November 2007 MLS Month In Review

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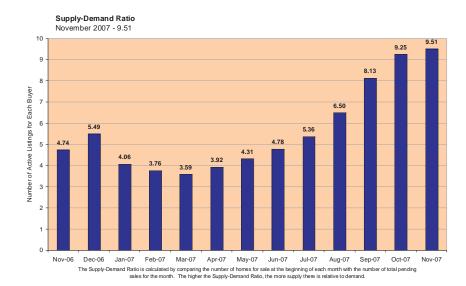
"The Average Days on Market of 51 days has remained unchanged from October to November, 2007. Pending sales for November 2007 are down 28.33% compared to November 2006. The Average Sales Price for the Greater Albuquerque area is down 3.35% from \$242,061 in Nov. 2006 to \$233,956 for Nov. 2007, said Scott Dean, Chairman of the Albuquerque Metropolitan Board of REALTORS.





This monthly snapshot of the Albuquerque Metropolitan Area Market Activity shows a 19.07% decrease in closed sales from 687 in Oct 2007 to 556 in November 2007.

The area has seen an decrease in new listings from 2,393 in Oct of 2007 to 1,372 in November of 2007, a 42.7% decrease.



The Supply-Demand Ratio provides a monthly indicator of the balance between buyers and sellers in the real estate market. It compares the number of active listings on the market with the total number of pending sales.

A higher ratio illustrates that there are more active listings per pending sales, and concurrently that supply is relatively strong compared to demand.

Contact: Scott Dean Chairman of the Board 505-980-6383 scott@ambr.org

Monthly Market Indicators of the Greater Albuquerque Area

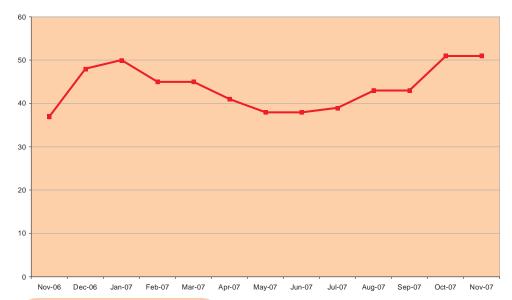
Our Monthly Market Indicators offer the most thorough analysis of the Albuquerque residential real estate market. This tool provides current data for several imporant indicators.

		(DET) 2007	(DET) 2006	Percent Change	(ATT) 2007	(ATT) 2006	Percent Change	(DET+ATT) 2007 Year- to-Date	(DET+ATT) 2006 Year- to-Date	Percent Change
New Listings	Oct Nov	2,393 1, 372	2,133 1,528	12.19% - 10.21%	215 127	168 141	27.98% - 9.93 %	26,446 27,945	23,147 24,816	14.25% 12.61%
Pending Sales	Oct Nov	665 645	1,042 900	-36.18% -28.33%	82 73	143 105	-42.66% -30.48%	11,042 11,760	13,333 14,338	-17.18% -17.98%
Closed Sales	Oct Nov	687 556	917 824	-25.08% -32.52%	71 64	115 111	-38.26% -42.34%	9,484 10,104	11,327 12,262	-16.27% -17.60%
Dollar Volume of Closed Sales (in millions)	Oct Nov	\$168.6 \$130.1	\$210.1 \$199.5	-19.75% - 34.79 %	\$10.8 \$10.2	\$16.2 \$17.6	-33.33% -42.05%	\$2,239.2 \$2,379.5	\$2,486.7 \$2,703.8	-9.95% -11. 99%
Median Sales Price	Oct Nov	\$200,000 \$189,450	\$192,000 \$192,000	4.17% -1.33%	\$149,000 \$142,000	\$121,900 \$150,000	22.23% - 5.33%			
Average Sales Price	Oct Nov	\$246,522 \$233,956	\$229,163 \$242,061	7.57% -3.35%	\$151,811 \$159,962	\$140,509 \$158,500	8.04% 0.92 %			
Total Active Listings Available	Oct Nov	6,131 5,954	4,266 4,002	43.72% 48.78%	577 58 0	352 361	63.92% 60.66%			
Average Days on Market	Oct Nov	51 51	37 37	37.84% 37.84 %	39 45	25 25	56.00% 80.00 %			

-DET represents Existing Single-Family Detached Homes
-ATT represents Existing Condo/Townhomes Attached Homes

Greater Albuquerque Area Average Days on Market

November 2007 - 51 days



The November 2007 Average of 51 Days on Market is remains the same from October of 2007.

Average Days on Market is now being calculated based upon the time it takes a property to go from the listing date to being under contract for sale (pending).

In October, the Albuquerque Market saw a Median Sales Price of \$189,450 and a Average Sales Price of \$233,956.



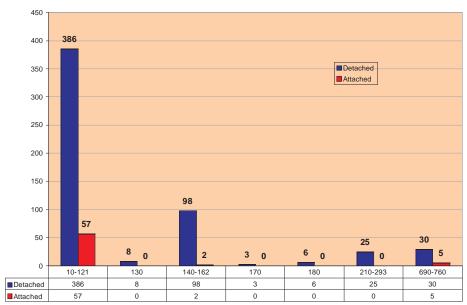
Active Listings Available at Beginning of Month November 2007 - 5.954



Charts on this page represent DET Statistics.

Closed Sales by Market Area

November 2007



Market Areas
10-121 City of Albuquerque
130 Corrales
140-162 Rio Rancho
170 Bernalillo
180 Placitas
210-293 East Mountain
690-760 Bosque Farms, Los
Lunas, Valencia County

The Albuquerque area has seen a decrease in closed sales for type DET and ATT homes, from 935 in Nov of 2006 to 620 in Oct of 2007, a 33.69% decrease.



Charts on this page represent DET and ATT Statistics.

Rio Rancho only Market Indicators (Areas 140-162)

		(DET) 2007	(DET) 2006	Percent Change	(ATT) 2007	(ATT) 2006	Percent Change
New Listings	Oct	429	369	16.26%	14	6	133.33%
	Nov	250	303	- 17 .4 9 %	9	8	12.50%
Pending Sales	Oct	113	132	-14.39%	2	8	-75.00%
	Nov	97	122	-20.49%	7	4	75.00 %
Closed Sales	Oct	104	142	-26.76%	7	11	-36.36%
	Nov	103	127	-18.90%	2	9	-77.78%
Median Sales Price	Oct	\$177,500	\$184,250	-3.66%	\$100,000	\$119,000	-15.97%
	Nov	\$17 5,000	\$185,000	-5.41%	\$148,750	\$126,000	18.06%
Average Sales Price	Oct	\$199,243	\$205,437	-3.02%	\$109,829	\$134,776	-18.51%
	Nov	\$201,28 5	\$231,593	-13.09%	\$148,750	\$13 5, 156	10.06%
Total Active	Oct	1,081	n/a	n/a	39	n/a	n/a
Listings Available	Nov	969	n/a	n/a	31	n/ a	n/ a
Average Days on Market	Oct	50	32	56.25%	41	26	57.69%
	Nov	57	38	50.00%	80	20	300.00%