



## 2014 MEMBER RECOGNITION AWARDS

### Award Categories & Nomination Forms

REALTOR® Members are invited to submit nominations for the following awards:

|                                |   |
|--------------------------------|---|
| ★ 2014 REALTOR® of the Year    | ★ 2014 Sales Manager of the Year        |
| ★ 2014 C.O. Nelson Award       | ★ 2014 Rookie of the Year               |
| ★ 2014 Salesperson of the Year | ★ 2014 GAAR/Security Escrow Scholarship |

Nomination forms must be submitted to the person indicated at the bottom of the nomination form by **February 4, 2015**. Ballots received after that date may not be eligible for consideration. REALTOR® Members may submit only one nomination per award and must sign the nomination form.

Award winners will be announced at the 94<sup>th</sup> Annual Greater Albuquerque Association of REALTORS® Awards Gala at the Albuquerque Museum, March 6, 2015.

More information about this event will be communicated soon.

### 2015 Awards Gala

March 6, 2015, 6:00 pm -10:00 pm

Albuquerque Museum

2000 Mountain Rd NW

Albuquerque, NM 87102



## Nomination Category: REALTOR® of the Year

### Criteria to consider:

- 1 Must be a REALTOR® in good standing with GAAR, RANM, and NAR.
- 2 Must exhibit a consistently high degree of professionalism.
- 3 Must be actively involved in the REALTOR® organization on a local, state and/or national level through service on committees, Boards, special projects and initiatives, etc.
- 4 Must demonstrate professional accomplishments and contributions to the community.

Nominee: \_\_\_\_\_

Company: \_\_\_\_\_

### List local, state, and national association activities and contributions in 2014:

### List significant accomplishments stating why you believe this individual should be considered for this award:

### List civic activities and contributions to the community in 2014:

### Does this person:

- |   |   |
|---|---|
| <input type="checkbox"/> Encourage professional behavior? | <input type="checkbox"/> Offer ideas?       |
| <input type="checkbox"/> Share critical knowledge?        | <input type="checkbox"/> Share experiences? |
| <input type="checkbox"/> Offer encouragement?             | <input type="checkbox"/> Teach by example?  |
| <input type="checkbox"/> Make him/herself available?      |   |

### Please feel free to attach additional information or documentation.

Your name (please print): \_\_\_\_\_

Your email: \_\_\_\_\_ Your phone #: \_\_\_\_\_

Please fax, email, mail or hand deliver:  
Fax: 505-724-3497 · Email: [dearl@gaar.com](mailto:dearl@gaar.com)  
Mail: 1635 University Blvd. NE, Albuquerque, NM 87102  
Attn: Dana Earl

**Nomination Deadline is February 4, 2015**



## Past REALTOR<sup>®</sup> of the Year Winners

|      |             |                |      |             |               |
|------|-------------|----------------|------|-------------|---------------|
| 1953 | C.O.        | Nelson         | 1984 | John        | Henderson III |
| 1954 | Sam         | Brown          | 1985 | Douglas     | Vaughan       |
| 1955 | Charles     | Williams       | 1986 | Robin       | Dyche         |
| 1956 | Don         | Weagley        | 1987 | Betty       | Ostrower      |
| 1957 | George      | Walker         | 1988 | William     | Campbell, Sr. |
| 1958 | Arthur      | Welsh          | 1989 | James (Jim) | Fisher        |
| 1959 | C.K. "Budd" | Redd           | 1990 | Louis       | Tulga         |
| 1960 | Paul        | Batsl          | 1991 | Annette     | Huff          |
| 1961 | Jack        | Clifford       | 1992 | Margo       | Gordon        |
| 1962 | Bill        | Brown          | 1993 | Earl        | Greer         |
| 1963 | Keith       | Burch          | 1994 | Maryann     | Bassett       |
| 1964 | Roger       | Cox            | 1995 | Jim         | Salazar       |
| 1965 | Peter       | McCanna        | 1996 | Ida         | Kelly         |
| 1966 | John        | McMullan       | 1997 | William     | Campbell, III |
| 1967 | Gene        | Buescher       | 1998 | Alan        | Winkeljohn    |
| 1968 | F.A. "Bud"  | Lewis          | 1999 | Jim         | Maddox        |
| 1969 | Sidney      | Hertzmark      | 2000 | Linda       | Foster        |
| 1970 | Willis      | Smith          | 2001 | John        | Lewinger      |
| 1971 | Jack        | Stahl          | 2002 | Violet      | Gautsch       |
| 1972 | Doyle       | Pargin         | 2003 | Connie      | Ryan          |
| 1973 | Bob         | Grant          | 2004 | Kurstin     | Johnson       |
| 1974 | Bill        | Hooten         | 2005 | Gerald      | Campbell      |
| 1975 | L.C.        | Van Landingham | 2006 | Bill        | Hallett       |
| 1976 | Max         | Mansur         | 2007 | Peter       | Parnegg       |
| 1977 | Hannes      | Parnegg        | 2008 | Cathy       | Colvin        |
| 1978 | Brad        | Huckabee       | 2009 | Archie      | Saiz          |
| 1979 | Virginia    | Clausen        | 2010 | Marketta    | Damonte       |
| 1980 | Harold      | Lukens         | 2011 | Cathy       | Olson         |
| 1981 | Mil         | Rockman        | 2012 | Ric         | Thom          |
| 1982 | Tom         | Schiffer       | 2013 | Marc        | Guggino       |
| 1983 | Randall     | Eakin          |      |             |               |



## Nomination Category: C.O. Nelson Award

C.O. Nelson was the first recipient of the REALTOR<sup>®</sup> of the Year Award in 1953 from the Albuquerque Board of REALTORS<sup>®</sup>. The C.O. Nelson Award is given annually to a REALTOR<sup>®</sup> member who demonstrates longevity in the profession and service to the REALTOR<sup>®</sup> Association at the local, state, and/or national level.

### Criteria to consider:

- 1 Must be a REALTOR<sup>®</sup> in good standing with GAAR, RANM, and NAR.
- 2 Must have past and present service to the Greater Albuquerque Association of REALTORS<sup>®</sup>.
- 3 Must demonstrate longevity and extensive achievement in the profession.
- 4 Must consistently model professionalism.

Nominee: \_\_\_\_\_

Company: \_\_\_\_\_

### List activities and contributions to local, state, or national associations:

Nominee's years in the Real Estate profession: \_\_\_\_\_

Please feel free to attach additional information or documentation.

Your name (print): \_\_\_\_\_

Your email: \_\_\_\_\_ Your phone #: \_\_\_\_\_

Please fax, email, mail or hand deliver:  
Fax: 505-724-3497 · Email: [dearl@gaar.com](mailto:dearl@gaar.com)  
Mail: 1635 University Blvd. NE, Albuquerque, NM 87102  
Attn: Dana Earl  
Nomination Deadline is February 4, 2015



## Past C.O. Nelson Winners

|      |          |          |      |             |              |
|------|----------|----------|------|-------------|--------------|
| 1986 | C.O.     | Nelson   | 2000 | Sibyl       | Hendrix      |
| 1987 | Madelyn  | Rathbun  | 2001 | Don         | Weagley      |
| 1988 | Gene     | Buescher | 2002 | Charles     | Williams     |
| 1989 | Max      | Mansur   | 2003 | Jack        | Clifford     |
| 1990 | Sam      | Brown    | 2004 | William     | Campbell     |
| 1991 | Virginia | Clausen  | 2005 | Roger       | Cox          |
| 1992 | None     |          | 2006 | Annette     | Huff         |
| 1993 | None     |          | 2007 | Bill        | Hooten       |
| 1994 | Doyle    | Pargin   | 2008 | James (Jim) | Fisher       |
| 1995 | John     | McMullan | 2009 | William     | Campbell III |
| 1996 | Arthur   | Welsh    | 2010 | Lou         | Tulga        |
| 1997 | Mil      | Rockman  | 2011 | Harold      | Lukens       |
| 1998 | Martin   | Eckert   | 2012 | Jim         | Maddox       |
| 1999 | Margo    | Gordon   | 2013 | Maryann     | Bassett      |



## Nomination Category: Sales Person of the Year

### Criteria to consider:

- 1 Must be a REALTOR® in good standing with GAAR, RANM, and NAR.
- 2 Must have actively participated in the REALTOR® organization on a local, state, or national level during 2014.
- 3 Must exhibit willingness to share professional knowledge and experience.
- 4 Must demonstrate a marked degree of professionalism and notable level of production.

Nominee: \_\_\_\_\_

Company: \_\_\_\_\_

Years licensed: \_\_\_\_\_

Years as a REALTOR®: \_\_\_\_\_

### List local, state, or national association activities and contributions in 2014:

Annual Production: \$ \_\_\_\_\_

**Please feel free to attach additional information or documentation.**

Your name (print): \_\_\_\_\_

Your email: \_\_\_\_\_ Your phone #: \_\_\_\_\_

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Attn: Dana Earl  
**Nomination Deadline is February 4, 2015**



## Past Sales Person of the Year Winners

|      |           |             |      |                |                 |
|------|-----------|-------------|------|----------------|-----------------|
| 1953 | John      | Robinson    | 1984 | Ida            | Kelly           |
| 1954 | Bud       | Lewis       | 1985 | Louis          | Tulga           |
| 1955 | Steve     | Blazick     | 1986 | Annette        | Huff            |
| 1956 | Jim       | Pierce      | 1987 | C. Earl        | Greer           |
| 1957 | Harmon    | Guard       | 1988 | Carol Ann      | Sorensen        |
| 1958 | C.A.      | Bobrschmidt | 1989 | William (Bill) | Campbell        |
| 1959 | Bruce     | Caird       | 1990 | Lynn           | Martinez        |
| 1960 | Leslie    | Smith       | 1991 | Ernest (Tim)   | Cummins         |
| 1961 | Robert    | Hay         | 1992 | Georgia        | Vrendenburgh    |
| 1962 | Charles   | Murphy      | 1993 | David          | Walters         |
| 1963 | Leonard   | Hartman     | 1994 | Mary Ann       | Fisher          |
| 1964 | John      | Ray         | 1995 | Linda          | Joyce           |
| 1965 | Marshall  | Barrett     | 1996 | Ann            | C De Baca       |
| 1966 | Al        | Receconi    | 1997 | Laurie         | Johnson         |
| 1967 | Myrle     | Shurtleff   | 1998 | Bill           | Hallett         |
| 1968 | Kennith   | Williams    | 1999 | Jan            | Davis           |
| 1969 | Harold    | Birkenholtz | 2000 | David          | Huhn            |
| 1970 | Edwin     | Haley       | 2001 | Doni           | Lazar           |
| 1971 | Mike      | O'Conner    | 2002 | Carol          | Crawford        |
| 1972 | J. Norman | Linton      | 2002 | Cynthia        | Harris          |
| 1973 | Leonard   | Elliott     | 2003 | Barbara        | Maddox          |
| 1974 | Jerry     | Heitzman    | 2004 | Cathy          | Colvin          |
| 1975 | Michael   | McMullan    | 2005 | Paul           | Billingham      |
| 1976 | Jim       | Fisher      | 2006 | Paul           | Wilson          |
| 1977 | Paul      | Gallagher   | 2007 | Channing       | Kelly           |
| 1978 | Ben       | Lucero      | 2008 | JoLynn         | Torres          |
| 1979 | Tom R.    | Schiffer    | 2009 | Janie          | Gilmore-Daniels |
| 1980 | Jean      | Rathbun     | 2010 | Shirley        | Rich            |
| 1981 | Betty     | Ostrower    | 2011 | Beverly        | Hilton          |
| 1982 | Randall   | Eakin       | 2012 | Kris           | Cannaday        |
| 1983 | Robin R.  | Dyche       | 2013 | Pat            | Finnegan        |



## Nomination Category: Sales Manager of the Year

### Criteria to consider:

- 1 Must be a REALTOR® in good standing with GAAR, RANM, and NAR.
- 2 Must be a Sales Manager or Owner/Broker who manages five or more associates.
- 3 Must have nine months experience as a Manager.
- 4 Must have actively participated in the REALTOR® organization on a local, state, or national level during 2014.

Nominee: \_\_\_\_\_

Company: \_\_\_\_\_

**List local, state, or national association activities and contributions:**

**Give examples of outstanding management capabilities:**

**Please feel free to attach additional information or documentation.**

Your name (print): \_\_\_\_\_

Your email: \_\_\_\_\_ Your phone #: \_\_\_\_\_

**Please fax, email, mail or hand deliver:**  
Fax: 505-724-3497 · Email: [dearl@gaar.com](mailto:dearl@gaar.com)  
Mail: 1635 University Blvd. NE, Albuquerque, NM 87102  
Attn: Dana Earl  
**Nomination Deadline is February 4, 2015**





## Past Sales Manager of the Year Winners

|      |             |               |      |              |             |
|------|-------------|---------------|------|--------------|-------------|
| 1959 | Phil        | Black         | 1987 | Maryann      | Bassett     |
| 1960 | Bill        | Reeder        | 1988 | Linda        | Foster      |
| 1961 | Roger       | Cox           | 1989 | Terry        | Towndrow    |
| 1962 | Chris       | Blohn         | 1990 | Michael      | Wilsher     |
| 1963 | Doyle       | Pargin        | 1991 | Sandi        | Reeder      |
| 1964 | Norman      | Kepler        | 1992 | Robert       | Clifford    |
| 1965 | Max         | Mansur        | 1993 | Hershel      | Stolebarger |
| 1966 | None        |               | 1994 | Robert       | Kircher     |
| 1967 | None        |               | 1995 | Jeff         | Moskowitz   |
| 1968 | None        |               | 1996 | James        | Padon       |
| 1969 | C.F.        | Williams      | 1997 | Michelle     | Selby       |
| 1970 | John        | Shelby        | 1998 | Robert (Bob) | Treece      |
| 1971 | Brad        | Huckabee      | 1999 | Barbara      | White       |
| 1972 | Chet        | Hearn         | 2000 | James (Jim)  | Pitts       |
| 1973 | Chase       | Magnuson      | 2001 | Kay          | Azbill      |
| 1974 | Gerald      | Haarer        | 2002 | Keith        | Coulter     |
| 1975 | John        | Henderson III | 2003 | Geoffrey     | Grover      |
| 1976 | Darell      | Halderman     | 2004 | Rick         | Mather      |
| 1977 | Bill        | Willis        | 2005 | Mary Kay     | Gutierrez   |
| 1978 | Bruce       | Molde         | 2006 | Cynthia      | Harris      |
| 1979 | Jim         | Salazar       | 2007 | Beverlee     | Henry       |
| 1980 | Rosser      | Knee          | 2008 | Michael      | Arruti      |
| 1981 | Dennis      | Fish          | 2009 | Connie       | Kounas      |
| 1982 | James (Jim) | Fisher        | 2010 | Alyson       | Campbell    |
| 1983 | Wayne       | Burch         | 2011 | Marc         | Guggino     |
| 1984 | Phil        | Phillips, Sr. | 2012 | Rosie        | Harmon      |
| 1985 | Betty       | Ostrower      | 2013 | Jolynn       | Torres      |
| 1986 | Lynne       | Dvorak        |      |              |             |



## Nomination Category: Rookie of the Year

**Thank you for taking the time to nominate one of your REALTOR® colleagues for the 2014 Rookie of the Year Award. To assist you with your nomination, we have created this quick checklist to aid you in the nomination process:**

- Review the qualifications listed on the bottom half of this page to ensure your nominee qualifies.
- Complete the Nomination Form on the following page. If the form does not allow for sufficient space for your nomination, feel free to attach additional pages. Please note that all communications regarding the nomination process will be via email, so it is critical that we have an accurate email address for you and the nominee.
- Submit your nomination by emailing it to Dana Earl at: [dearl@gaar.com](mailto:dearl@gaar.com). To confirm receipt, contact Dana at (505) 724-3477.
- Please let your nominee know that you have nominated them by providing them with the Candidate Questionnaire included with this document.

**The nominating committee will follow up with the nominee, but *please help us by alerting the nominee that interviews will be held in mid-late January so that they can plan accordingly. Specific interviews will be made once the Candidate Questionnaire is received by the committee.***

### Qualifications

- As of December 31, 2014, nominees must have been licensed with the New Mexico Real Estate Commission and a member of GAAR for no more than 18 months and no less than 6 months. Therefore, nominees must have been licensed between July 1, 2013 – June 30, 2014.
- Nominees must be currently licensed, actively practicing and in good standing with GAAR, RANM, and NAR.
- Nominees may not have been a Builder's salesperson prior to licensing.
- ROTY is an individual award. A member of a team may apply if no other member on that team has been licensed for longer than the 18 month period described above. Nominees will be judged on an individual basis.

### Criteria to Consider:

- 1** Production by the individual from January 1, 2014 – December 31, 2014. Production must be documented and signed off by the nominee's Qualifying Broker.
- 2** Service to the real estate community- either through involvement with GAAR, SWMLS, RANM, or NAR.
- 3** Service to the Greater Albuquerque community.
- 4** Professionalism and business acumen- encompassing ethics, public behavior, listing presentation, marketing materials, and interaction with other REALTORS®.
- 5** Educational achievements- including formal education, continuing education and designations.



## Nomination Category: Rookie of the Year

### NOMINEE INFORMATION

Name: \_\_\_\_\_ Company: \_\_\_\_\_

Email: \_\_\_\_\_ Phone: \_\_\_\_\_

Nominee's Date of Licensure: \_\_\_\_\_

*Please calculate production from January 1, 2014 – December 31, 2014.*

Production (Volume in \$): \_\_\_\_\_

Production (Number of Closed Transactions): \_\_\_\_\_

### BROKER CERTIFICATION

Please attach documentation of production with the Qualifying Broker's signature at the bottom.

Why should this person be considered for Rookie of the Year for 2014?

*Please feel free to attach additional information or documentation.*

### PERSON MAKING THE NOMINATION

Name: \_\_\_\_\_ Company: \_\_\_\_\_

Email: \_\_\_\_\_ Phone: \_\_\_\_\_

#### For Committee Use Only

Confirmation to Person Making Nomination

Email to Nominee

Follow Up Email to Nominee

Nominee Questionnaire Received

Interview Scheduled

Time: \_\_\_\_\_

Interview Reminder Email

Interview Reminder Call

Notes: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

#### HOW TO DELIVER YOUR NOMINATION

Scan and email to Dana Earl at:

dearl@gaar.com

To confirm receipt, contact Dana at

505-724-3477

**\*\*Deadline is February 4, 2015\*\***



## Nomination Category: Rookie of the Year

### Candidate Questionnaire - Rookie of the Year

**SUBMISSION DEADLINE IS February 4, 2015. Email form to Dana Earl at: [dearl@gaar.com](mailto:dearl@gaar.com).**

**Name:** \_\_\_\_\_ **Company:** \_\_\_\_\_

**Email:** \_\_\_\_\_ **Website:** \_\_\_\_\_

**Service to the real estate community through involvement with GAAR, SWMLS, RANM, and/or NAR.**  
(Please include dates, positions held, awards or recognition received):

**Service to the Greater Albuquerque community**

(Please include dates, positions held, awards or recognition received):

**Have you ever been licensed in another state? If so, what city, state and during what dates?**

**Please explain any real estate related experience you had prior to licensure:**

**Do you currently, or have you ever worked on a real estate team? If so, what team and what was your role?**



## Nomination Category: Rookie of the Year

### Candidate Questionnaire (Continued)

SUBMISSION DEADLINE IS February 4, 2015. Email form to Dana Earl at [dearl@gaar.com](mailto:dearl@gaar.com).

Do you have any family members in real estate? If so, what has their role been during your first year in the business?

**Educational History, including formal education, continuing education, and designations.** (Please include name of institution, degree(s) earned, and dates):

List any real estate designation(s) that you are currently working toward:

*Please attach additional sheets if this form did not provide you with enough space for your accomplishments.*

**Please submit the following items with this questionnaire:**

- List of transactions for 2014 - including address, final sales price and representation (listing/selling)
- Resume
- Website information or specific website page for review

#### HOW TO DELIVER YOUR CANDIDATE QUESTIONNAIRE

- 1) Scan and email to Dana Earl at [dearl@gaar.com](mailto:dearl@gaar.com).
- 2) Direct questions to Dana at 505-724-3477

**\*\*Deadline is February 4, 2015\*\***



## Past Rookie of the Year Winners

|      |           |            |      |              |              |
|------|-----------|------------|------|--------------|--------------|
| 1982 | Cathy     | Harris     | 1997 | Nancy        | Harville     |
| 1982 | Darlene   | Moore      | 1997 | Victor       | Raymos       |
| 1983 | Neal      | Goldblatt  | 1998 | Linda        | Allison      |
| 1983 | Pat       | King       | 1998 | Tim          | Tourville    |
| 1984 | Elizabeth | McGuire    | 1999 | Kim          | Duong        |
| 1984 | James     | Pardon     | 1999 | David        | Meyer        |
| 1984 | Alice     | Stephens   | 2000 | Jeremiah     | Collins      |
| 1985 | David     | Slade      | 2000 | John         | Foster       |
| 1985 | Dan       | Uranga     | 2001 | Lisa         | Barnes       |
| 1986 | Jack      | Buckley    | 2001 | Susan Nelson | Anderson     |
| 1986 | Cheryl    | Marlow     | 2002 | Marcey       | Chase        |
| 1987 | Tania     | Feierman   | 2002 | Danny        | Vigil        |
| 1987 | Mimi      | Montgomery | 2002 | Vicki        | Creil        |
| 1987 | Ana Lee   | Pace       | 2003 | Earl         | Henson       |
| 1988 | Patrick   | Apodaca    | 2003 | Channing     | Kelly        |
| 1988 | Britt     | Bare       | 2003 | Shawn        | Domingo      |
| 1989 | Beth      | Beaver     | 2004 | Tammy        | Hawkins      |
| 1989 | Betty     | Leslie     | 2004 | Gary         | Martinez     |
| 1989 | M.Mary    | Romero     | 2004 | Chris        | Anderson     |
| 1990 | Seth      | Jacob      | 2005 | Dennis       | Groves       |
| 1990 | Eve       | Leppke     | 2005 | Jim          | Thomas       |
| 1990 | Dennis    | Monroe     | 2005 | Sean         | Remington    |
| 1991 | Bobbi     | Carrillo   | 2006 | Susan        | Sedoryk      |
| 1991 | Jama      | Fontaine   | 2006 | David        | Liotta       |
| 1991 | Jan       | Kokos      | 2006 | Christian    | Juarez       |
| 1992 | Dan       | Marker     | 2007 | Michelle     | Smith        |
| 1992 | Christy   | Moore      | 2007 | Mona         | Romero       |
| 1992 | Pat       | Wilson     | 2008 | Greg         | Sofio        |
| 1993 | Mark      | Boitano    | 2008 | Emile        | Gonzales     |
| 1993 | James     | Furlong    | 2009 | Amy          | Romero-Riley |
| 1993 | Rick      | Judd       | 2010 | Michael      | Lizzi        |
| 1994 | Val       | King       | 2010 | Gary         | Shaw         |
| 1994 | Lani      | Kish       | 2011 | Lacey        | Biby         |
| 1994 | Roni      | Merbler    | 2011 | Janis        | Fensterer    |
| 1995 | Michele   | Andrewa    | 2012 | Tara         | Hardern      |
| 1995 | Dana      | Slade      | 2013 | Joseph       | Chacon       |
| 1995 | Judy      | Snow       | 2013 | Ashley       | Shaffer      |
| 1996 | Janiece   | Blake      |      |              |              |
| 1996 | Susan     | Navarro    |      |              |              |
| 1996 | Alice     | Smith      |      |              |              |



## GAAR/Security Escrow Scholarship

Security Escrow Corporation, in conjunction with the Greater Albuquerque Association of REALTORS<sup>®</sup>, has established a real estate school scholarship fund. The \$1,000 scholarship is awarded each year to pay for required education classes and the state exam to become a real estate licensee. The recipient must be 20 to 24 years old and a relative of a REALTOR<sup>®</sup> member of GAAR. Applicants must submit an essay that answers the question "Why would a career in real estate be a good fit for you?"

**Applications must be submitted to the GAAR Office by 5:00 p.m. on Friday, February 6, 2015. The scholarship will be presented by Security Escrow at the GAAR Annual Awards Gala. The scholarship covers the winner's cost of tuition for pre-licensing education and exam fees. The check will be made payable to the real estate school of the recipient's choice.**

### Application Form

Name of Applicant: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Phone: \_\_\_\_\_

Email: \_\_\_\_\_ Date of Birth: \_\_\_\_\_

***Special Instruction to Applicants: Please Include with your Application Form a short essay ( 2-3 paragraphs) that answers the following question:  
"Why would a career in real estate be a good fit for you?"***

\*\*\*\*\*

Name of related REALTOR<sup>®</sup>: \_\_\_\_\_

Relationship: \_\_\_\_\_ Company Name: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

**Please fax, email, mail or hand deliver.**

Fax: 505-724-3497 Email: [dearl@gaar.com](mailto:dearl@gaar.com)

Mail: 1635 University Blvd. NE, Albuquerque, NM 87102

**Application Deadline is February 6, 2015.**

