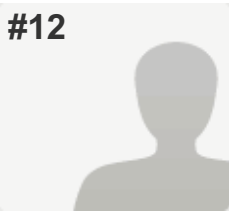


#12

**COMPLETE****Collector:** Web Link (Web Link)**Started:** Monday, August 31, 2015 10:17:33 AM**Last Modified:** Monday, August 31, 2015 11:27:10 AM**Time Spent:** 01:09:36**IP Address:** 73.228.4.92

PAGE 1: GAAR Candidate Resume

| | |
|---|---|
| Q1: Name: | Don Martindell |
| Q2: Member Type: | Qualifying Broker |
| Q3: Additional Info: | |
| Firm Name: | American Realty |
| Address: | 123000 Loyola Avenue NE |
| City/Town: | Albuquerque |
| State: | NM |
| ZIP: | 87112 |
| Email Address: | cameron@casadon.com |
| Phone Number: | 505-263-7618 |
| Q4: Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination? | Yes |
| Q5: Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years? | No |
| Q6: Are you applying for an Officer position? If so, which one? | |
| Officer (select one) | President-Elect |
| Q7: Are you applying for a Director position? | <i>Respondent skipped this question</i> |
| Q8: If you selected "Officer" in question 6, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years? | Yes |
| Q9: If you selected "Officer" in question 6, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months and/or are you a QB of at least 5 Brokers? | YES – I have had at least 5 transactions that closed in the prior 12 months , YES – I am a QB of at least 5 Brokers |
| Q10: Number of years licensed: | >30 years |
| Q11: Years of REALTOR® Membership: | >30 years |
| Q12: Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of: | |
| Pro Standards, RPAC, National MLS Committee, RANM Forms Committe | |

Q13: Have you participated in GAAR's Leadership Series? Yes

Q14: Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:
CRS, ABR, SRES

Q15: Please list any REALTOR® Designations you hold:
CRS, ABR, SRES

Q16: In the appropriate space, indicate approximate percentage of your time that reflects your business (must add up to 100%)

| | |
|----------------------------|----|
| - Single-family Brokerage: | 90 |
| - Farm & Land Brokerage: | 7 |
| - Commercial Brokerage: | 3 |

Q17: Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. If elected, will you attend the regular meeting of GAAR as an Officer or Director? Yes

PAGE 2: GAAR Candidate Resume

Q18: What challenges face the current real estate industry?

Serious economic issues facing the Albuquerque Metro area and the State of New Mexico. Job creation in our community. Industry and Technology Change. More importantly the speed of change. How do we as an industry and profession keep up with the exponential speed of change.

Q19: What challenges face the Association?

1. To Maintain the outstanding service the GAAR Association and its staff provides to the Members.
 2. To ensure the Association is providing the most relevant programs and services to its Members.
 3. To ensure the local Association is working cohesively with the State & National Boards.
 4. To keep the Association members informed on the ever changing trends in the real estate industry.
-

Q20: How do you feel GAAR could be more relevant to our members?

To promote the outstanding service the Board already provides its Members. Let the Members know what an outstanding staff GAAR employs and how professional they perform their duties. Inform and educate the Members of the many valuable benefits, tools and services the Association provides. Encourage greater participation from the members. I believe all of the above tasks are performed. The current Board and Staff have built a solid foundation for the Association. It will be important for the incoming Board to build on this foundation.

Q21: Name one problem you find with GAAR, and how would you fix it:

The lack of interest in the GAAR organization by many of the members (not all). To utilize as many forms of communication as economically possible to promote the benefits and value of GAAR membership. I believe this problem has been clearly identified by the Association provides. The "fix" - ensure the systems in place are relevant, continually undated and consistently and strategically implemented.

Q22: Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

To ensure the Association is operating in an ethical and professional manner. To ensure the Association is financially sound. To ensure the Association provides exceptional service and valuable benefits to the members of the Association.

Q23: What do you feel will be unique about the 2016/2017 time frame?

1. How the Association prepares to keep up with the industry changes.
 2. How the Association prepares to keep up with the speed of technology change.
 3. The enormous amount of uncertainty in the economy and the housing market and how it will effect the Association and the majority of its members.
 4. The wonderful opportunity to build on the solid foundation that is in place at GAAR.
-

Q24: What leadership skills will be critical during this period?

To be thoroughly familiar with the ever changing issues facing the Real Estate Industry locally and nationally. To have an ability to listen to both sides of an issue with an open mind before making decisions that affect GAAR and its Membership.

Q25: What education, experience, skills or training do you possess that would be beneficial on the Board of Directors?

30 years of experience as a Real Estate Broker in the Albuquerque Metro area. NAR, RANM, and GAAR member for 30 years. Volunteer service to the Realtor organization on Local, State, and National committees, task forces and servicing as Director for both Boards and multiple Officer Positions on the SWMLS Board including SWMLS President and GAAR Vice President.

Q26: Given the challenges that face the Association, why would you want to be a Leader?

I believe it is an opportunity to provide experienced insight and shape the future of our industry. The corny but true reason: It is a way to give back to the profession and the organization that has been good to me. The selfish reason: It gives me the opportunity as an owner/broker of a real estate firm to stay current with major issues confronting my/our profession.

Q27: Additional remarks by Candidate:

I believe this is an exciting and challenging time for the Real Estate profession. It will be critical for our association to stay relevant and maintain the exceptional value it provides to its members. I believe it is extremely important to be an active volunteer in the organization that serves and promotes the real estate industry and my/our profession.
