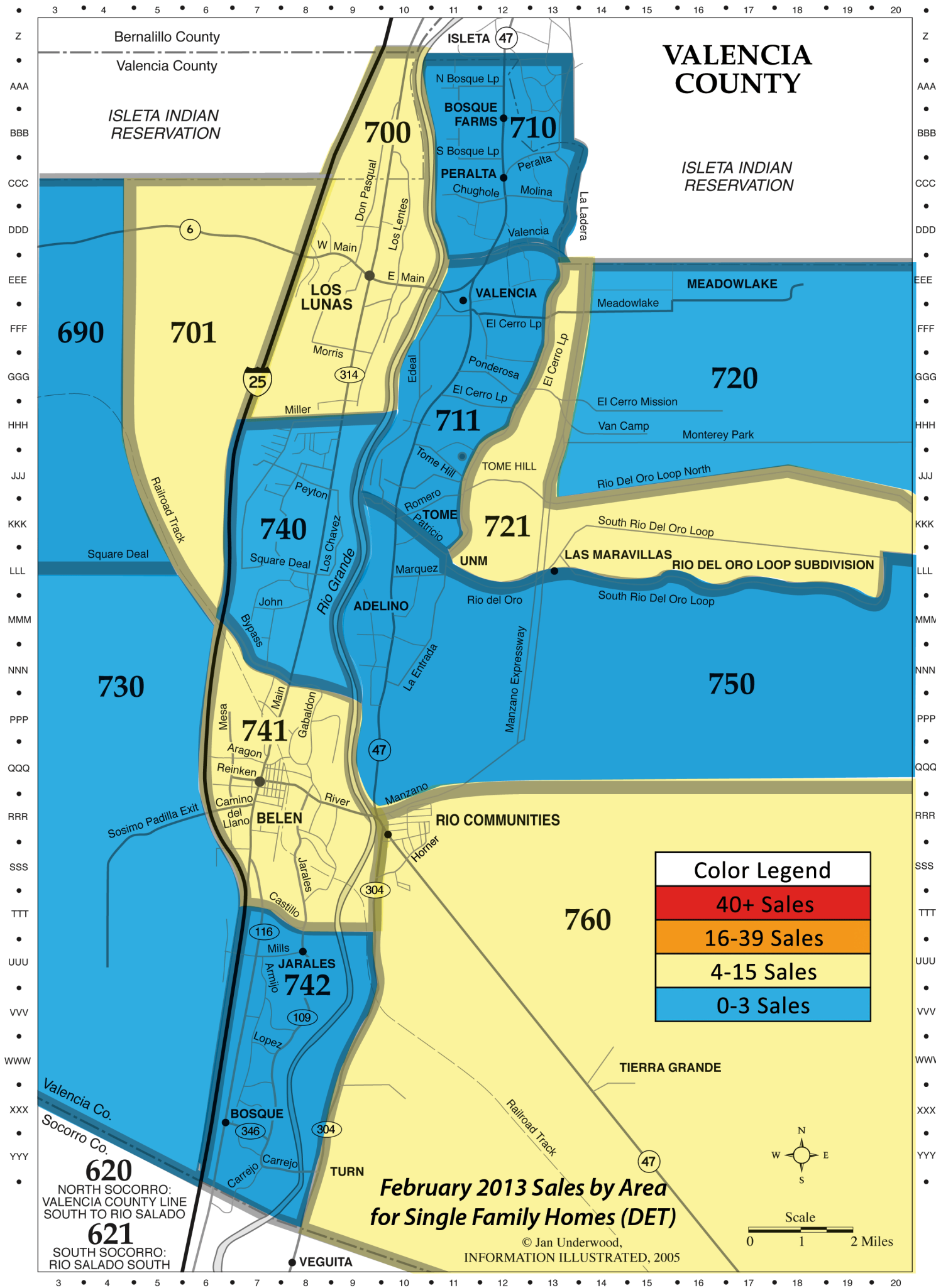
# February 2013 Sales by Area for Single Family Homes (DET)



# East Mountain Area and Estancia Basin







# VALENCIA COUNTY

ISLETA INDIAN RESERVATION

ISLETA INDIAN RESERVATION

| Color Legend |             |
|--------------|-------------|
|              | 40+ Sales   |
|              | 16-39 Sales |
|              | 4-15 Sales  |
|              | 0-3 Sales   |

620 NORTH SOCORRO: VALENCIA COUNTY LINE SOUTH TO RIO SALADO

621 SOUTH SOCORRO: RIO SALADO SOUTH

## February 2013 Sales by Area for Single Family Homes (DET)

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