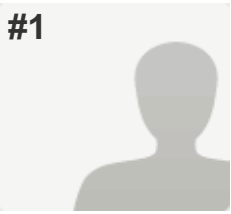


#1

**COMPLETE****Collector:** Web Link (Web Link)**Started:** Wednesday, August 05, 2015 8:47:32 PM**Last Modified:** Monday, August 17, 2015 1:44:33 PM**Time Spent:** Over a week**IP Address:** 71.228.106.178

## PAGE 1: GAAR Candidate Resume

<b>Q1: Name:</b>	Sherry Fowler
<b>Q2: Member Type:</b>	Qualifying Broker
<b>Q3: Additional Info:</b>	
Firm Name:	Signature Southwest Properties
Address:	6745
City/Town:	Albuquerque
State:	NM
ZIP:	87109
Email Address:	Sherry@sspabq.com
Phone Number:	5053014425
<b>Q4: Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?</b>	Yes
<b>Q5: Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?</b>	No
<b>Q6: Are you applying for an Officer position? If so, which one?</b>	<i>Respondent skipped this question</i>
<b>Q7: Are you applying for a Director position?</b>	Yes
<b>Q8: If you selected "Officer" in question 6, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?</b>	<i>Respondent skipped this question</i>
<b>Q9: If you selected "Officer" in question 6, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months and/or are you a QB of at least 5 Brokers?</b>	<i>Respondent skipped this question</i>
<b>Q10: Number of years licensed:</b>	20-30 years
<b>Q11: Years of REALTOR® Membership:</b>	20-30 years
<b>Q12: Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of:</b>	
RANM Director 2015, 2016.	
<b>Q13: Have you participated in GAAR's Leadership Series?</b>	No

2015 GAAR Questionnaire/Resume

**Q14: Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:** *Respondent skipped this question*

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**Q15: Please list any REALTOR® Designations you hold:** *Respondent skipped this question*

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**Q16: In the appropriate space, indicate approximate percentage of your time that reflects your business (must add up to 100%)**

- Single-family Brokerage:	98
- Appraising:	0
- Counseling:	0
- Farm & Land Brokerage:	0
- Commercial Brokerage:	2
- Mortgage Financing:	0
- Industrial Broker:	0
- Securities Brokerage:	0
- Building & Development:	0
- Property Management:	0

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**Q17: Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. If elected, will you attend the regular meeting of GAAR as an Officer or Director?** Yes

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**PAGE 2: GAAR Candidate Resume**

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**Q18: What challenges face the current real estate industry?**

I believe the only thing certain about our industry is constant change. With the changes we are facing with the CFBP, I believe it will complicate our transactions significantly.

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**Q19: What challenges face the Association?**

In the Albuquerque area, we are experiencing many people moving out of state for jobs. We need to support legislation that would promote job growth.

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**Q20: How do you feel GAAR could be more relevant to our members?**

They are doing an excellent job with their recently implemented GAAR Passport program.

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**Q21: Name one problem you find with GAAR, and how would you fix it:**

The lack of involvement in our association. I can tell you first hand how rewarding it is to serve on the Board or on a Committee. Giving back is so essential!

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**Q22: Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:**

To uphold NAR and GAAR policy and oversee the day to day operations of GAAR.

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**Q23: What do you feel will be unique about the 2016/2017 time frame?**

While I can't see into the future, I know that there will be obstacles to overcome. I believe that there will be more regulation by government and more restrictions with the lending industry.

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**Q24: What leadership skills will be critical during this period?**

Empathy and the ability to make educated decisions.

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**Q25: What education, experience, skills or training do you possess that would be beneficial on the Board of Directors?**

I've been a solid producer for 26 years. I am co-owner of the largest independent Real Estate Company in Albuquerque. I am also the Qualifying Broker and see first hand the challenges that are affecting the way we transact business in Albuquerque and the surrounding areas.

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**Q26: Given the challenges that face the Association, why would you want to be a Leader?**

I feel strongly that I have the ability to find solutions to the problems.

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**Q27: Additional remarks by Candidate:**

As an active Real Estate Broker and current Qualifying Broker for a local company, I feel that my current and relevant experiences would benefit GAAR.. I see first hand the educational issues that need to be addressed both with the Associate Brokers I supervise and the Associate Brokers outside of my company that I deal with on a daily basis while conducting my personal production. I would love to bring my insight and experience to the table and join with the other members of GAAR to help bring positive change to our profession.

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