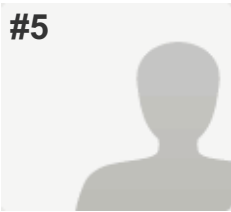


#5

**COMPLETE**

Collector: Web Link 1 (Web Link)
Started: Tuesday, August 09, 2016 10:53:48 AM
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PAGE 1: GAAR Candidate Resume

Q1: Name:	Cassandra D. Morrison
Q2: Member Type:	Associate Broker
Q3: Additional Info:	
Firm Name:	COLDWELL BANKER LEGACY
Address:	8200 CARMEL AV NE
Address 2:	SUITE 103A
City/Town:	ALBUQUERQUE
State:	NM
ZIP:	87122
Email Address:	abqladycop@gmail.com
Phone Number:	5054808035
Q4: Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?	Yes
Q5: Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?	No
Q6: Are you applying for an Officer position? If so, which one?	<i>Respondent skipped this question</i>
Q7: Are you applying for a Director position?	Yes
Q8: If you selected "Officer" in question 6, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?	No
Q9: If you selected "Officer" in question 6, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months and/or are you a QB of at least 5 Brokers?	<i>Respondent skipped this question</i>
Q10: Number of years licensed:	5-10 years
Q11: Years of REALTOR® Membership:	5-10 years
Q12: Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of:	None, yet.

Q13: Have you participated in GAAR's Leadership Series? No

Q14: Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:
NAR, RANM,

Q15: Please list any REALTOR® Designations you hold:
None

Q16: In the appropriate space, indicate approximate percentage of your time that reflects your business (must add up to 100%)

- Single-family Brokerage:	70
- Counseling:	10
- Property Management:	10
- Other:	10

Q17: Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, missing three (3) or more meetings is considered resignation from the Board of Directors. If elected, will you attend the regular meetings of GAAR as an Officer or Director? Yes

PAGE 2: GAAR Candidate Resume

Q18: What challenges face the current real estate industry?

Low inventory, experienced brokers, the win-win mentality

Q19: What challenges face the Association?

Keeping up with the changes in technology

Q20: How do you feel GAAR could be more relevant to our members?

Commit to making the membership valuable to all brokers.

Q21: Name one problem you find with GAAR, and how would you fix it:

Communication and democracy. When brokers complain about an issue, take it seriously and get them involved in the process for a solution.

Q22: Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

Leadership, Guidance, Authority

Q23: What do you feel will be unique about the 2017/2018 time frame and into the future?

The real estate market is not 100% predictable. I feel it is necessary to continue to provide Economic Development updates to the brokers throughout the year.

Q24: What leadership skills will be critical during this period?

Communication and availability.

Q25: What education, experience, skills or training do you possess that would be beneficial on the Board of Directors?

I have worked the streets of Albuquerque for over 20 years. I have a degree in Business Administration. I am a retired law enforcement criminal negotiator. I am very familiar with communication skills and obtaining a win-win transaction.

Q26: Given the challenges that face the Association, why would you want to be a Leader?

I have many brokers that look up to me for advice and counsel. I have been able to guide younger and even more experienced brokers to win-win transactions.

Q27: Additional remarks by Candidate:

Respondent skipped this question
