

COMPLETE

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| Q1: Name: | Wade Messenger |
|--|--|
| Q2: Member Type: | Qualifying Broker |
| Q3: Additional Info: | |
| Firm Name: | Pulte Group |
| Address: | 7601 Jefferson St NE STE 320 |
| City/Town: | Albuquerque |
| State: | NM |
| ZIP: | 87109 |
| Email Address: | wade.messenger@pulte.com |
| Phone Number: | 505-991-5774 |
| Q4: Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination? | Yes |
| Q5: Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years? | No |
| Q6: Are you applying for an Officer position? If so, which one? | Respondent skipped this question |
| Q7: Are you applying for a Director position? | Yes |
| Q8: If you selected "Officer" in question 6, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years? | Respondent skipped this question |
| Q9: If you selected "Officer" in question 6, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months and/or are you a QB of at least 5 Brokers? | Respondent skipped this question |
| Q10: Number of years licensed: | 5-10 years |
| Q11: Years of REALTOR® Membership: | 5-10 years |
| Q12: Please list all GAAR, SWMLS, RANM or NAR Commit | tees or Task Forces you have been a member of: |
| HOA Disclosure | |
| Q13: Have you participated in GAAR's Leadership Series? | Yes |

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| Q14: Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership: | Respondent skipped this question |
|--|---|
| Q15: Please list any REALTOR® Designations you hold: | Respondent skipped this question |
| Q16: In the appropriate space, indicate approximate perceadd up to 100%) | entage of your time that reflects your business (must |
| - Building & Development: | 100 |
| Q17: Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. If elected, will you attend the regular meeting of GAAR as an Officer or Director? | Yes |

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Q18: What challenges face the current real estate industry?

Lending restrictions, new real estate legislation, staying up with technology.

Q19: What challenges face the Association?

As the Real Estate industry grows and changes with the times, our Association is faced with the difficult challenge of creating and implementing new processes and procedures to support its agents.

Q20: How do you feel GAAR could be more relevant to our members?

There is alot of good information and ideas coming out of GAAR, however we need to find great and innovative ways to communcate to them Realtor community.

Q21: Name one problem you find with GAAR, and how would you fix it:

NA

Q22: Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

To review, discuss, create and implement new and changing ideas to benefit the real estate community.

Q23: What do you feel will be unique about the 2016/2017 time frame?

New changes to our industry will come from multiple angles inclduing legislature, lending restrictions, and technology.

Q24: What leadership skills will be critical during this period?

In any environment it is important to have individuals who are not afraid to change, and come from different backgrounds so that we can look at multiple business aspects and opportunities.

Q25: What education, experience, skills or training do you possess that would be beneficial on the Board of Directors?

As a QB and manager of a homebuilder, I can offer a unique look at the business.

Q26: Given the challenges that face the Association, why would you want to be a Leader?

To give a perspective that is different from traditional Real Estate Agents and firms.

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Q27: Additional remarks by Candidate:

Respondent skipped this question