



2026 GAAR Board of Directors Candidate Questionnaire

Name

Amy Neal



Brokerage Name

ERA Summit

Brokerage Address

6001 Indian School Rd. Ste. 150

City

Albuquerque

State

NM

1. Member Type: Please select Designated REALTOR® if you are listed as the Designated/Qualifying Broker of your office.

REALTOR®/Associate Broker

2. Have you been a a REALTOR® for at least three (3) years?

Yes

3. Have you been a member of GAAR for at least one (1) year?

Yes

4. Have you had any Code of Ethics violations or non-compliance of a membership duty in the last three (3) years?

No

5. For which position are you applying?

Vice President (1 year term, Officer position)

6. If you selected an Officer position, prior to nomination, have you had at least 5 transactions that closed in the prior 12 month period (August 1, 2024 - July 31, 2025) and/or are you a QB of at least 5 brokers?

Yes - I have had at least 5 transactions that closed in the prior 12 months

7. To be eligible for an Officer position, you must have fulfilled a two (2) year term on the Board of Directors within five (5) years of nomination. Please provide the years you served as a Director or Officer on the GAAR Board of Directors. Please write N/A if not applicable.

2023-present

8. If you selected an Officer position, have you served on at least one (1) GAAR or SWMLS Committee in the past five (5) years?

Yes

9. Please list all GAAR, SWMLS, NMAR or NAR committees or task forces you have been a member of. (You can find your GAAR/SWMLS committee history on your Member Portal.)

I've served in 2 PAGs as my time as a Director on the GAAR Board. One for Bylaws Changes, and the other for the Citation Program. I also spent about a year and a half serving on the NMAR Forms Committee, and am currently serving as a Director for NMAR. I was to serve on the nominating committee this year, but now that I am throwing my hat in the ring, I will remove myself from that committee. I've also been a panel speaker at a GAAR event to help educate the members on what the Board does for them.

10. To run for the position of President-elect, you must have fulfilled a two-year term on the GAAR Board of Directors (Officer or Director). If you selected to run for the President-elect position, have you served a two-year term?

Yes

11. If Yes, what years did you serve? 2023-present

12. Number of years licensed:

>20 years

13. Number of years of REALTOR® membership:

>20 years

14. Have you participated in GAAR's Leadership Development Program or NMAR's Growth & Involvement Program?

Yes

If yes, which one and what year? LDP-approximately 2007

15. Please indicate which REALTOR® Designations you hold:

None

16. Please list any REALTOR® institutes, societies or councils in which you currently hold membership.

None

17. What are your primary disciplines in your real estate practice? Check all that apply.

Residential

18. Service as an elected Officer or Director requires attendance at Board of Director meetings - and Executive Committee meetings for Officers. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) or more regular or special meetings per fiscal year without an excuse deemed valid by the Board of Directors shall be construed as resignation. If elected, will you attend the regular and special meetings of GAAR as an Officer or Director?

Yes

19. What challenges face the current real estate industry?

I think the most pressing issue is the economic uncertainty. With a new administration, tariffs and higher interest rates, the market has slowed. Low inventory, although improving, is still an issue.

20. What challenges face the Association?

I am optimistic that our Association is ready to face any challenges that come our way. We have adjusted beautifully to the recent settlement requirements, and have led the charge in education and support for our members.

21. Given the challenges you identified above, how would you contribute as a leader?

I've always been a huge proponent of raising the level of professionalism in our industry. Public perception is sometime unfair, however there are valid reasons for some of the discourse. I hope to continue to encourage our members to raise the bar for themselves so that the overall view of Realtors is elevated. Setting higher standards for ourselves and the members is imperative to create change.

22. How do you feel GAAR could be more relevant to our members?

I feel like GAAR does a great job of connecting with the members, and I know from personal experience that every decision the Board makes it taken very seriously. I hope that by creating more engaging experiences at GAAR, we can go from being a supplemental entity to being a vital part of our member's business.

23. Name an area where GAAR could be better and how you would address it.

I'm excited about encouraging others to serve. I would love for there to be the opportunity to invite volunteers to get involved during other events. Making that a part of our culture at every meeting may get more members to engage by joining committees or running for office. The more voices heard, and more creativity shared, the better!

24. Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®.

The Board is faced with many decisions throughout the year, and their collaboration and insight is imperative to making the decisions that will best serve our members. The collective experience in the room helps for each board member to hear many different perspectives. The Board should always put the members and the Association ahead of any personal benefits. Maintaining the fiscal health of the Association is a huge part of that, and I believe we have done a great job of protecting us all.

25. A position on the GAAR Board of Directors means serving your Association and putting the needs of the members first. Do you affirm that you will serve your membership, acting in a neutral capacity for the betterment of the members?

Yes, I affirm

26. What do you think will be unique about the next two-year time frame?

I am looking forward to working with our new CEO, and implementing new ideas. I believe we will see a more stable buyer/seller market in the next two years. Buyers and sellers both will need to be more flexible than perhaps they were in recent years. A Realtor's role of educating them on market shifts will be essential.

27. What leadership skills, education, experience or training do you possess that you feel would be beneficial on the Board of Directors?

I have grown in to my role as Director over the past few years. I believe that being heard just for the sake of it, isn't a great strategy. I lean in, and listen. I learn from others, and many times change my mind on something, once I've had that opportunity. I am also not afraid to speak my mind, and bring an alternative view to things. I want us all to "win" in this business, so my heart is also in check.

28. What else would you like to tell the membership about yourself? (i.e. personal interests, activities, hobbies, etc.)

My husband Matt and I have been married for over 32 years. We have two amazing daughters, Hannah and Emily. Both are married to wonderful men, and the star of the show is our adorable grandson Ozzy.

Being a Mimi has been my greatest adventure yet! You'll see him on most of my Facebook posts:) We love to camp, so we've spent many weekends up the in Jemez, but are exploring new areas all of the time. I love New Mexico!

We appreciate your interest in serving. You will be notified when the Nominating Committee chooses the candidate slate for the upcoming election.