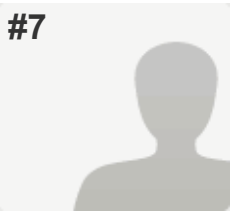


#7

**COMPLETE****Collector:** Web Link 1 (Web Link)**Started:** Wednesday, September 07, 2016 4:23:10 PM**Last Modified:** Wednesday, September 07, 2016 5:25:37 PM**Time Spent:** 01:02:27**IP Address:** 73.42.96.144

## PAGE 1: SWMLS Candidate Resume

|   |   |
|---|---|
| <b>Q1: Name:</b>  | Tego Venturi                            |
| <b>Q2: Member Type:</b>   | Associate Broker                        |
| <b>Q3: Additional Info:</b>   |   |
| Firm Name:  | Keller Williams Realty                  |
| Address:  | 90 Camino Vega Verde                    |
| City/Town:  | Corrales                                |
| State:  | NM                                      |
| ZIP:  | 87048                                   |
| Email Address:  | tego@venturiteam.com                    |
| Phone Number:   | 505-263-0556                            |
| <b>Q4: Have you been a REALTOR® member of GAAR and Participant/Subscriber in an SWMLS office for at least 3 years prior to this nomination?</b>               | Yes                                     |
| <b>Q5: Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?</b>  | No                                      |
| <b>Q6: Are you applying for an Officer position? If so, which one?</b>  |   |
| Officer (select one)  | President                               |
| <b>Q7: Are you applying for a Director position?</b>  | <i>Respondent skipped this question</i> |
| <b>Q8: If you selected "Officer" in question 6, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?</b>                       | Yes                                     |
| <b>Q9: If you selected "Officer" in question 6, have you been a member of a SWMLS Committee (Policy, Compliance, Research, etc.) within the past 5 years?</b> | No                                      |
| <b>Q10: Number of years licensed:</b>   | 5-10 years                              |
| <b>Q11: Years of REALTOR® Membership:</b>   | 5-10 years                              |
| <b>Q12: Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of:</b>   |   |
| MLS Software Selection Task Force, Lock Box Task Force, MLS Areas Task Force, RANM Marketing Task Force.  |   |

**Q13: Have you participated in GAAR's Leadership Series?**

No

**Q14: Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:**

*Respondent skipped this question*

**Q15: Please list any REALTOR® Designations you hold:**

*Respondent skipped this question*

**Q16: In the appropriate space, indicate approximate percentage of your time that reflects your business (must add up to 100%)**

- Single-family Brokerage: 95  
 - Farm & Land Brokerage: 5

**Q17: Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, missing three (3) or more meetings is considered resignation from the Board of Directors. If elected, will you attend the regular meetings of GAAR as an Officer or Director?**

Yes

**PAGE 2: SWMLS Candidate Questionnaire**

**Q18: What challenges face the MLS and the current real estate industry?**

The pace of change and innovation in the Real Estate industry can be overwhelming. The challenge is to keep up with all the information coming at us and at the same time filter out what really matters.

**Q19: How do you feel SWMLS could be more relevant to our members?**

I don't think it's a matter of doing something to make it more relevant, the MLS need to do a better job promoting our value to the members. Explaining the importance of cooperation and sharing of information, and how that helps not only members but the public.

**Q20: Name one problem you find with SWMLS, and how would you fix it?**

We do not have a category (status) for listed property that is not ready to be shown (Coming Soon listing). I have proposed that we add an additional listing status of "Coming Soon".

**Q21: What is the role of the Southwest Multiple Listing Service?**

Provide a convenient and reliable way to facilitate cooperation between brokers. It gives property owners a fair and free marketplace and it does not matter if you are a large brokerage or a small, sellers get the same exposure. It is a consistent and reliable source for real estate data.

**Q22: What do you feel will be unique about the 2017/2018 time frame and into the future?**

Similar as above... change is coming. It will be critical to keep up with what's happening and at the same time be cautious and diligent before taking any action or marking big changes.

**Q23: What leadership skills will be critical during this period?**

Being a voice of reason and not overreacting to changes.

**Q24: What unique leadership experience or skills do you have?**

I have been in many leadership roles. From Hotel management to teaching on many subjects. I currently run our Real Estate team with my wife and have been part of the Leadership Council at my brokerage for 6 years.

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**Q25: Given the challenges that face the Association, why would you want to be a Leader?**

I feel I have point of view that is helpful in the Association. I do not have all the answers, but will bring ideas that can help all members.

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**Q26: Which technology offered by SWMLS is your favorite and why?**

At the moment it's the 10K Market Data product. I would have the give ShowingTime a close 2nd.

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**Q27: Additional remarks by Candidate:**

*Respondent skipped this question*

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