

GAAR Candidate Resume

Name: Danny Wm. Vigil

Member Type: ___ Qualifying Broker Associate Broker

Firm Name: Coldwell Banker Legacy

Address: 500 Unser Blvd. SE, Rio Rancho, NM 87124

Phone: (505) 459-6657

Email: DannyWmVigil@CBLegacy.com

1. Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?

YES

NO

2. Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?

YES

NO

3. Are you applying for an Officer or Director position?

OFFICER (President-Elect, Vice President)

DIRECTOR

4. If you selected "Officer" in question 3, which position are you applying for?

PRESIDENT-ELECT

VICE PRESIDENT

5. If you selected "Officer" in question 3, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?

YES

NO

6. If you selected "Officer" in question 3, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months *or* are you a QB of at least 5 Brokers?

YES – I have had at least 5 transactions that closed in the prior 12 months

YES – I am a QB of at least 5 Brokers

NO

1. REALTOR® Designations:

2. Number of years licensed: 13

Years of REALTOR® Membership: 13

3. Have you ever been a Member of, or Chaired, a Committee or Task Force at GAAR, RANM, NAR, SWMLS or Other?

Member of Rookie of the Year Committee since 2003, 2014 Member of the 2014 GAAR BOD to an appointed position since 8/2014.

4. Have you participated in GAAR's Leadership Series? X YES ___ NO

5. List any REALTOR Institutes, Societies, or Councils in which you currently hold Membership:

6. In the appropriate space, indicate approximate percentage of your time that reflects your business

- Single-family Brokerage: 100 %
- Appraising: _____ %
- Counseling: _____ %
- Farm & Land Brokerage: _____ %
- Commercial Brokerage: _____ %
- Mortgage Financing: _____ %
- Industrial Broker: _____ %
- Securities Brokerage: _____ %
- Building & Development: _____ %
- Property Management: _____ %
- Other: _____ %

7. Service as an elected Officer or Director required attendance at Board of Director meetings.

Regular attendance is necessary for understanding Association business. If elected, will you attend the regular meeting of GAAR as an Officer or Director? X YES ___ NO

If No, please explain:

GAAR Candidate Questionnaire

1. What challenges face the current real estate industry?

The current economic conditions and jobs outlook are a big challenge to our current Real Estate industry.

2. What challenges face the Association?

Being able to strengthen our 3-way agreement between GAAR, RANM and NAR to help serve our Association and maintain our relevancy.

3. How do you feel GAAR could be more relevant to our members?

By continued efforts to maintain the marketing efforts of the Realtor brand name and proving value to the consumer.

4. Name one problem you find with GAAR, and how would you fix it:

Maintaining relevancy of the Realtor brand. By promoting and improving GAAR's value at both RANM and NAR's levels.

5. Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS?

The role of the GAAR BOD is to have a fiduciary responsibility to maintain the best interest of the Association through Duty, Care and Loyalty.

6. What do you feel will be unique about the 2015/2016 time frame?

What we do to protect and promote the REALTOR brand in a changing Real Estate environment will be important to our success in keeping REALTORS relevant at the local level.

7. What leadership skills will be critical during this period?

I think the leadership skill of being able and willing to understand the ever changing world of Real Estate and the changing issues that we face will be critical. Being able to listen and willing to engage in conversation to gain knowledge of the issues.

8. What education, experience, skills or training do you possess that would be beneficial on the Board of Directors?

As a US Navy Marine, I was able to possess and demonstrate the skills needed to gain the experience of communicating up and down a chain of command. I learned about Loyalty and maintaining confidentiality.

9. Given the challenges that face the Association, why would you want to be a Leader?

I believe that I possess the skills and personal integrity to serve the Association in a manner that will help preserve the relevancy of the Association.

10. Additional remarks by Candidate:

I view the opportunity to serve our membership as a Director on the Board of Directors as a **privilege**. I promise to serve to the best of my ability and honorably.