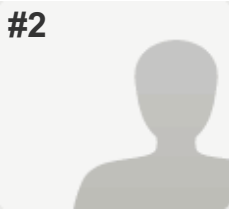


#2

**COMPLETE****Collector:** Web Link (Web Link)**Started:** Wednesday, August 26, 2015 8:18:41 AM**Last Modified:** Wednesday, August 26, 2015 9:37:58 AM**Time Spent:** 01:19:17**IP Address:** 71.33.37.224

## PAGE 1: SWMLS Candidate Resume

|   |   |
|---|---|
| <b>Q1: Name:</b>  | Angelo A Arellano                       |
| <b>Q2: Member Type:</b>   | Qualifying Broker                       |
| <b>Q3: Additional Info:</b>   |   |
| Firm Name:  | AAA Realty                              |
| Address:  | 7710 Manual Blvd NE Suite A             |
| City/Town:  | Albuquerque                             |
| State:  | NM                                      |
| ZIP:  | 87110                                   |
| Email Address:  | aaarellano45@hotmail.com                |
| Phone Number:   | 5056886635                              |
| <b>Q4: Have you been a REALTOR® member of GAAR and Participant/Subscriber in an SWMLS office for at least 3 years prior to this nomination?</b>               | Yes                                     |
| <b>Q5: Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?</b>  | No                                      |
| <b>Q6: Are you applying for an Officer position? If so, which one?</b>  | <i>Respondent skipped this question</i> |
| <b>Q7: Are you applying for a Director position?</b>  | Yes                                     |
| <b>Q8: If you selected "Officer" in question 6, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?</b>                       | <i>Respondent skipped this question</i> |
| <b>Q9: If you selected "Officer" in question 6, have you been a member of a SWMLS Committee (Policy, Compliance, Research, etc.) within the past 5 years?</b> | <i>Respondent skipped this question</i> |
| <b>Q10: Number of years licensed:</b>   | 10-20 years                             |
| <b>Q11: Years of REALTOR® Membership:</b>   | 10-20 years                             |
| <b>Q12: Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of:</b>   | None                                    |
| <b>Q13: Have you participated in GAAR's Leadership Series?</b>  | No                                      |

**Q14: Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:**

None

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**Q15: Please list any REALTOR® Designations you hold:**

None

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**Q16: In the appropriate space, indicate approximate percentage of your time that reflects your business (must add up to 100%)**

|                            |     |
|----------------------------|-----|
| - Single-family Brokerage: | 100 |
| - Appraising:              | 0   |
| - Counseling:              | 0   |
| - Farm & Land Brokerage:   | 0   |
| - Commercial Brokerage:    | 0   |
| - Mortgage Financing:      | 0   |
| - Industrial Broker:       | 0   |
| - Securities Brokerage:    | 0   |
| - Building & Development:  | 0   |
| - Property Management:     | 0   |

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**Q17: Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. If elected, will you attend the regular meeting of GAAR as an Officer or Director?**

Yes

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**PAGE 2: SWMLS Candidate Questionnaire**

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**Q18: What challenges face the current real estate industry?**

The rebound of the economic collapse is in progress and is a current challenge that we are overcoming.

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**Q19: What challenges face the MLS?**

Technological advancement is a challenge for the mls in order to continue to grow and adapt with technology.

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**Q20: How do you feel SWMLS could be more relevant to our members?**

In order for members to feel more relevance they must be interacting on a consistent basis and provide feedback. Most individuals don't know the benefits associations provide until they are informed.

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**Q21: Name one problem you find with SWMLS, and how would you fix it?**

The swmls is very complicated and hard to use without proper training, training is only held one day a week at a specific time, which does not suit all people. There needs to be more training times available for individuals who pay there dues.

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**Q22: What is the role of the Southwest Multiple Listing Service?**

The role of the SWMLS is to provide accurate and up to date real estate information to working professionals that work within this field.

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**Q23: What do you feel will be unique about the 2016/2017 time frame?**

2016 and 2017 will be an interesting time because our collapsed housing market is on its way to becoming fully sustainable.

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**Q24: What leadership skills will be critical during this period?**

Proper training and current information that can help keep the market strong and prevent another collapse.

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**Q25: What unique leadership experience or skills do you have?**

I currently have a MBA and love to help others; I have always been a leader. My education will allow me to teach others how to become successful.

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**Q26: Given the challenges that face the Association, why would you want to be a Leader?**

I would like to help address individuals concerns and SWMLS challenges in order to fully rectify the issue. Giving individuals the ability of having someone to help fix the issue.

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**Q27: What are your thoughts regarding the Flexmls system?**

Flex is a good system; there are just many ways to use and apply the system that most individuals do not know how to do without proper training.

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**Q28: Which technology offered by SWMLS is your favorite and why?**

The ability to view listing information on the go from our mobile is awesome.

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**Q29: Additional remarks by Candidate:**

*Respondent skipped this question*

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