GAAR Candidate Resume

Name: Bridget Hazen

Member Type: <u>X</u>Qualifying Broker <u>Associate Broker</u>

Firm Name: Nest Realty

Address: 12405 San Francisco Rd. NE Albuquerque, NM 87122

Phone: (505) 977-4719

Email: Bridget@nestnewmexico.com

1. Have you been a REALTOR[®] member of GAAR for at least 3 years prior to this nomination? <u>X</u>YES

2. Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?

___YES

<u>X</u>NO

3. Are you applying for an Officer or Director position?

___OFFICER (President-Elect, Vice President)

X DIRECTOR

4. If you selected "Officer" in question 3, which position are you applying for? PRESIDENT-ELECT

_____VICE PRESIDENT

5. If you selected "Officer" in question 3, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?

____YES ____NO

6. If you selected "Officer" in question 3, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months *or* are you a QB of at least 5 Brokers?

- _YES I have had at least 5 transactions that closed in the prior 12 months
- ___YES I am a QB of at least 5 Brokers

____NO

1. REALTOR® Designations: CRS, Green, CDPE, SFS

2. Number of years licensed: <u>9</u> Years of REALTOR[®] Membership: <u>9</u>

3. Have you ever been a Member of, or Chaired, a Committee or Task Force at GAAR, RANM, NAR, SWMLS or Other?

<u>I have been on the Ombudsman Committee since its inception. I am also on the LEAP</u> <u>Committee.</u>

4. Have you participated in GAAR's Leadership Series? <u>YES X</u>NO

%

5. List any REALTOR Institutes, Societies, or Councils in which you currently hold Membership:

6. In the appropriate space, indicate approximate percentage of your time that reflects your business

- Single-family Brokerage: <u>100</u>%
- Appraising: ____%
- Counseling: ____%
- Farm & Land Brokerage: ____%
- Commercial Brokerage: ____% - Mortgage Financing: %
- Industrial Broker: %
- Securities Brokerage: %
- Building & Development: ____%
- Property Management: ____%
- Other:

7. Service as an elected Officer or Director required attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. If elected, will you attend the regular meeting of GAAR as an Officer or Director? <u>X</u>YES <u>NO</u> If No, please explain:

GAAR Candidate Questionnaire

1. What challenges face the current real estate industry?

Our industry is subject to constant changes and additions to rules and regulations set by state and national government. In this profession, our job is to remain agile and educate our consumers on these changes.

2. What challenges face the Association?

In these ever-changing regulatory times, our association is challenged to keep the members informed by providing relevant education, tools and resources.

3. How do you feel GAAR could be more relevant to our members?

In this era of information-sharing public domain sites, we rely on GAAR to help elevate our reputation in the community and preserve the value of our profession.

4. Name one problem you find with GAAR, and how would you fix it:

According to the 2013 membership satisfaction survey, 39% of respondents fail to recognize the benefit of membership outside of MLS access. Our Association does many things well but falls short on relaying the message of value proposition. We could address this by adopting a campaign that advertises perk available to membership and celebrates the contributions of GAAR in our field.

5. Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS?

The Board ensures our members have access to the most up-to-date industry knowledge and provides us with the appropriate tools for implementation. The Board also oversees professional standards ensuring due process, manages the budget and represents the needs of our local membership at state and national levels.

6. What do you feel will be unique about the 2015/2016 time frame?

With the Realtor organization mandating significant changes at the local and state levels, it is more important than ever for GAAR to represent the unique needs of our membership.

7. What leadership skills will be critical during this period?

In order to confront the challenges ahead of us, our leaders must be agile, resourceful, solutionoriented and possess the ability to think critically.

8. What education, experience, skills or training do you possess that would be beneficial on the Board of Directors?

I currently own and operate a thriving independent Real Estate Brokerage. I rely heavily on my own resourcefulness to stay abrest of changes in our industry and community. Prior to becoming a Realtor, I was an officer in the United States Air Force. Through my military training, I acquired many valuable leadership traits – among these, communication and agility. For the past three years I have served as an Ombuds. This experience has expanded my ability to think critically when confronted with a challenge and to identify many options towards a successful outcome.

9. Given the challenges that face the Association, why would you want to be a Leader?

Since I became a Realtor in 2005, our industry has weathered some significant challenges. Through it all, I continue to be impressed by the fortitude of our Association. I am inspired by what I have seen the Association accomplish through community outreach and member advocacy and I am eager to be a part of it.

10. Additional remarks by Candidate:

You can learn more about me at my website www.nestnewmexico.com. If you would like to visit with me about my candidacy, please contact me at 505.977.4719 or Bridget@nestnewmexico.com