

# gaar 2026 GAAR Board of Directors Candidate Questionnaire

Name Eanika Nunez



**Brokerage Name** 

**Brokerage Address** 

City

**State** 

Simply Real Estate

7801 Academy Rd NE BLDG 2, Suite 200

Albuquerque

NM

1. Member Type: Please select Designated REALTOR® if you are listed as the Designated/Qualifying Broker of your office.

Designated REALTOR®

2. Have you been a a REALTOR® for at least three (3) years?

Yes

3. Have you been a member of GAAR for at least one (1) year?

Yes

4. Have you had any Code of Ethics violations or non-compliance of a membership duty in the last three (3) years?

No

5. For which position are you applying?

Treasurer (2 year term, Officer position)

6. If you selected an Officer position, prior to nomination, have you had at least 5 transactions that closed in the prior 12 month period (August 1, 2024 - July 31, 2025) and/or are you a QB of at least 5 brokers?

Yes - I have had at least 5 transactions that closed in the prior 12 months

Yes - I am a QB of at least 5 brokers

7. To be eligible for an Officer position, you must have fulfilled a two (2) year term on the Board of Directors within five (5) years of nomination. Please provide the years you served as a Director or Officer on the GAAR Board of Directors. Please write N/A if not applicable.

2

8. If you selected an Officer position, have you served on at least one (1) GAAR or SWMLS Committee in the past five (5) years?

Yes

9. Please list all GAAR, SWMLS, NMAR or NAR committees or task forces you have been a member of. (You can find your GAAR/SWMLS committee history on your Member Portal.)

NMAR Director for GAAR, 2025-2026
2024 GAAR Board of Directors 01-01-2024 12-31-2024
MLS Tech Committee 2023 M 01-01-2023 12-31-2023
2023 GAAR Board of Directors 01-01-2023 12-31-2023
2022 YPN Committee PA 01-01-2022 12-31-2022
SWMLS Technology Committee 2022 M 01-01-2022 12-31-2022
2022 YPN PC 01-01-2022 12-31-2022
2021 YPN CH 01-01-2021 12-31-2021

2020 YPN VC 01-01-2020 12-31-2020

10. To run for the position of President-elect, you must have fulfilled a two-year term on the GAAR Board of Directors (Officer or Director). If you selected to run for the President-elect position, have you served a two-year term?

Yes

11. If Yes, what years did you serve?

2023-2024

12. Number of years licensed:

5-10 years

13. Number of years of REALTOR® membership:

5-10 years

14. Have you participated in GAAR's Leadership Development Program or NMAR's Growth & Involvement Program?

Yes

If yes, which one and what year?

2022 Graduate

15. Please indicate which REALTOR® Designations you hold:

CRE

16. Please list any REALTOR® institutes, societies or councils in which you currently hold membership.

National Association of REALTORS® (NAR)

New Mexico Association of REALTORS® (NMAR)

Your local board (GAAR)

17. What are your primary disciplines in your real estate practice? Check all that apply.

Residential

Farm & Land

18. Service as an elected Officer or Director requires attendance at Board of Director meetings - and Executive Committee meetings for Officers. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) or more regular or special meetings per fiscal year without an excuse deemed valid by the Board of Directors shall be construed as resignation. If elected, will you attend the regular and special meetings of GAAR as an Officer or Director?

Yes

#### 19. What challenges face the current real estate industry?

New Mexico's real estate market is a high-energy mix of opportunity and complexity—where available inventory meets changing buyer tastes, shifting rates, and regional price gaps. Add in wildfire risk, drought concerns, and evolving insurance rules, and you've got a fast-moving landscape where winners are the ones who adapt first.

### 20. What challenges face the Association?

GAAR has experienced a decrease in member involvement, impacting community outreach, education, and advocacy efforts, which calls for renewed engagement strategies to sustain its vital role in our industry.

#### 21. Given the challenges you identified above, how would you contribute as a leader?

As a Marine Corps veteran in Intelligence and graduate of the Leadership Development Program, I bring a disciplined, strategic mindset, shaped and honed through rigorous military discipline that underpins all my skills today. Along with a genuine desire to serve that perfectly aligns with the complex challenges facing our association. With extensive leadership experience in real estate and a powerful network and following, I am uniquely positioned to ignite renewed member engagement, drive innovative advocacy, and foster collaboration across diverse stakeholders. Above all, I am committed to always having the best interests of GAAR members at heart, putting them first in every decision and action. My authentic commitment to service fuels my ability to inspire and mobilize the community, enabling our members to navigate regulatory complexities, address underserved populations, and adapt swiftly to market and environmental shifts—ultimately creating a stronger, more inclusive, and resilient real estate in New Mexico.

#### 22. How do you feel GAAR could be more relevant to our members?

GAAR can be more relevant to members by focusing on tailored education, responsive advocacy, and stronger community connection. That means listening closely to member needs, delivering timely resources, and offering professional development that drives real business results. Creating more networking opportunities, clearly showing how advocacy protects members' interests, and embracing innovative tools to simplify transactions will build trust and engagement—making GAAR an indispensable association in every REALTOR®'s success.

#### 23. Name an area where GAAR could be better and how you would address it.

One area where GAAR could improve is in prioritizing member access to conference and meeting rooms. While booking these spaces to outside vendors generates important income, it is crucial that GAAR ensures adequate availability for its members first, recognizing their need for accessible meeting venues to support networking, education, and collaboration. To address this, I would recommend implementing a reservation policy that reserves a certain percentage of conference room availability exclusively for member use, especially during peak times. By balancing revenue generation with member priority, GAAR can better serve its core community, reinforcing member value and engagement while still leveraging external partnerships responsibly. This approach would demonstrate a clear commitment to putting members' NEEDS first, strengthening the role our association.

## 24. Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®.

The GAAR Board of Directors oversees the association's mission, vision, and strategy, ensuring policies, resources, and programs serve members effectively. They provide financial oversight, guide advocacy, uphold ethical standards, and act in the best interests of the membership. Working closely with staff, they translate strategy into action, strengthen member value, and ensure our association remains a vital, adaptable resource for REALTORS® in New Mexico.

25. A position on the GAAR Board of Directors means serving your Association and putting the needs of the members first. Do you affirm that you will serve your membership, acting in a neutral capacity for the betterment of the members?

Yes. I affirm

#### 26. What do you think will be unique about the next two-year time frame?

The next two years in New Mexico real estate will bring steady growth, modest price appreciation, and a market that remains stable yet strategically competitive. Mortgage rates holding in the mid-6% range will keep affordability at the forefront, while sustained rental demand continues to shape investor interest. For GAAR, the key will be agility—leveraging targeted advocacy, advanced technology, and elevated member engagement to position REALTORS® for long-term success in an evolving marketplace.

## 27. What leadership skills, education, experience or training do you possess that you feel would be beneficial on the Board of Directors?

As a Marine Corps veteran in Intelligence, I bring a wealth of leadership and training experience that uniquely benefits the GAAR Board of Directors. My experience includes serving on both local and state real estate boards, actively contributing to GAAR and SWMLS committees. A graduate of GAAR's Leadership Development Program with a C2EX endorsement from NAR, I have honed skills in advocacy, member engagement, and professional development. Having spoken at national conferences, I'm confident in representing our industry with authority and passion—always prioritizing member interests while advancing GAAR's mission and impact.

## 28. What else would you like to tell the membership about yourself? (i.e. personal interests, activities, hobbies, etc.)

I was born in Bombay, India and proudly became an American citizen, embracing the diverse experiences that have shaped my journey. I am a mother to my daughter Abigail (senior in high school) and my special needs son, who I call my miracle baby, Israel. Outside of my professional life, I am passionate about Brazilian jiu-jitsu and maintaining my fitness in the gym, both of which instill discipline and resilience. I love traveling to the world's most beautiful beaches and coastal destinations, finding inspiration and balance by the sea. Additionally, I am a dedicated firearms trainer, committed to empowering people with the skills and confidence to safely handle weapons and defend themselves. These interests reflect my commitment to personal growth, service, and helping others thrive in all aspects of life.

We appreciate your interest in serving. You will be notified when the Nominating Committee chooses the candidate slate for the upcoming election.