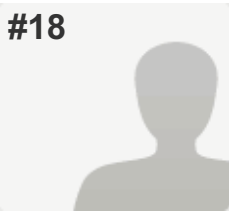


#18

**COMPLETE****Collector:** Web Link (Web Link)**Started:** Friday, August 28, 2015 3:47:30 PM**Last Modified:** Thursday, September 03, 2015 3:32:16 PM**Time Spent:** Over a day**IP Address:** 75.161.90.191

PAGE 1: GAAR Candidate Resume

Q1: Name:	Lauren Mueller Skinner
Q2: Member Type:	Associate Broker
Q3: Additional Info:	
Firm Name:	Caruso Realty LLC
Address:	9998 Montgomery NE
City/Town:	Albuquerque
State:	NM
ZIP:	87111
Email Address:	muellerskinner@gmail.com
Phone Number:	5054894899
Q4: Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?	Yes
Q5: Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?	No
Q6: Are you applying for an Officer position? If so, which one?	<i>Respondent skipped this question</i>
Q7: Are you applying for a Director position?	Yes
Q8: If you selected "Officer" in question 6, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?	<i>Respondent skipped this question</i>
Q9: If you selected "Officer" in question 6, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months and/or are you a QB of at least 5 Brokers?	<i>Respondent skipped this question</i>
Q10: Number of years licensed:	10-20 years
Q11: Years of REALTOR® Membership:	10-20 years
Q12: Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of:	<i>Respondent skipped this question</i>
Q13: Have you participated in GAAR's Leadership Series?	No

2015 GAAR Questionnaire/Resume

Q14: Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

Respondent skipped this question

Q15: Please list any REALTOR® Designations you hold:

CRS ABR

Q16: In the appropriate space, indicate approximate percentage of your time that reflects your business (must add up to 100%)

- Single-family Brokerage: 100

Q17: Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. If elected, will you attend the regular meeting of GAAR as an Officer or Director?

Yes

PAGE 2: GAAR Candidate Resume

Q18: What challenges face the current real estate industry?

The market is the biggest struggle. Our market is recovering, but at a slow pace. Realtors who are used to selling higher end homes (over 500K) are finding that they have to change their marketing strategy. The biggest challenge currently for Realtors is having to readjust their farms, marketing, networking and agenda to revise and fit the needs of the recovery.

Q19: What challenges face the Association?

The association is suffering from the loss of experienced Realtors over the recession, and the influx of new blood now that the market is in good health. The change of programs (Flex, authentisign, etc) calls for training for new agents as well as more programs to help brokers, new and old, in the field.

Q20: How do you feel GAAR could be more relevant to our members?

As you are doing, more free training available, the facilities have been updated nicely, I would suggest monthly meetings and networking for new agents.

Q21: Name one problem you find with GAAR, and how would you fix it:

Dues are an issue with agents. There must be a better way to implement the structure of agent's dues.

Q22: Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

A Veteran Realtor who has experienced the ebbs and flows of the Real Estate Market for almost 20 years and who wants to help expand the knowledge of new agents, and colleagues to help the Real Estate Industry.

Q23: What do you feel will be unique about the 2016/2017 time frame?

The market is recovering! And so are we. Albuquerque is seeing new numbers it hasn't seen in 6 years.

Q24: What leadership skills will be critical during this period?

Experience, motivation, persistence, enthusiasm.
You have to love this business to remain.

Q25: What education, experience, skills or training do you possess that would be beneficial on the Board of Directors?

I am a CRS, ABR, NINJA INSTALLED Veteran Realtor of 18 years. I owned and operated Corrales Realty, have worked with the best brokers; Peter Parnegg, Mike Carter, Doyle Pargin, and dare I say, Doug Vaughan. I have been on the board of directors for my church for 6 years and helped that facility through economic recovery. I am the former president of the Kiwanis club of Corrales and led that organization through economic difficulties.

Q26: Given the challenges that face the Association, why would you want to be a Leader?

Real Estate is my passion. My colleagues are my family. We are all in this together and I want to help make a difference and make our jobs easier,

Q27: Additional remarks by Candidate:

Thank You for your consideration and support.
Lauren Mueller Skinner CRS ABR
