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**COMPLETE****Collector:** Web Link (Web Link)**Started:** Wednesday, August 26, 2015 2:05:26 PM**Last Modified:** Thursday, August 27, 2015 12:04:00 PM**Time Spent:** 21:58:34**IP Address:** 76.127.52.147

## PAGE 1: GAAR Candidate Resume

<b>Q1: Name:</b>	Jennifer Zamarron
<b>Q2: Member Type:</b>	Associate Broker
<b>Q3: Additional Info:</b>	
Firm Name:	Home Locator Service
Address:	6919 Conestoga NW
City/Town:	Albuquerque
State:	NM
ZIP:	87120
Email Address:	redjenzen2002@yahoo.com
Phone Number:	5054009927
<b>Q4: Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?</b>	Yes
<b>Q5: Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?</b>	No
<b>Q6: Are you applying for an Officer position? If so, which one?</b>	<i>Respondent skipped this question</i>
<b>Q7: Are you applying for a Director position?</b>	Yes
<b>Q8: If you selected "Officer" in question 6, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?</b>	<i>Respondent skipped this question</i>
<b>Q9: If you selected "Officer" in question 6, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months and/or are you a QB of at least 5 Brokers?</b>	<i>Respondent skipped this question</i>
<b>Q10: Number of years licensed:</b>	5-10 years
<b>Q11: Years of REALTOR® Membership:</b>	5-10 years
<b>Q12: Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of:</b>	Grievance Committee
<b>Q13: Have you participated in GAAR's Leadership Series?</b>	No

2015 GAAR Questionnaire/Resume

**Q14: Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:** *Respondent skipped this question*

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**Q15: Please list any REALTOR® Designations you hold:** *Respondent skipped this question*

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**Q16: In the appropriate space, indicate approximate percentage of your time that reflects your business (must add up to 100%)**

- Single-family Brokerage: 100

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**Q17: Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. If elected, will you attend the regular meeting of GAAR as an Officer or Director?** Yes

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**Q18: What challenges face the current real estate industry?**

By far it is Buyers trying to obtain a loan. First time home buyers need to be better educated on the process.

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**Q19: What challenges face the Association?**

Our Real Estate market is still not healthy and is still in recovery. The biggest challenge is to get more qualified buyers and educate on how to obtain the credit to qualify for loans.

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**Q20: How do you feel GAAR could be more relevant to our members?**

Members that are connected through GAAR is are held to higher standard. Emphasis on being a member should be important and defined more to the public.

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**Q21: Name one problem you find with GAAR, and how would you fix it:**

More yearly training on Standards of Practice would be beneficial to all members.

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**Q22: Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:**

Honesty and Integrity are key characteristics for any Member and a Board of Director should be held to a higher standard. Continuing to enforce the Code of Ethics to new and existing members.

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**Q23: What do you feel will be unique about the 2016/2017 time frame?**

The new Closing Disclosure Statement will be implemented and I feel patience and more education will be needed in this time frame.

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**Q24: What leadership skills will be critical during this period?**

Positive and Trustworthy Leadership. Along with Professionalism.

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**Q25: What education, experience, skills or training do you possess that would be beneficial on the Board of Directors?**

I primarily work with First time home buyers and am constantly receiving feedback from these type of Buyers who feel lost at times in the whole process.

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**Q26: Given the challenges that face the Association, why would you want to be a Leader?**

I feel I can make a difference because I represent hard working family's in today's market. People trust me to help in a life changing transaction and I am willing to be available for my clients at any time. I am also eager to learn so that I can share my knowledge to Buyers and Sellers and the Public. I have been a silent leader for many years and am ready to take the next step and have a voice in order to make improvements.

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**Q27: Additional remarks by Candidate:**

I started the Real Estate business working for a licensed Real Estate Appraiser for the State of New Mexico when I was 17. I proceeded to work for the Bernalillo County Assessors Office and then with a Custom Home Builder before getting my License. I wanted to make sure I knew every step in the Real Estate Industry before I began to help people fulfill their dream with buying their first home.

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