

GAAR Candidate Resume

Name: Stephanie Chapman

Member Type: Qualifying Broker Associate Broker

Firm Name: Keller Williams

Address: 6703 Academy NE

Phone: (505) 271-8200

Email: stephaniechapman@kw.com

1. Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?

YES

NO

2. Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?

YES

NO

3. Are you applying for an Officer or Director position?

OFFICER (President-Elect, Vice President)

DIRECTOR

4. If you selected "Officer" in question 3, which position are you applying for?

PRESIDENT-ELECT

VICE PRESIDENT

5. If you selected "Officer" in question 3, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?

YES

NO

6. If you selected "Officer" in question 3, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months *or* are you a QB of at least 5 Brokers?

YES – I have had at least 5 transactions that closed in the prior 12 months

YES – I am a QB of at least 5 Brokers

NO

1. REALTOR® Designations:

2. Number of years licensed: 12

Years of REALTOR® Membership: 12

3. Have you ever been a Member of, or Chaired, a Committee or Task Force at GAAR, RANM, NAR, SWMLS or Other?

GAAR Director

4. Have you participated in GAAR's Leadership Series? X YES ___NO

5. List any REALTOR Institutes, Societies, or Councils in which you currently hold Membership:

Women's Council of REALTORS®

6. In the appropriate space, indicate approximate percentage of your time that reflects your business

- Single-family Brokerage: _____%
- Appraising: _____%
- Counseling: _____%
- Farm & Land Brokerage: _____%
- Commercial Brokerage: _____%
- Mortgage Financing: _____%
- Industrial Broker: _____%
- Securities Brokerage: _____%
- Building & Development: _____%
- Property Management: _____%
- Other: 100 % - Leadership

7. Service as an elected Officer or Director required attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. If elected, will you attend the regular meeting of GAAR as an Officer or Director? X YES ___NO

If No, please explain:

GAAR Candidate Questionnaire

1. What challenges face the current real estate industry?

Trulia/Zillow role in the market. Staying relevant and provide member services that brokers are aware of (they aren't currently – how do we get these programs out).

2. What challenges face the Association?

Member participation – so many great programs – Awareness.

3. How do you feel GAAR could be more relevant to our members?

I think communication is key and our role in our own offices to support GAAR and what it brings to the table.

4. Name one problem you find with GAAR, and how would you fix it:

Increase professionalism for our brokers – we need to raise the bar. Trainers and educators - make sure they are relevant.

5. Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS?

Leadership and impartial opinions and direction.

6. What do you feel will be unique about the 2015/2016 time frame?

We have to consistently bring cutting edge technology, solutions and education.

7. What leadership skills will be critical during this period?

Listening – helping our brokers. Grow our brokers.

8. What education, experience, skills or training do you possess that would be beneficial on the Board of Directors?

Leader in large office of 175 agents. Team player, many leadership training classes with our brokerage.

9. Given the challenges that face the Association, why would you want to be a Leader?

Work toward common goals – be part of the solution.

10. Additional remarks by Candidate:

I loved being part of the BOD and would like to continue participating.