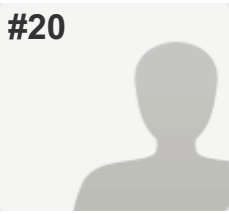


#20

**COMPLETE****Collector:** Web Link (Web Link)**Started:** Sunday, August 09, 2015 3:34:16 PM**Last Modified:** Friday, September 11, 2015 1:31:31 PM**Time Spent:** Over a month**IP Address:** 50.130.253.203

PAGE 1: GAAR Candidate Resume

Q1: Name:	Ginny Longbotham
Q2: Member Type:	Associate Broker
Q3: Additional Info:	
Firm Name:	Signature Southwest Properties
Address:	6745 Academy NE
City/Town:	Albuquerque
State:	NM
ZIP:	87109
Email Address:	ginnylin@comcast.net
Phone Number:	505-280-2660
Q4: Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?	Yes
Q5: Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?	No
Q6: Are you applying for an Officer position? If so, which one?	<i>Respondent skipped this question</i>
Q7: Are you applying for a Director position?	Yes
Q8: If you selected "Officer" in question 6, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?	<i>Respondent skipped this question</i>
Q9: If you selected "Officer" in question 6, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months and/or are you a QB of at least 5 Brokers?	<i>Respondent skipped this question</i>
Q10: Number of years licensed:	>30 years
Q11: Years of REALTOR® Membership:	>30 years
Q12: Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of:	
Current Board of Directors	
Q13: Have you participated in GAAR's Leadership Series?	No

2015 GAAR Questionnaire/Resume

Q14: Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

Respondent skipped this question

Q15: Please list any REALTOR® Designations you hold:

CRS; CNE

Q16: In the appropriate space, indicate approximate percentage of your time that reflects your business (must add up to 100%)

- Single-family Brokerage: 100

Q17: Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. If elected, will you attend the regular meeting of GAAR as an Officer or Director?

Yes

PAGE 2: GAAR Candidate Resume

Q18: What challenges face the current real estate industry?

Keeping up with technology & security
Keeping up with changing laws

Q19: What challenges face the Association?

Keeping the members knowledgeable and communicating with the members

Q20: How do you feel GAAR could be more relevant to our members?

I think this past year the changes have been superb regarding communication, however, it is still a challenge to get the members to participate.

Q21: Name one problem you find with GAAR, and how would you fix it:

Nothing at this point since becoming involved, I have learned so much more than I ever knew. In the early days, (years ago) very little was done to help the members. This is changing and must continue on the same path. Education, the tech room, the tech guru's and the board videos are all great.

Q22: Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

To support the members in technology, education and communication so that they can be great agents in making the dream of home ownership throughout the state come true.

Q23: What do you feel will be unique about the 2016/2017 time frame?

New federal and state laws will change our industry as well as technology. Along with these changes will be heighten security issues both local and national; technical and personal.

Q24: What leadership skills will be critical during this period?

Positive attitude, patience, willingness to learn and to change. Hiring the experts to help with the challenges.

Q25: What education, experience, skills or training do you possess that would be beneficial on the Board of Directors?

Positive attitude, over 30 years in the Real Estate Industry all in Albuquerque. Tenacity to not give up and a good listener. Also thinking out of the box.

Q26: Given the challenges that face the Association, why would you want to be a Leader?

I want to help find the answers and also stay up on the changes in our industry. When I started in 1981 the board was just a place to get supplies and to donate blood. In the past years it has become a vital part of the industry and its members. I want to help promote what GAAR has to offer and give back for all the years it has supported me in my career.

Q27: Additional remarks by Candidate:

I am currently on the board, stepping in at the last minute when another board member could not fulfill their obligation. I am pleased to say in just two meetings I have learned an immense amount of information and hopefully have contributed just as little for other members of the board.
