

COMPLETE

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PAGE 1: GAAR Candidate Resume

| Q1: Name: | John Crowley |
|--|----------------------------------|
| Q2: Member Type: | Associate Broker |
| Q3: Additional Info: | |
| Firm Name: | Granfors Realty, LLC |
| Address: | P.O. Box 90009 |
| Address 2: | 9500 Montgomery NE STE 214 |
| City/Town: | Albuquerque |
| State: | NM |
| ZIP: | 87199 |
| Email Address: | johncrow1000@gmail.com |
| Phone Number: | 505-307-8695 |
| Q4: Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination? | Yes |
| Q5: Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years? | No |
| Q6: Are you applying for an Officer position? If so, which one? | Respondent skipped this question |
| Q7: Are you applying for a Director position? | Yes |
| Q8: If you selected "Officer" in question 6, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years? | Respondent skipped this question |
| Q9: If you selected "Officer" in question 6, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months and/or are you a QB of at least 5 Brokers? | Respondent skipped this question |
| Q10: Number of years licensed: | 1-5 years |
| Q11: Years of REALTOR® Membership: | 1-5 years |
| Q12: Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of: | Respondent skipped this question |
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2015 GAAR Questionnaire/Resume

| Q13: Have you participated in GAAR's Leadership Series? | No |
|---|---|
| Q14: Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership: | Respondent skipped this question |
| Q15: Please list any REALTOR® Designations you hold: | Respondent skipped this question |
| Q16: In the appropriate space, indicate approximate perceadd up to 100%) | entage of your time that reflects your business (must |
| - Single-family Brokerage: | 75 |
| - Farm & Land Brokerage: | 25 |
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Q18: What challenges face the current real estate industry?

Misinformation from online sources.

Q19: What challenges face the Association?

The very same challenges that face all organizations. Recruiting talent.

Q20: How do you feel GAAR could be more relevant to our members?

Provide educational opportunities that are relevant.

Q21: Name one problem you find with GAAR, and how would you fix it:

IT help. Not just a Friday help session. A Monday Tuesday help session. Have them vary between AM and afternoon. Convenience

Q22: Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

Keep the members above board. Policing and keeping GAAR at the cutting edge.

Q23: What do you feel will be unique about the 2016/2017 time frame?

market will improve.

Q24: What leadership skills will be critical during this period?

A comfort with risk and uncertainty

Q25: What education, experience, skills or training do you possess that would be beneficial on the Board of Directors?

College education and many years of direct sales

2015 GAAR Questionnaire/Resume

Q26: Given the challenges that face the Association, why would you want to be a Leader?

it's best to live in the thick of things

Q27: Additional remarks by Candidate:**Respondent skipped this question