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COMPLETE

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Q1: Name: Dawn Chadwell

Q2: Member Type: Qualifying Broker

Q3: Additional Info:

Firm Name: EXIT Realty Transformations
Address: 4520 Montgomery Blvd NE
Address 2: Suite 1
City/Town: Albuquerque
State: NM
ZIP: 87109
Email Address: Dawnchadwell@gmail.com
Phone Number: 505-306-9448

Q4: Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination? Yes

Q5: Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years? No

Q6: Are you applying for an Officer position? If so, which one? Respondent skipped this question

Q7: Are you applying for a Director position? Yes

Q8: If you selected "Officer" in question 6, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years? Respondent skipped this question

Q9: If you selected "Officer" in question 6, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months and/or are you a QB of at least 5 Brokers? Respondent skipped this question

Q10: Number of years licensed: 5-10 years

Q11: Years of REALTOR® Membership: 5-10 years

Q12: Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of:

LEAP committee - GAAR

Q13: Have you participated in GAAR's Leadership Series?

Yes

Q14: Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

ABR (applied for), CDPE

Q15: Please list any REALTOR® Designations you hold:

ABR, CDPE, AHWD, GRI

Q16: In the appropriate space, indicate approximate percentage of your time that reflects your business (must add up to 100%)

- Single-family Brokerage:	90
- Appraising:	0
- Counseling:	0
- Farm & Land Brokerage:	0
- Commercial Brokerage:	0
- Mortgage Financing:	0
- Industrial Broker:	0
- Securities Brokerage:	0
- Building & Development:	0
- Property Management:	10
- Other:	0

Q17: Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. If elected, will you attend the regular meeting of GAAR as an Officer or Director?

Yes

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Q18: What challenges face the current real estate industry?

I believe the current challenges include the volatile market place, uneducated customers, and the ever changing climate in the industry.

Q19: What challenges face the Association?

I believe the association faces education challenges of both its members, and the population we serve, along with the technology advances, that are difficult but a must to keep up with.

Q20: How do you feel GAAR could be more relevant to our members?

I believe that GAAR is always trying to be relevant with the speaker series, opportunities and out reach to our realtor members, and the education and functions we are doing on a continuing basis.

Q21: Name one problem you find with GAAR, and how would you fix it:

I think communication is one problem. Positive control on the type and frequency of communication is important. I would diversify the types of communication a bit more. I would include the current posts on the MLS, and bulk e-mails, but I would increase more one on one communication, and require more feedback from members. I would track open rates on e-mails, and contact members who did not open, and I would do a random sampling of members to make sure they read the e-mail that was sent on the most important issues.

Q22: Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

I believe the Board of Directors are there to support GAAR, and advocate for the GAAR membership, making sure that the interests of each member and the membership in whole is served- all while protecting the community and making sure the perception of Realtors is strengthened and improved.

Q23: What do you feel will be unique about the 2016/2017 time frame?

I believe the growth that GAAR will experience in the next few years is going to be unique, along with the ever changing and volatile market- is going to be very unique!

Q24: What leadership skills will be critical during this period?

I believe that some of the leadership skills required will be being able to maintain a calm spirit, and mindset. Decisive action, and listening and hearing our members will be very critical- keeping in mind that we represent our members, not our own interests.

Q25: What education, experience, skills or training do you possess that would be beneficial on the Board of Directors?

I believe that my years in the military- giving years of leadership experience and training, along with over 20 years in the healthcare industry- which gives lots of experience in record keeping, handling delicate situations, and so much more- will make me a great Member of the board of directors. Not to mention, I have 5 kids, and a husband of 27 years- that I manage and love well!

Q26: Given the challenges that face the Association, why would you want to be a Leader?

I feel that one must be involved to affect change. If you are not involved and give of yourself, and your time and resources than you should not complain. Being positive, and involved are the best way to affect change!

Q27: Additional remarks by Candidate:

Thank you for the opportunity to help and serve the membership at GAAR,
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