#8	COMPLETE
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## PAGE 1: GAAR Candidate Resume

Q1: Name:	Dario Gonzales
Q2: Member Type:	Associate Broker
Q3: Additional Info:	
Firm Name:	Keller Williams Realty
Address:	6240 Riverside Plaza Lane NW #100
City/Town:	Albuquerque
State:	NM
ZIP:	87120
Email Address:	dariogg@kw.com
Phone Number:	5058971100
Q4: Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?	Yes
Q5: Do you have any Code of Ethics violations or non- compliance of a membership duty in the last 3 years?	No
Q6: Are you applying for an Officer position? If so, which one?	Respondent skipped this question
Q7: Are you applying for a Director position?	Yes
Q8: If you selected "Officer" in question 6, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?	Respondent skipped this question
Q9: If you selected "Officer" in question 6, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months and/or are you a QB of at least 5 Brokers?	Respondent skipped this question
Q10: Number of years licensed:	5-10 years
Q11: Years of REALTOR® Membership:	5-10 years

# Q12: Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of:

Leadership Development, RANM/NAR Federal Political Coordinator Alternate

Q13: Have you participated in GAAR's Leadership	Yes
Series?	

### 2015 GAAR Questionnaire/Resume

Q16: In the appropriate space, indicate approximate percentage of your time that reflects your business (must				
Q15: Please list any REALTOR® Designations you hold:	Respondent skipped this question			
Q14: Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:	Respondent skipped this question			

add up to 100%) - Single-family Brokerage:	100
Q17: Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. If elected, will you attend the regular meeting	Yes

of GAAR as an Officer or Director?

#### PAGE 2: GAAR Candidate Resume

#### Q18: What challenges face the current real estate industry?

Proprietary Data Security, Consumer Advocacy and Outreach

#### Q19: What challenges face the Association?

Industry pacing, equitable association fees, and member engagement

#### Q20: How do you feel GAAR could be more relevant to our members?

Member outreach

#### Q21: Name one problem you find with GAAR, and how would you fix it:

Dues and value of the dues. Providing members a transparent and clear reconciling of all member monies utilized.

#### Q22: Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

To evaluate issues and challenges facing the membership as a whole and providing solutions/feedback to improve the association for the members to allow better service to consumers and stay in step with the industry.

#### Q23: What do you feel will be unique about the 2016/2017 time frame?

The interface of the industry is changing rapidly and it's important we empower our members to embrace it and utilize and leverage it more as a tool rather than as competition.

#### Q24: What leadership skills will be critical during this period?

Foresight to help better position the membership. Commitment to tough decision making. Collaboration and communication to ensure we allow and show the membership that they're always part of the conversation.

# Q25: What education, experience, skills or training do you possess that would be beneficial on the Board of Directors?

Through the myriad of business and personal experiences with Keller Williams, GAAR, LLS, and other organizations I feel my strengths to problem solve, collaborate, and assist others will be an asset to the Board.

#### Q26: Given the challenges that face the Association, why would you want to be a Leader?

To make decisions that allow the Association to best position itself for its members.

Q27: Additional remarks by Candidate:

Respondent skipped this question