#15	COMPLETE
	Collector: Web Link (Web Link)
	Started: Monday, August 31, 2015 2:13:50 PM
	Last Modified: Monday, August 31, 2015 2:35:27 PM
	Time Spent: 00:21:36
	IP Address: 97.123.24.24

# PAGE 1: GAAR Candidate Resume

Q1: Name:	Jean Duran
Q2: Member Type:	Qualifying Broker
Q3: Additional Info:	
Firm Name:	Realty One of NM
Address:	4200 Wyoming Blvd NE
Address 2:	Suite C
City/Town:	Albuqueruqe
State:	NM
ZIP:	87111
Email Address:	jeanduran@jeanduran.com
Phone Number:	5052594946
Q4: Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?	Yes
Q5: Do you have any Code of Ethics violations or non- compliance of a membership duty in the last 3 years?	No
Q6: Are you applying for an Officer position? If so, which one?	Respondent skipped this question
Q7: Are you applying for a Director position?	Yes
Q8: If you selected "Officer" in question 6, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?	Respondent skipped this question
Q9: If you selected "Officer" in question 6, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months and/or are you a QB of at least 5 Brokers?	Respondent skipped this question
Q10: Number of years licensed:	20-30 years
Q11: Years of REALTOR® Membership:	20-30 years

Q12: Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of:

Professional Standards Committee

No

Yes

Q13: Have you participated in GAAR's Leadership	
Series?	

Q14: Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

Respondent skipped this question

## Q15: Please list any REALTOR® Designations you hold:

## GRI ePro

Q16: In the appropriate space, indicate approximate percentage of your time that reflects your business (must add up to 100%)

- Single-family Brokerage:	95
- Appraising:	0
- Counseling:	0
- Farm & Land Brokerage:	2
- Commercial Brokerage:	3
- Mortgage Financing:	0
- Industrial Broker:	0
- Securities Brokerage:	0
- Building & Development:	0
- Property Management:	0
- Other:	0

Q17: Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. If elected, will you attend the regular meeting of GAAR as an Officer or Director?

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#### Q18: What challenges face the current real estate industry?

An unstable economy, rapidly changing technology

## Q19: What challenges face the Association?

Uneducated brokers practicing Real Estate

#### Q20: How do you feel GAAR could be more relevant to our members?

I think the current Board is doing a great job, keep doing more of the same

#### Q21: Name one problem you find with GAAR, and how would you fix it:

Some QB's don't understand the relevance and value of GAAR and encourage their Associates to rebel against the dues and fees that are paid

## Q22: Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

Their role is to enhance the REALTOR® profession and to advocate for private property rights.

# Q23: What do you feel will be unique about the 2016/2017 time frame?

I think we will have more people join the Realtor bandwagon and think they can make a quick buck in a healthy market

## Q24: What leadership skills will be critical during this period?

Foresight, experience, being able to tactfully voice an opinion without being controversial

# Q25: What education, experience, skills or training do you possess that would be beneficial on the Board of Directors?

Qualifying Broker Bachelor Degree Business Education Past SWMLS President, RANM Director, Past SWMLS Director

## Q26: Given the challenges that face the Association, why would you want to be a Leader?

I want to be a representative for the small and medium size brokerages so that decisions are made in a equitable manner

Q27: Additional remarks by Candidate:

Respondent skipped this question