Greater Albuquerque Association of **REALTORS**

www.gaar.com

Monthly Highlights

- 723 single-family detached homes were reported sold for June 2010, an increase of 11.40 percent from a year ago.
- The median sale price for single-family detached home sales in June climbed to \$181,000, the highest monthly median sales price since Aug. 2009.
- Pending home sales for single-family detached homes in the Greater Albuquerque market areas are up 7.52 percent from the previous month.

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Contact

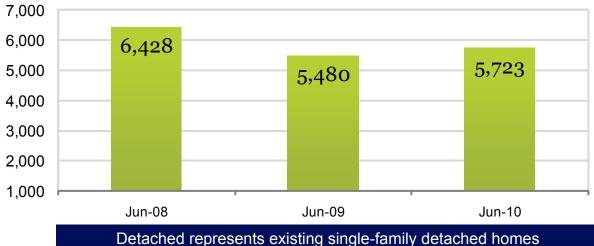
Mark Pando, 2010 GAAR President

Phone 505-249-0188

Market Inventory

Detached Historical

Year	2008	2009	2010
January	5,525	5,309	4,766
February	5,591	5,373	4,929
March	5,836	5,342	5,091
April	5,943	5,399	5,069
May	6,241	5,422	5,438
June	6,428	5,480	5,723
July	6,402	5,476	
August	6,381	5,299	
September	6,181	5,156	
October	5,962	4,938	
November	5,744	4,834	
December	5,222	4,630	



Detached homes on market

Attached Historical

Year	2008	2009	2010
January	551	616	566
February	556	664	589
March	598	653	626
April	612	655	582
May	632	660	607
June	646	634	623
July	680	652	
August	684	603	
September	675	598	
October	655	590	
November	605	579	
December	599	546	

700 650 646 600 634 623 550 500 450 400 350 300 Jun-08 Jun-09 Jun-10 Attached represents existing condo/townhomes attached homes

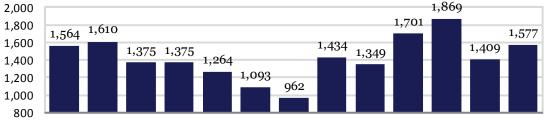
Attached homes on market

Market Activity (New, Pending, Closed)

Market Activity

Month	New	Pending	Closed
Jun-09	1,564	933	649
Jul-09	1,610	875	735
Aug-09	1,375	986	600
Sep-09	1,375	923	661
Oct-09	1,264	900	731
Nov-09	1,093	595	646
Dec-09	962	476	543
Jan-10	1,434	740	349
Feb-10	1,349	779	380
Mar-10	1,701	1077	634
Apr-10	1,869	1,271	678
May-10	1,409	678	731
Jun-10	1,577	729	723

New Listings



Jun-09 Jul-09 Aug-09 Sep-09 Oct-09 Nov-09 Dec-09 Jan-10 Feb-10 Mar-10 Apr-10 May-10 Jun-10



Jun-09 Jul-09 Aug-09 Sep-09 Oct-09 Nov-09 Dec-09 Jan-10 Feb-10 Mar-10 Apr-10 May-10 Jun-10



Closed Sales chart also shows average days on market, indicated by a line. The average days on market for June 2010 detached sales was 68.

SOURCE: Greater Albuquerque Association of REALTORS[®] - based on data from the the Southwest Multiple Listing Service. Data is deemed reliable not guaranteed.

Change from last month/year

	Jun-10	May-10	Jun-09
New	1,577	1,409	1,564
% Change	-	11.92%	0.83%
Pending	729	678	933
% Change	-	7.52%	-21.86%
_			
Closed	723	731	649
% Change	-	-1.09%	11.40%

Data is for single-family detached homes

Homes Sales by Market Area

Single-family detached sales

MLS Area	Area Name	Jun-09	Jun-10
10-121	Albuquerque	471	506
130	Corrales	6	9
140-162	Rio Rancho	118	134
180	Bernalillo	4	4
190	Placitas	2	7
210-293	E. Mountains	18	19
690-760	Valencia Co.	30	44
Total	All	649	723

500 400 300 200 100 Albuquerque Corrales Rio Rancho Bernalillo Placitas E. Mountains Valencia Co.

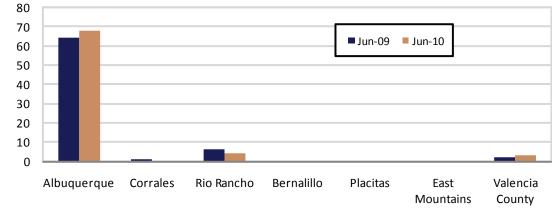
June 2009 & 2010 Detached Sales

Condo/townhome (attached) sales

MLS Area	Area Name	Jun-09	Jun-10
10-121	Albuquerque	64	68
130	Corrales	1	0
140-162	Rio Rancho	6	4
180	Bernalillo	0	0
190	Placitas	0	0
210-293	E. Mountains	0	0
690-760	Valencia Co.	2	3
Total	All	73	75

MLS Areas 210-293 include East Mountains and Estancia Basin. MLS Areas 690-760 include Belen, Los Lunas, Bosque Farms.

June 2009 & 2010 Attached Sales

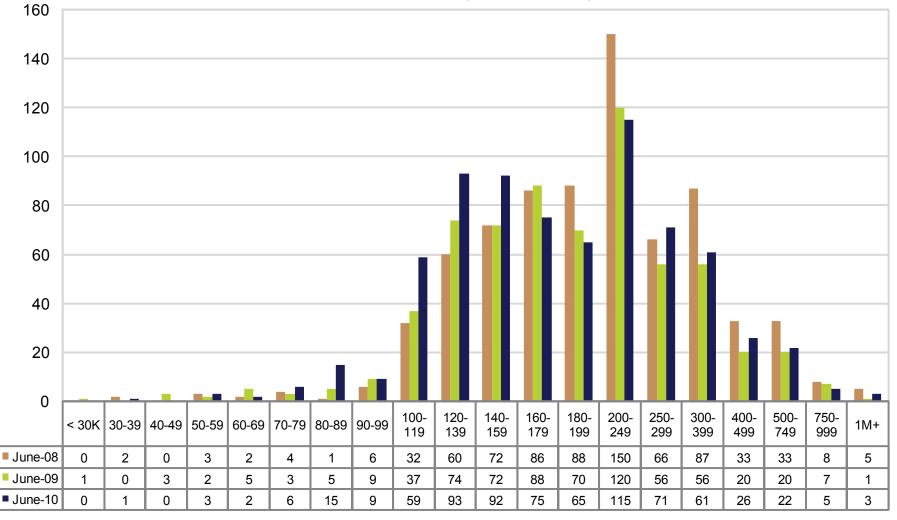


SOURCE: Greater Albuquerque Association of REALTORS[®] - based on data from the the Southwest Multiple Listing Service. Data is deemed reliable not guaranteed.

of Homes Sold

Closed Sales by Price

Detached Sales by Price June historical (in thousands)

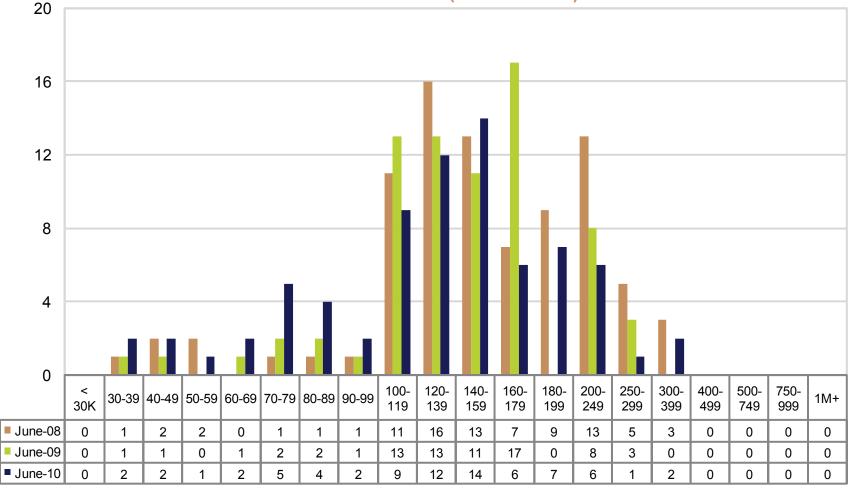


Top Selling Price Range for Detached Homes (for June 2010)

\$200,000 - \$249,999

Closed Sales by Price

Attached Sales by Price June historical (in thousands)



Top Selling Price Ranges for Attached Homes (for June 2010)

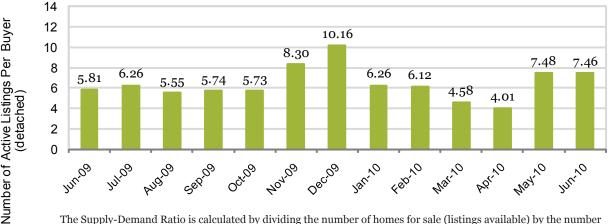
\$140,000 - 159,999

Market Indicators

Supply-Demand

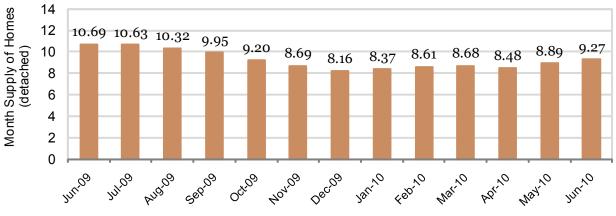
Year	2008	2009	2010	ŗ
January	6.25	9.15	6.26	
February	7.19	10.02	6.12	
March	6.69	7.18	4.58	ò
April	6.77	6.39	4.01	000
May	6.84	6.31	7.48	÷
June	7.28	5.81	7.46	-
July	7.38	6.26		+iv
August	8.85	5.55		<
September	9.04	5.74		ţ
October	10.75	5.73		Č L
November	12.09	8.30		Number of Active Liethore Ber
December	12.04	10.16		Z

Supply-Demand



The Supply-Demand Ratio is calculated by dividing the number of homes for sale (listings available) by the number of total pending sales for that month. The higher the ratio, the more supply there is relative to demand.





Absorption Rate

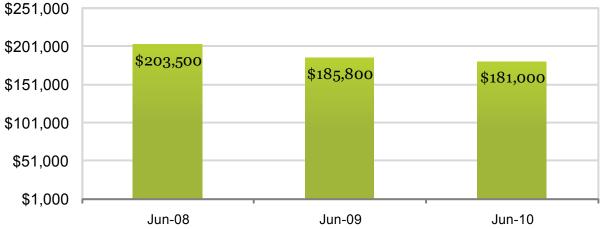
The Absorption Rate measures how long it will take to exhaust or sell the current housing inventory. An average market is traditionally a six-month supply.

Data is for single-family detached homes

Home Sales Prices

Median Sale Price

Year	2008	2009	2010
January	\$185,000	\$175,000	\$172,240
February	\$189,250	\$184,900	\$169,950
March	\$191,250	\$184,500	\$175,000
April	\$189,000	\$175,500	\$175,000
May	\$205,000	\$184,750	\$175,000
June	\$203,500	\$185,800	\$181,000
July	\$196,000	\$185,000	
August	\$195,000	\$186,000	
September	\$186,750	\$179,900	
October	\$189,417	\$170,000	
November	\$180,000	\$175,750	
December	\$179,900	\$175,875	



Median Sale Price

Average Sale Price \$301,000 \$251,000 \$201,000 \$248,375 \$201,000 \$222,183 \$151,000 \$219,723 \$101,000 \$51,000 \$51,000 Jun-08

Average Sale Price

37	0		
Year	2008	2009	2010
January	\$227,898	\$214,872	\$205,624
February	\$226,342	\$209,515	\$206,654
March	\$236,394	\$218,543	\$211,049
April	\$227,281	\$206,070	\$205,601
May	\$247,295	\$222,070	\$210,406
June	\$248,375	\$222,183	\$219,723
July	\$240,986	\$224,271	
August	\$239,018	\$211,969	
September	\$222,947	\$209,987	
October	\$224,270	\$209,614	
November	\$212,088	\$209,243	
December	\$218,633	\$216,687	

Data is for single-family detached homes



Market Overview

2010		(DET) 2010	(DET) 2009	Percent Change	(ATT) 2010	(ATT) 2009	Percent Change	(DET+ATT) 2010 Year-to- Date	(DET+ATT) 2009 Year-to- Date	Percent Change
New Listings	Apr	1,869	1,461	27.93%	202	145	39.31%	7,074	6,290	12.46%
	May	1,409	1,472	-4.28%	129	163	-20.86%	8,612	7,925	8.67%
	Jun	1,577	1,564	0.83%	165	171	-3.51%	10,354	9,660	7.18%
Pending Sales	Apr	1,271	836	52.03%	164	85	92.94%	4,296	2,947	45.78%
	May	678	856	-20.79%	63	73	-13.70%	5,037	3,876	29.95%
	Jun	729	933	-21.86%	65	125	-48.00%	5,831	4,934	18.18%
Closed Sales	Apr	678	542	25.09%	79	52	51.92%	2,277	1,837	23.95%
	May	731	566	29.15%	103	51	101.96%	3,111	2,454	26.77%
	Jun	723	649	11.40%	75	73	2.74%	3,909	3,176	23.08%
Dollar Volume of Closed Sales	Apr	\$139.4	\$111.6	24.91%	\$12.2	\$8.1	50.62%	\$459.0	\$380.0	20.79%
(in millions)	May	\$153.8	\$125.0	23.04%	\$15.8	\$8.7	81.61%	\$628.6	\$513.7	22.37%
	Jun	\$158.9	\$144.2	10.19%	\$10.6	\$10.8	-1.85%	\$798.1	\$668.7	19.35%
Median Sales Price	Apr	\$175,000	\$175,500	-0.28%	\$142,000	\$153,700	-7.61%			
	May	\$175,000	\$184,750	-5.28%	\$155,000	\$156,590	-1.02%			
	Jun	\$181,000	\$185,800	-2.58%	\$137,000	\$144,900	-5.45%			
Average Sales Price	Apr	\$205,601	\$206,070	-0.23%	\$154,508	\$156,420	-1.22%			
	May	\$210,406	\$222,070	-5.25%	\$153,044	\$170,333	-10.15%			
	Jun	\$219,723	\$222,183	-1.11%	\$141,358	\$148,455	-4.78%			
Total Active	Apr	5,069	5,399	-6.11%	582	655	-11.15%			
Listings Available	May	5,438	5,422	0.30%	607	660	-8.03%			
	Jun	5,723	5,480	4.43%	623	634	-1.74%			
Average Days on Market	Apr	74	85	-12.94%	96	105	-8.57%			
	May	66	78	-15.38%	84	99	-15.15%			
	Jun	68	85	-20.00%	89	67	32.84%			

Market Comparison Albuquerque & Rio Rancho

City of Albuquerque		(DET) 2010	(DET) 2009	Percent Change	City of Rio Rancho		(DET) 2010	(DET) 2009	Percent Change
New Listings	Apr	1,212	970	24.95%	New Listings	Apr	317	255	24.31%
	May	951	958	-0.73%		May	209	257	-18.68%
	Jun	1,038	1,031	0.68%		Jun	245	258	-5.04%
Pending Sales	Apr	912	590	54.58%	Pending Sales	Apr	225	146	54.11%
	May	472	607	-22.24%		May	126	165	-23.64%
	Jun	516	660	-21.82%		Jun	134	165	-18.79%
Closed Sales	Apr	477	374	27.54%	Closed Sales	Apr	124	89	39.33%
	May	529	413	28.09%		May	122	89	37.08%
	Jun	506	471	7.43%		Jun	134	118	13.56%
Median Sales Price	Apr	\$175,900	\$178,000	-1.18%	Median Sales Price	Apr	\$166,500	\$160,000	4.06%
	May	\$179,000	\$189,000	-5.29%		May	\$160,950	\$165,000	-2.45%
	Jun	\$184,000	\$187,500	-1.87%		Jun	\$165,250	\$180,750	-8.58%
Average Sales Price	Apr	\$210,389	\$205,901	2.18%	Average Sales Price	Apr	\$185,473	\$185,886	-0.22%
	May	\$214,062	\$227,437	-5.88%		May	\$176,480	\$185,442	-4.83%
	Jun	\$223,145	\$226,141	-1.32%		Jun	\$191,026	\$199,628	-4.31%
Total Active	Apr	3,059	3,245	-5.73%	Total Active	Apr	816	934	-12.63%
	May	3,315	3,224	2.82%		May	856	927	-7.66%
	Jun	3,484	3,279	6.25%		Jun	893	920	-2.93%
Average Days on Market	Apr	64	70	-8.57%	Average Days on Market	Apr	83	103	-19.42%
	May	61	71	-14.08%		May	60	87	-31.03%
	Jun	64	77	-16.88%		Jun	67	102	-34.31%

Market Comparison East Mountains/Estancia Basin & Valencia County

East Mountains &		(DET)	(DET)	Percent	Valencia		(DET)	(DET)	Percent
Estancia Basin		2010	2009	Change	County		2010	2009	Change
New Listings	Apr	127	96	32.29%	New Listings	Apr	130	84	54.76%
	May	100	109	-8.26%		May	88	97	-9.28%
	Jun	118	107	10.28%		Jun	124	107	15.89%
Pending Sales	Apr	39	31	25.81%	Pending Sales	Apr	65	47	38.30%
	May	31	29	6.90%		May	29	35	-17.14%
	Jun	27	26	3.85%		Jun	33	56	-41.07%
Closed Sales	Apr	23	22	4.55%	Closed Sales	Apr	40	43	-6.98%
	May	26	21	23.81%		May	36	30	20.00%
	Jun	19	18	5.56%		Jun	44	30	46.67%
Median Sales Price	Apr	\$198,000	N/A	N/A	Median Sales Price	Apr	\$147,250	N/A	N/A
	May	\$220,000	\$212,500	3.53%		May	\$153,250	\$135,950	12.73%
	Jun	\$262,000	\$214,750	22.00%		Jun	\$152,500	\$133,998	13.81%
Average Sales Price	Apr	\$214,735	N/A	N/A	Average Sales Price	Apr	\$156,716	N/A	N/A
	May	\$228,906	\$219,738	4.17%		May	\$173,574	\$145,744	19.10%
	Jun	\$293,042	\$251,578	16.48%		Jun	\$163,441	\$162,973	0.29%
Total Active	Apr	432	N/A	N/A	Total Active	Apr	470	N/A	N/A
	May	470	N/A	N/A		May	485	N/A	N/A
	Jun	513	473	8.46%		Jun	528	477	10.69%
Average Days on Market	Apr	114	N/A	N/A	Average Days on Market	Apr	112	N/A	N/A
	May	98	91	7.69%		May	124	N/A	N/A
	Jun	71	80	-11.25%		Jun	90	120	-25.00%

