

GAAR Candidate Resume

Name: John Lopez

Member Type: ___ Qualifying Broker X Associate Broker

Firm Name: Coldwell Banker Legacy

Address: 8200 Carmel NE 87122

Phone: (505) 991-3386

Email: JohnLopezRealEstate@gmail.com

1. Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?

X YES

___ NO

2. Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?

___ YES

X NO

3. Are you applying for an Officer or Director position?

___ OFFICER (President-Elect, Vice President)

X DIRECTOR

4. If you selected "Officer" in question 3, which position are you applying for?

___ PRESIDENT-ELECT

___ VICE PRESIDENT

5. If you selected "Officer" in question 3, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?

___ YES

___ NO

6. If you selected "Officer" in question 3, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months *or* are you a QB of at least 5 Brokers?

___ YES – I have had at least 5 transactions that closed in the prior 12 months

___ YES – I am a QB of at least 5 Brokers

___ NO

1. REALTOR® Designations:

2. Number of years licensed: 15 years

Years of REALTOR® Membership: 15 years

3. Have you ever been a Member of, or Chaired, a Committee or Task Force at GAAR, RANM, NAR, SWMLS or Other? NO

4. Have you participated in GAAR's Leadership Series? ___ YES X NO

5. List any REALTOR Institutes, Societies, or Councils in which you currently hold Membership:

6. In the appropriate space, indicate approximate percentage of your time that reflects your business

- Single-family Brokerage: 95 %
- Appraising: %
- Counseling: %
- Farm & Land Brokerage: %
- Commercial Brokerage: %
- Mortgage Financing: %
- Industrial Broker: %
- Securities Brokerage: %
- Building & Development: 5 %
- Property Management: %
- Other: %

7. Service as an elected Officer or Director required attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. If elected, will you attend the regular meeting of GAAR as an Officer or Director? X YES ___ NO

If No, please explain:

GAAR Candidate Questionnaire

1. What challenges face the current real estate industry?

I believe the real estate industry has lost some luster to the public these last 7 years. Between the fear of the economy, the negativity in our government and the drop in home values people are not as excited as they once were to buy, sell and be a home owner. The challenge is to communicate that homeownership is still the best investment and creates the most security for families!

2. What challenges face the Association?

Just like the public, the brokers have lost some faith in our industry! I believe it's important first and foremost we energize our brokers and teach them how to focus on the good, struggle on the good and the good will follow. In turn this will spin the industry in to a more positive atmosphere.

3. How do you feel GAAR could be more relevant to our members?

Provide Free CE at the brokers locations around town as a thank you for being part of the association.

4. Name one problem you find with GAAR, and how would you fix it:

As a member for 15+ years my impression of GAAR is something that I have to be part of to practice Real Estate, but not sure what else GAAR does or provides. I would do a campaign illustrating to all members all the different benefits and programs GAAR is involved in and what they do for its members.

5. Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS?

BOD main role is to protect the integrity of the Real Estate Industry here in ABQ and surrounding areas. BOD needs to be available to the members as well as creating a professional and positive persona to the public.

6. What do you feel will be unique about the 2015/2016 time frame?

It will be very important to make a large presence in the industry since it will be the beginning of rebuilding our local industry. With all that has gone on with both the real estate community and the public we need to make sure people truly understand the importance of homeownership and what the real job of a Real estate broker/agent is.

7. What leadership skills will be critical during this period?

Very important to lead by example with emphasis on positivity and integrity while making sure that everyone remembers there will be accountability.

8. What education, experience, skills or training do you possess that would be beneficial on the Board of Directors?

I have an A.A, B.S and GB98. I own 2 other businesses Rapid MVD and Clear Vision Construction, so I am use to leading and managing projects, politics and people.

9. Given the challenges that face the Association, why would you want to be a Leader?

I feel the NM real estate industry and given me so much over my career and I feel it is only right that I take this opportunity to give back a little.

10. Additional remarks by Candidate:

I appreciate being considered for the BOD and fully understand either direction you may go in during the selection of the BOD process. If you, as a BOD, see a better use of me and what I bring to the Association please don't hesitate to ask!