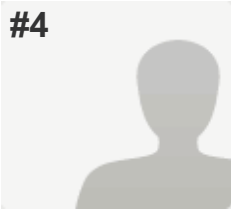


#4

**COMPLETE****Collector:** Web Link (Web Link)**Started:** Wednesday, August 19, 2015 3:41:38 PM**Last Modified:** Wednesday, August 19, 2015 3:46:02 PM**Time Spent:** 00:04:23**IP Address:** 207.224.247.98

PAGE 1: GAAR Candidate Resume

Q1: Name: Paul Billingham

Q2: Member Type: Associate Broker

Q3: Additional Info:

Firm Name: Keller Williams Realty
 Address: 6703 Academy Road NE
 City/Town: Albuquerque
 State: NM
 ZIP: 87109
 Email Address: Paul@PaulBillingham.com
 Phone Number: 5052718200

Q4: Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination? Yes

Q5: Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years? No

Q6: Are you applying for an Officer position? If so, which one?

Officer (select one) Treasurer

Q7: Are you applying for a Director position? Respondent skipped this question

Q8: If you selected "Officer" in question 6, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years? Yes

Q9: If you selected "Officer" in question 6, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months and/or are you a QB of at least 5 Brokers? YES – I have had at least 5 transactions that closed in the prior 12 months

Q10: Number of years licensed: 20-30 years

Q11: Years of REALTOR® Membership: 20-30 years

Q12: Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of:

Chaired Grievance, Past President of SWMLS, Member of Square Footage Task Force and Awards Banquet Committee.

Q13: Have you participated in GAAR's Leadership Series?

Yes

Q14: Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

Respondent skipped this question

Q15: Please list any REALTOR® Designations you hold:

CRS, GRI

Q16: In the appropriate space, indicate approximate percentage of your time that reflects your business (must add up to 100%)

- Single-family Brokerage:

100

Q17: Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. If elected, will you attend the regular meeting of GAAR as an Officer or Director?

Yes

PAGE 2: GAAR Candidate Resume

Q18: What challenges face the current real estate industry?

There are several challenges that face our industry. In no particular order I believe our economy remains an issue along with difficulty in obtaining financing and Government Intervention into our industry.

Q19: What challenges face the Association?

The biggest challenge we have is to keep our Association strong and growing. There are many younger people in our industry and we need to get more of them involved in the Association. In addition we need to continue to provide our members with the newest of tools, education and services to help them with their business. We must also continue to insure that we continue to have a great Professional Standards and Ethics Committee.

Q20: How do you feel GAAR could be more relevant to our members?

I don't know what more we could be doing right now. I believe the association is doing an excellent job in providing education, new products and services to our members. I think it is important to continue to send GAAR and SWMLS officers and staff to national meetings and conferences so they can continue to know what is happening nationally in our industry.

Q21: Name one problem you find with GAAR, and how would you fix it:

It's not really a problem with GAAR as much as it is what we all need to do to keep our association health and growing. We all need to encourage younger, active and career agents to be more involved in the association. Perhaps we should ask every Board Member and Committee Chair to recruit at least one agent to become active in GAAR.

Q22: Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

Our role is to represent our membership in many ways. We must insure that our finances remain strong, that we communicate with our members in our offices and listen to their needs and concerns and in turn communicate that back to our Association. As a Board member we must, at times, make difficult decisions to insure the right direction of our association.

Q23: What do you feel will be unique about the 2016/2017 time frame?

I think that technology will continue to rapidly change our industry and our keeping up will be a challenge.

Q24: What leadership skills will be critical during this period?

Listening and communicating are always two of the most important. We have to work through tough decisions and understand that as a Board Member our feelings and beliefs aren't always that of the Board as a whole. At time we have to remember it is ok to agree to disagree.

Q25: What education, experience, skills or training do you possess that would be beneficial on the Board of Directors?

2+ Years College

Q26: Given the challenges that face the Association, why would you want to be a Leader?

I think it is important to give back to GAAR and my industry. I like being involved in GAAR and being part of guiding our association. We have a strong and healthy association and I want to continue to be part of where it is headed.

Q27: Additional remarks by Candidate:

Respondent skipped this question
