

gaar 2026 GAAR Board of Directors Candidate Questionnaire

Name shane Dolinski



Brokerage Name

Brokerage Address

City

State

Realty One of NM

4121 Wyoming #2

Albuqurque

NM

1. Member Type: Please select REALTOR®/Associate Broker Designated REALTOR® if you are listed as the Designated/Qualifying Broker of your office. 2. Have you been a a REALTOR® for at Yes least three (3) years? 3. Have you been a member of GAAR Yes for at least one (1) year? 4. Have you had any Code of Ethics No violations or non-compliance of a membership duty in the last three (3) years? 5. For which position are you Vice President (1 year term, Officer position) applying? 6. If you selected an Officer position, Yes - I have had at least 5 transactions that closed in the prior to nomination, have you had at prior 12 months least 5 transactions that closed in the prior 12 month period (August 1, 2024) - July 31, 2025) and/or are you a QB of at least 5 brokers? 7. To be eligible for an Officer 2024-2025 position, you must have fulfilled a two (2) year term on the Board of Directors within five (5) years of nomination. Please provide the years you served as a Director or Officer on the GAAR Board of Directors. Please write N/A if not applicable. 8. If you selected an Officer position, Yes have you served on at least one (1) **GAAR or SWMLS Committee in the** past five (5) years? 9. Please list all GAAR, SWMLS, NMAR or NAR committees or task forces you have been a

member of. (You can find your GAAR/SWMLS committee history on your Member Portal.)

GAAR BoD, GAP Committee, ABCD Committee, LDP

10. To run for the position of President-elect, you must have fulfilled a two-year term on the GAAR **Board of Directors (Officer or** Director). If you selected to run for the President-elect position, have you served a two-year term?

Yes

N/A

12. Number of years licensed:

5-10 years

13. Number of years of REALTOR® membership:

5-10 years

14. Have you participated in GAAR's Leadership Development Program or NMAR's Growth & Involvement Program?

Yes

If yes, which one and what year?

LDP 2022

15. Please indicate which REALTOR® Designations you hold:

ABR

SRS

16. Please list any REALTOR® institutes, societies or councils in which you currently hold membership.

None

17. What are your primary disciplines in your real estate practice? Check all that apply.

Residential

18. Service as an elected Officer or Director requires attendance at Board of Director meetings - and Executive Committee meetings for Officers. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) or more regular or special meetings per fiscal year without an excuse deemed valid by the Board of Directors shall be construed as resignation. If elected, will you attend the regular and special meetings of GAAR as an Officer or Director?

Yes

19. What challenges face the current real estate industry?

The real estate industry is navigating a unique mix of high interest rates with higher inventory than the last several years which is shifting buyer and seller expectations. Technology is moving faster than many agents can adapt to, AI and automation are changing how consumers shop for and sell homes. Affordability continues to be a pressing concern, and regulatory changes — both local and national — are creating uncertainty for investors, homeowners, and the agents who serve them. The challenge is not just keeping up, but staying ahead with skills, tools, and strategies that allow us to thrive in this new environment.

20. What challenges face the Association?

While we offer incredible resources, some members don't see the full value because they are either unaware of what's available or aren't sure how to integrate it into their business. Committee's like the GAP Committee help share this information, but I think we need to find ways to get more member involvement. There is so much value at GAAR and on our MLS, sadly most of us don't take advantage of it.

21. Given the challenges you identified above, how would you contribute as a leader?

I bring a perspective grounded in real-world experience as a working broker, investor, and community

leader. I understand what it's like to navigate market shifts and still grow a business. As a Director, I will continue to advocate for practical, results-driven solutions, whether that's enhancing education so members can use new tools effectively, improving communication so resources reach the right people, or building stronger community partnerships that benefit both our members and the public. I believe in listening first, but I'm not afraid to push for change when it's needed.

22. How do you feel GAAR could be more relevant to our members?

We can be more relevant by meeting members where they are — both in their business journey and in how they prefer to connect. That means shorter, more targeted trainings on timely topics, easy-to-digest video or podcast updates, and real-world application over theory. It also means continuing to be a strong voice in legislative and regulatory matters, so our members know GAAR is actively protecting their ability to do business and help to protect the property rights of our clients.

23. Name an area where GAAR could be better and how you would address it.

GAAR could strengthen its engagement with investor-focused members and those in the short-term rental community. These segments of our membership face unique challenges and opportunities that are often underrepresented in training and advocacy. I would work to develop targeted education and policy updates for these groups, as well as create channels for their voices to be heard in decision-making. My role as NM Airbnb Community Leader has shown me the importance of bridging the gap between the REALTOR® community and emerging real estate models.

24. Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®.

The Board of Directors is responsible for setting the direction of the Association, ensuring that GAAR's mission and resources align with the needs of our members. The Board has a very REAL responsibility to be good stewards of the membership dues and every Board meeting we review the costs associated with running Association and deciding where the dollars should go for the greateer good. The Board also provides oversight and reviews policies, and makes decisions that impact the long-term health and reputation of our Association. Directors serve as ambassadors, problem-solvers, protectors, and advocates for the membership as a whole.

25. A position on the GAAR Board of Directors means serving your Association and putting the needs of the members first. Do you affirm that you will serve your membership, acting in a neutral capacity for the betterment of the members?

Yes, I affirm

26. What do you think will be unique about the next two-year time frame?

I think the next two years will bring continued market volatility and more significant shifts in how consumers interact with real estate professionals. We'll see greater adoption of Al and data-driven marketing. There will be a need to clearly define value in ways technology cannot replace. Legislative changes, particularly around housing affordability and property rights, will also demand strong advocacy from our Association.

27. What leadership skills, education, experience or training do you possess that you feel would be beneficial on the Board of Directors?

I am currently completing a two-year term on the GAAR Board of Directors and serve as the current Past-Chair on the GAP Committee, where I've contributed to policy discussions and membership initiatives and have helped to put on some really GREAT events:) I have also passed the Leadership Development Program in 2022.

I am a local real estate investor, experienced team leader of Elevated Real Estate Services, and am the NM Airbnb Community Leader, which has given me a deep understanding of the intersection between real estate, legislation, and community needs. My leadership style blends big-picture thinking with practical, actionable solutions, and I am skilled at facilitating discussions that move from ideas to results.

28. What else would you like to tell the membership about yourself? (i.e. personal interests, activities, hobbies, etc.)

I'm happiest when I'm moving — whether that's playing guitar, camping/fishing, skiing, swimming, or hitting the racquetball court. I'm passionate about traveling and exploring new cities, both here in New Mexico and around the world. I've lived in Albuquerque for over 25 years, and I love experiencing life to the fullest while staying active physically, mentally, and in the community.

We appreciate your interest in serving. You will be notified when the Nominating Committee chooses the candidate slate for the upcoming election.