

COMPLETE

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PAGE 1: SWMLS Candidate Resume

| Q1: Name: | Tego Venturi |
|--|---|
| Q2: Member Type: | Associate Broker |
| Q3: Additional Info: | |
| Firm Name: | Keller Williams Realty |
| Address: | 6703 Academy Road NE |
| City/Town: | Albuquerque |
| State: | NM |
| ZIP: | 87109 |
| Email Address: | tego@venturiteam.com |
| Phone Number: | 5052630556 |
| Q4: Have you been a REALTOR® member of GAAR and Participant/Subscriber in an SWMLS office for at least 3 years prior to this nomination? | Yes |
| Q5: Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years? | No |
| Q6: Are you applying for an Officer position? If so, which | one? |
| Officer (select one) | Vice President |
| Q7: Are you applying for a Director position? | Respondent skipped this question |
| Q8: If you selected "Officer" in question 6, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years? | Yes |
| Q9: If you selected "Officer" in question 6, have you been a member of a SWMLS Committee (Policy, Compliance, Research, etc.) within the past 5 years? | Yes |
| Q10: Number of years licensed: | 5-10 years |
| Q11: Years of REALTOR® Membership: | 5-10 years |
| Q12: Please list all GAAR, SWMLS, RANM or NAR Commi | ttees or Task Forces you have been a member of: |
| MLS Search Task Force Lock Box Task Force | |

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| Q13: Have you participated in GAAR's Leadership Series? | No |
|---|---|
| Q14: Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership: | Respondent skipped this question |
| Q15: Please list any REALTOR® Designations you hold: | Respondent skipped this question |
| | |
| Q16: In the appropriate space, indicate approximate perceadd up to 100%) | entage of your time that reflects your business (must |
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PAGE 2: SWMLS Candidate Questionnaire

Q18: What challenges face the current real estate industry?

1) The inevitable rise in interest rates will limit the number of people able to purchase. 2) The overall economy and job picture will continue to shape the real estate market and could accelerate cycles and uncertainty. 3) Changing demographics may cause oversupply or certain types of homes and shortages of others. 4) Information overload from all the online sources regarding housing and real estate confuse consumers.

Q19: What challenges face the MLS?

The MLS system faces the possibility of competition from alternate services like Zillow or other (not invented yet) data aggregators. A national database like the proposed Upstream system is coming and keeping the MLS as part of this system will be important to maintain data accuracy and brokerage corporation.

Q20: How do you feel SWMLS could be more relevant to our members?

Continue to help with data integration and synchronization between the many different products Brokers use. For example; CRM's, E-signature programs, Home Showing products, etc. The goal should be that the Broker has to only enter the property information once (in the MLS) and it then populates to all the other products they use.

Q21: Name one problem you find with SWMLS, and how would you fix it?

Our MLS could use a major overall of the "Areas" as we know. This is going to be a challenging undertaking and have a broad impact on members as well as member's websites. The fix will include some difficult decisions and strong leadership. I would propose we get as much member input as possible and having a Task Force put together recommendations as well as alternate plans.

Q22: What is the role of the Southwest Multiple Listing Service?

Provide accurate and reliable property information and provide a commission co-operation structure.

Q23: What do you feel will be unique about the 2016/2017 time frame?

I see more national data consistency programs like RPR, RESO, and Upstream continuing to be in the forefront.

Q24: What leadership skills will be critical during this period?

Keeping the role of the MLS as the final deciding point.

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Q25: What unique leadership experience or skills do you have?

Not afraid to share my opinions on an issue, however open to understand all sides before making a decision.

Q26: Given the challenges that face the Association, why would you want to be a Leader?

I want to continue to help the Real Estate industry and bring my unique perspective to the board.

Q27: What are your thoughts regarding the Flexmls system?

Love it! OK... I'm biassed since I helped choose it.

Q28: Which technology offered by SWMLS is your favorite and why?

If I have to choose only one I would say the CRS tax database. It has been helpful in so many different circumstances including searching who owns a property and even getting some basic lien information.

Q29: Additional remarks by Candidate:

Respondent skipped this question